



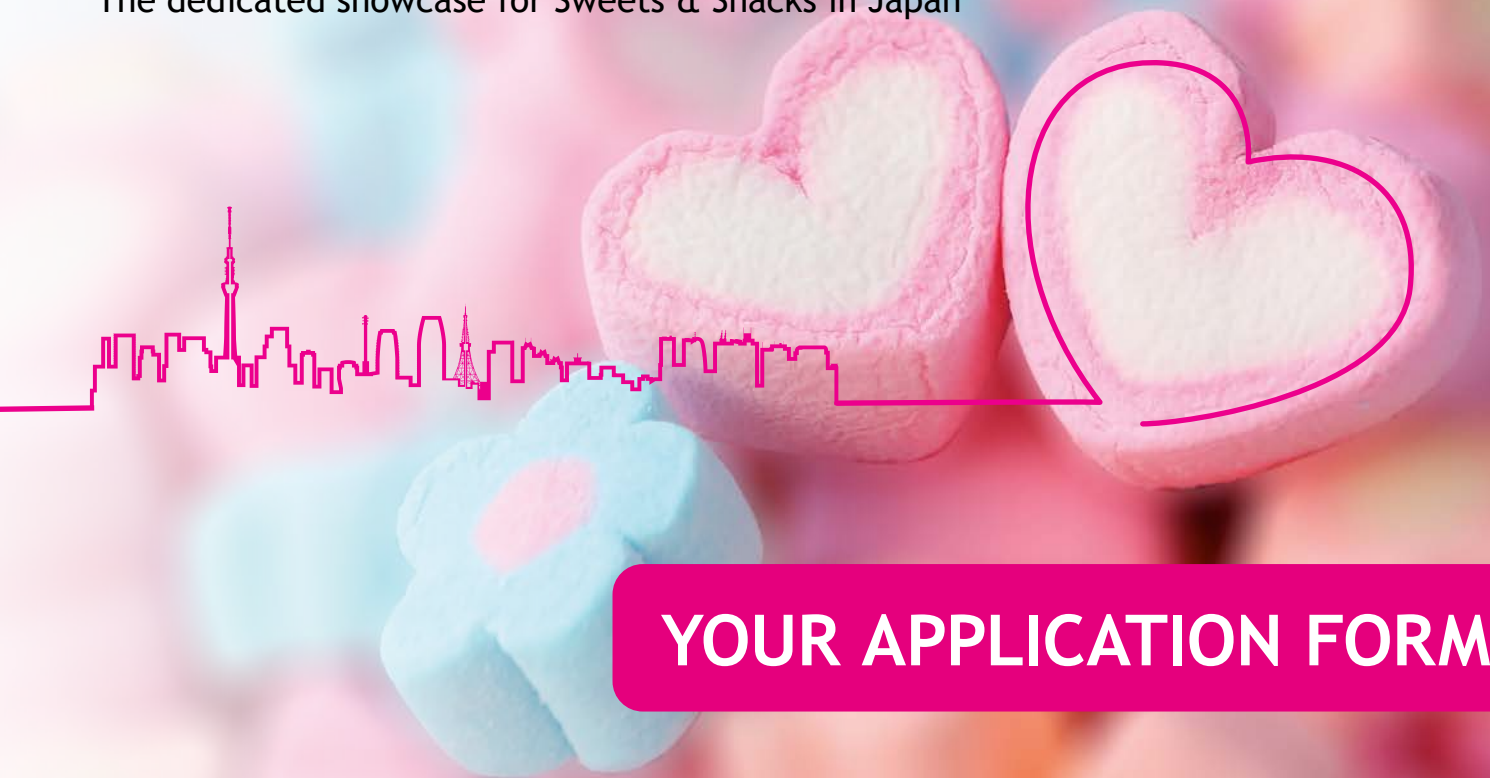
[www.ismjapan.com](http://www.ismjapan.com)

**12-14 April 2023**

**TOKYO BIG SIGHT EAST HALL  
TOKYO, JAPAN**

# THE HEART OF EAST ASIA

The dedicated showcase for Sweets & Snacks in Japan



**YOUR APPLICATION FORMS**

## CO-LOCATED WITH

- FABEX
- Dessert Sweets & Bakery Festival
- Food & Drink OEM Matching Expo
- Premium Food Show
- Noodle Industry Fair
- Wine & Gourmet Japan

ORGANISED BY



**Application  
for main exhibitor**

Please send in along with the completed  
list of product group entries (Forms 1.30/1.31).

**1.10**

**1 Main exhibitor**

**1.1 Address:**

Company/Name (English):

\_\_\_\_\_

Street (English):

\_\_\_\_\_

House Number:

Additional info (e.g.  
building, floor, room):

\_\_\_\_\_

Postcode, town:

\_\_\_\_\_

P.O. Box (if applies):

\_\_\_\_\_

State, country:

\_\_\_\_\_

Tel.:

\_\_\_\_\_

Mobile Phone:

\_\_\_\_\_

E-mail:

\_\_\_\_\_

Website:

\_\_\_\_\_

Owner/Managing Director:

Mr  Ms

Sort alphabetically  
under the letter:

\_\_\_\_\_

Contact person (exhibitor) for the event is:

Mr  Ms

Position at  
the company:

\_\_\_\_\_

Tel.:

\_\_\_\_\_

Mobile Phone:

\_\_\_\_\_

E-mail:

**1.2 We are a/an: (please tick only one box)**

- |   |  |
|---|--|
| <input type="checkbox"/> Manufacturer       | <input type="checkbox"/> Wholesaler/distributor    |
| <input type="checkbox"/> Importer           | <input type="checkbox"/> Commercial representative |
| <input type="checkbox"/> Sales organisation | <input type="checkbox"/> Association/organisation  |
| <input type="checkbox"/> Service provider   | <input type="checkbox"/> Trade media               |
| <input type="checkbox"/> Others             |  |

**1.3 We are registered (if applies):**

In the commercial register

At the  
Magistrate Court in:

Commercial  
Register no.:

\_\_\_\_\_

**1.4 VAT identification number:**

(Required information for companies from EU countries)

\_\_\_\_\_

**2 Stand request**

**2.1 According to the Conditions of Participation, we order the following space at a price of (all Prices exclude consumption tax in Japan):**

- |   |                     |
|---|---------------------|
| <input type="checkbox"/> Space Only (min. 18 sqm)   | JPY 49,500 / sqm    |
| <input type="checkbox"/> Standard Shell Scheme Package (min. 9 sqm)                         | JPY 69,300 / sqm    |
| <input type="checkbox"/> Int. Country Pavilion (min. 36 sqm /<br>for group organizers only) | JPY 69,300 / sqm    |
| <input type="checkbox"/> Business Plus Package (6 sqm)                                      | JPY 623,700 / 6 sqm |

\_\_\_\_\_ m<sup>2</sup> space in total

5% Early Bird discount will apply for applications signed before 30 June 2022.

**Please find booth examples on the following pages!  
Booth requests for location will be taken into account where possible but cannot be guaranteed.**

**3 Exhibits**

**Please fill in the list of products (Forms 1.30/1.31) and enclose it to your registration form.**

Please tick your products/services on the enclosed list of product group entries.

Please note that only those products/services registered with the list of products may be exhibited at the fair.

**PLEASE NOTE:**

**Payment terms & schedule:**

100% of total participation fee due upon date of receipt according to invoice.

**Cancellation terms & schedule:**

Refer to "Special conditions of participation at ISM Japan 2023"

**Data Protection Notice:**

You can read our Data Protection Notice in the complete participation documents and at any time under [www.koelnmesse.com/data-protection-notice](http://www.koelnmesse.com/data-protection-notice). We would like to stay in touch with you in the future, in order to keep you appropriately informed of events and similar services. That's why we would like to ask for your consent to contact via electronic media.

I hereby permit and agree that Koelnmesse Co. Ltd., may pass on my personal data to its parent company Koelnmesse GmbH and its subsidiaries and commercial agents and may use the data entered on this form from the aforementioned persons for sending me information by e-mail about future similar trade fairs/events/platforms organized in Japan and abroad. A list of the subsidiaries and commercial agents of Koelnmesse GmbH, as well as further details about data protection, can be found in the complete document containing the participation documents. It can also be accessed at any time at [www.koelnmesse.com/data-protection-notice](http://www.koelnmesse.com/data-protection-notice). I can withdraw my consent at any time in the future (by sending an e-mail to [dataprivacy@koelnmesse.de](mailto:dataprivacy@koelnmesse.de))

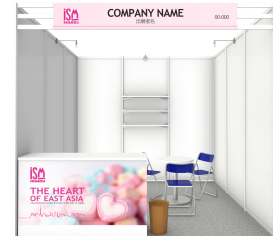
**By signing and returning the application form, we acknowledge that the Special Conditions of Participation as well as the stipulations of the Exhibitor Service Manual (in particular the technical regulations and the supplements contained in the order forms) are binding for our company.**



## Furniture Entitlements

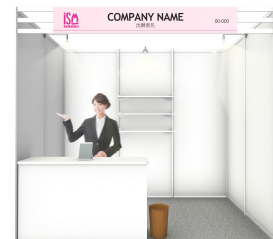
### 1 Standard Shell Scheme\*

Space	9 sqm	18 sqm
Carpet	As per stand space	As per stand space
System Wall Elements (white)	As per stand space on all closed sides	As per stand space on all closed sides
Fascia Board with Company Name and Booth No.	On all open sides	On all open sides
Booth Cleaning	included	included
Information Counter	1	2
Information Counter Chair	1	2
Meeting Table	1	2
Discussion Chair	3	6
Flat Shelves	3	6
Waste Paper Basket	1	1
Spotlight	3	6
100V/700W Single Phase Socket	1	2



### 2 Business Plus Package\*

Space	6 sqm
Carpet	As per stand space
System Wall Elements (white)	As per stand space on all closed sides
Fascia Board with Company Name and Booth No.	On all open sides
Booth Cleaning	Included
Information Counter	1
Information Counter Chair	1
Flat Shelves	3
Waste Paper Basket	1
100V/700W Single Phase Socket	3
Communication Package	1
• 1 x Exhibitor staff	
• 1 x iPad	
• Video streaming, Internet connection	



#### \*Note:

If exhibitors do not want any item(s) stated in the Standard Shell Scheme or Business Plus packages, the cost of the packages will not change and there will be no replacement with another item(s). Additional stand furniture and electrical items can be rented by completing the respective forms in the Exhibitor Service Manual and returning the completed forms by the stipulated deadlines.

Exhibitors applying for package designs are not permitted to have any structural changes to their booths. For any booth enhancements, exhibitors are to obtain approval from Organizers. Organizers reserve the right to tear down any unauthorized structures onsite and penalties of up to \$1,000 will be imposed. Maximum height permitted for package designs are at 4.5mH.

The stand designs provided herewith are for illustrative purposes and may be subject to change at the Organizer's discretion.

## Application for co-exhibitors\*

Please send in along with the completed list of product group entries (form 1.30/1.31).

1.20

We hereby register companies represented by us on our stand according to the Conditions of Participation

If you wish to register more companies, please photocopy the blank form first.

### 1 Co-exhibitor

#### 1.1 Address:

Company Name (English):

\_\_\_\_\_

Street (English):

\_\_\_\_\_

House Number:

Additional info (e.g. building, floor, room):

\_\_\_\_\_

Postcode, town:

P.O. Box (if applies):

\_\_\_\_\_

State, country:

Tel.:

\_\_\_\_\_

Mobile Phone:

E-mail:

\_\_\_\_\_

Website:

Owner / Managing Director:

Mr  Ms

Contact person (exhibitor) for the event is:

Mr  Ms

Position at the company:

\_\_\_\_\_

Tel.:

Mobile Phone:

\_\_\_\_\_

E-mail:

#### 1.2 VAT identification number:

(Required Information for companies from EU countries)

\_\_\_\_\_

#### 1.3 The Company is a/an:

- |   |   |
|---|---|
| <input type="checkbox"/> Manufacturer       | <input type="checkbox"/> Wholesaler / distributor   |
| <input type="checkbox"/> Importer           | <input type="checkbox"/> Commercial representative  |
| <input type="checkbox"/> Sales organisation | <input type="checkbox"/> Association / Organisation |
| <input type="checkbox"/> Service provider   | <input type="checkbox"/> Trade media                |
| <input type="checkbox"/> Others             |   |

#### 1.4 The represented brand(s) is/are as follow:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

#### Please note:

The application for a co-exhibitor is FREE-OF-CHARGE, including a basic entry in our marketing materials, wherever relevant, according to the Special Conditions of Participation. The co-exhibitor is not permitted to re-locate, exchange, share or in any other way make the stand space allocated to him completely or partially accessible to third parties, without the prior consent of the organiser. The acceptance of this application for co-exhibitor is subjected to the sole discretion of the organiser.

#### Data Protection Notice:

You can read our Data Protection Notice in the complete participation documents and at any time under [www.koelnmesse.com/data-protection-notice](http://www.koelnmesse.com/data-protection-notice). We would like to stay in touch with you in the future, in order to keep you appropriately informed of events and similar services. That's why we would like to ask for your consent to contact via electronic media.

I hereby permit and agree that Koelnmesse Co. Ltd., may pass on my personal data to its parent company Koelnmesse GmbH and its subsidiaries and commercial agents and may use the data entered on this form from the aforementioned persons for sending me information by e-mail about future similar trade fairs/events/platforms organized in Japan and abroad. A list of the subsidiaries and commercial agents of Koelnmesse GmbH, as well as further details about data protection, can be found in the complete document containing the participation documents. It can also be accessed at any time at [www.koelnmesse.com/data-protection-notice](http://www.koelnmesse.com/data-protection-notice). I can withdraw my consent at any time in the future (by sending an e-mail to [dataprivacy@koelnmesse.de](mailto:dataprivacy@koelnmesse.de))

By signing and returning the application form, we acknowledge that the Special Conditions of Participation as well as the stipulations of the Exhibitor Service Manual (in particular the technical regulations and the supplements contained in the order forms) are binding for our company.

X

Place, date, legally binding signature and company stamp of the main exhibitor

Name of exhibitor/co-exhibitor/additionally represented company: \* Please use one list of product group entries per company

For co-exhibitors/additionally represented company:

Name of main exhibitor:

Products in packets ready to sell in shops  (Please check the appropriate box, multiple responses possible)

- 1 Chocolate, chocolate products
- 2 Sugar confectionery
- 3 Biscuits
- 4 Snack foods
- 5 Trend Snacks
- 6 Natural Snacks
- 7 Breakfast Snacks
- 8 Ice cream, deep-frozen confectionery / raw pastes
- 9 Other

1	CHOCOLATE, CHOCOLATE PRODUCTS	
<input type="checkbox"/>	1.10	Alpine milk chocolate/Alpine cream chocolate/Alpine full-milk chocolate
<input type="checkbox"/>	1.11	Dark chocolate/Dark cream chocolate
<input type="checkbox"/>	1.12	Flaked cracknel chocolate
<input type="checkbox"/>	1.13	Block chocolate
<input type="checkbox"/>	1.14	Capuccino chocolate
<input type="checkbox"/>	1.15	Cola chocolate
<input type="checkbox"/>	1.16	Chocolate with fructose and/or sweeteners/Diet chocolate
<input type="checkbox"/>	1.17	Superior dark chocolate/Superior full-milk chocolate
<input type="checkbox"/>	1.18	Peanut chocolate
<input type="checkbox"/>	1.19	Nut chocolate in transparent packing
<input type="checkbox"/>	1.20	Fruit chocolate (orange/lemon)
<input type="checkbox"/>	1.21	Fruit chocolate with cream
<input type="checkbox"/>	1.22	Household chocolate/Household milk chocolate
<input type="checkbox"/>	1.23	Ginger chocolate
<input type="checkbox"/>	1.24	Yoghurt chocolate (filled and solid)
<input type="checkbox"/>	1.25	Cocoa powder, retail packs
<input type="checkbox"/>	1.26	Instant cocoa powder, retail packs
<input type="checkbox"/>	1.27	Chocolate crisp
<input type="checkbox"/>	1.28	Coconut chocolate
<input type="checkbox"/>	1.29	Creme chocolate
<input type="checkbox"/>	1.30	Cracknel chocolate
<input type="checkbox"/>	1.31	Chocolate coating, retail packs
<input type="checkbox"/>	1.32	Aero chocolate
<input type="checkbox"/>	1.33	Almond chip chocolate
<input type="checkbox"/>	1.34	Almond cracknel chocolate
<input type="checkbox"/>	1.35	Almond praline/Hazelnut praline chocolate
<input type="checkbox"/>	1.36	Almond-hazelnut chocolate
<input type="checkbox"/>	1.37	Marzipan chocolate
<input type="checkbox"/>	1.38	Milk chocolate
<input type="checkbox"/>	1.39	Hazelnut milk chocolate
<input type="checkbox"/>	1.40	Mocha chocolate, Mocha-cream chocolate, solid/filled
<input type="checkbox"/>	1.42	Nougat (Hazelnut praliné) chocolate/Nougat cracknel chocolate
<input type="checkbox"/>	1.43	Nut-brittle chocolate, Nut-nougat chocolate

<input type="checkbox"/>	1.44	Peppermint chocolate, solid/filled
<input type="checkbox"/>	1.45	Small bars of peppermint chocolate, solid/filled
<input type="checkbox"/>	1.48	Tablet of filled chocolate squares
<input type="checkbox"/>	1.49	Puffed-rice chocolate
<input type="checkbox"/>	1.50	Cream chocolate
<input type="checkbox"/>	1.54	Cream chocolate/cream cracknel chocolate
<input type="checkbox"/>	1.56	Small bar of chocolate
<input type="checkbox"/>	1.57	Chocolate covering (see coating)
<input type="checkbox"/>	1.58	Truffle chocolate
<input type="checkbox"/>	1.59	Full-milk chocolate
<input type="checkbox"/>	1.60	Full-milk cracknel
<input type="checkbox"/>	1.61	Full-milk almond chocolate
<input type="checkbox"/>	1.62	Full-milk mocha chocolate
<input type="checkbox"/>	1.63	Full-milk hazelnut chocolate
<input type="checkbox"/>	1.64	Full-milk nut chocolate
<input type="checkbox"/>	1.65	Full-milk chocolate with whole almond or nuts
<input type="checkbox"/>	1.66	White chocolate
<input type="checkbox"/>	1.67	Flavoured white chocolate
<input type="checkbox"/>	1.68	Dark (semi-sweet) chocolate
<input type="checkbox"/>	1.69	Dark (semi-sweet) chocolate with whole nuts
<input type="checkbox"/>	1.71	Dessert chocolates
<input type="checkbox"/>	1.72	Pralines with fructose and/or sweeteners/Diet pralines
<input type="checkbox"/>	1.73	Peanut chips/peanut lumps/peanut pyramids
<input type="checkbox"/>	1.74	Chocolate sticks with flavoured, liquid centres
<input type="checkbox"/>	1.75	Fondant chocolates
<input type="checkbox"/>	1.76	Fruit chocolates (pineapple, apple, strawberry, raspberry, cherry, orange)
<input type="checkbox"/>	1.78	Coated jellies
<input type="checkbox"/>	1.79	Yoghurt chocolates
<input type="checkbox"/>	1.80	Creme chocolates
<input type="checkbox"/>	1.81	Chocolates coated coffee beans and coffee chocolates, solid/filled
<input type="checkbox"/>	1.84	Cracknel chocolates
<input type="checkbox"/>	1.86	Almond chocolates/almond splitz/almond lumps/almond pyramids
<input type="checkbox"/>	1.87	Marzipan chocolates/marzipan and walnut chocolates
<input type="checkbox"/>	1.88	Mocha beans and mocha chocolates, solid/filled

Main exhibitor/co-exhibitor/ additionally represented company:

3 6 4 0

Client number:

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<input type="checkbox"/>	1.90	Mozartkugeln	
<input type="checkbox"/>	1.91	Nougat (hazelnut nougat) chocolates	
<input type="checkbox"/>	1.92	Crème praline chocolates	
<input type="checkbox"/>	1.93	Hazelnut lumps/hazelnut pyramids/hazelnut chips	
<input type="checkbox"/>	1.94	Hazelnut chocolates	
<input type="checkbox"/>	1.95	Peppermint chocolates	
<input type="checkbox"/>	1.96	Chocolate eggs	
<input type="checkbox"/>	1.98	Walnut chocolates	
<input type="checkbox"/>	1.103	Truffle chocolates	
<input type="checkbox"/>	1.104	Advent calendar	
<input type="checkbox"/>	1.105	Christmas tree chocolates	
<input type="checkbox"/>	1.106	Flaked cracknel	
<input type="checkbox"/>	1.107	Chocolates flake for sprinkling	
<input type="checkbox"/>	1.108	Chocolate cornflake crisp (milk/plain)	
<input type="checkbox"/>	1.109	Hollow chocolate figures (also filled chocolate figures)	
<input type="checkbox"/>	1.110	Langues de chat (also filled)	
<input type="checkbox"/>	1.111	Toys (also chocolates with toy gifts)	
<input type="checkbox"/>	1.112	Chocolate items for the toy-shop	
<input type="checkbox"/>	1.114	Neapolitains	
<input type="checkbox"/>	1.115	Santa sacks	
<input type="checkbox"/>	1.116	Santa chocolate canes	
<input type="checkbox"/>	1.117	Santa chocolate boots	
<input type="checkbox"/>	1.118	Two nuts in a shell	
<input type="checkbox"/>	1.119	Easter chocolate products	
<input type="checkbox"/>	1.120	Layered chocolates/layered chocolate eggs	
<input type="checkbox"/>	1.121	Filled chocolate Biedermeier bouquets	
<input type="checkbox"/>	1.122	Gift-eggs	
<input type="checkbox"/>	1.123	Puffed-rice pieces, bars	
<input type="checkbox"/>	1.124	Grating chocolate	
<input type="checkbox"/>	1.125	Chocolate with imprinted designs	
<input type="checkbox"/>	1.126	Chocolate bars, filled/solid	
<input type="checkbox"/>	1.127	Chocolate cups, chocolate bowls, chocolate pots	
<input type="checkbox"/>	1.128	Chocolate leaves, chocolate tiles, chocolate buttons	
<input type="checkbox"/>	1.129	Chocolate eggs, solid	
<input type="checkbox"/>	1.131	Chocolate flakes/milk chocolate flakes	
<input type="checkbox"/>	1.132	Chocolate-shaped hearts/chocolate-shaped hearts on strings	
<input type="checkbox"/>	1.133	Chocolate witch's house	
<input type="checkbox"/>	1.134	Chocolate horseshoe	
<input type="checkbox"/>	1.135	Chocolate wreath, solid/filled	
<input type="checkbox"/>	1.136	Chocolate balls, solid/filled	
<input type="checkbox"/>	1.137	Chocolate beetles/lucky chocolate beetles/chocolate lady-birds	
<input type="checkbox"/>	1.138	Chocolate coins/chocolate squares/chocolate doubloons	
<input type="checkbox"/>	1.139	Chocolate biscuits	
<input type="checkbox"/>	1.140	Chocolate butterflys	
<input type="checkbox"/>	1.141	Chocolate slices and slithers	
<input type="checkbox"/>	1.142	Plain chocolate vermicelli/milk chocolate vermicelli/white chocolate vermicelli	
<input type="checkbox"/>	1.143	Chocolate vermicelli	
<input type="checkbox"/>	1.144	Chocolate cigars/chocolate cigarettes	
<input type="checkbox"/>	1.145	Choc-chips	
<input type="checkbox"/>	1.146	Chocolate sticks, solid/filled	
<input type="checkbox"/>	1.148	Chocolate balls coated in vermicelli	
<input type="checkbox"/>	1.149	Chocolate goods for Christmas	
<input type="checkbox"/>	1.150	Chilled chocolate snacks	
<input type="checkbox"/>	1.151	Vegan chocolate	NEW
<input type="checkbox"/>	1.152	Bean to bar chocolate	NEW
<input type="checkbox"/>	1.153	Sugar-free chocolate	NEW
<input type="checkbox"/>	1.154	Sugar-reduced chocolate	NEW
<input type="checkbox"/>	1.155	Fat-reduced chocolate	NEW
<input type="checkbox"/>	1.156	Lactose-free chocolate	NEW

**2 SUGAR CONFECTIONERY**

<input type="checkbox"/>	2.11	Aniseed sticks	
<input type="checkbox"/>	2.12	Bavarian malt, in bar or as individual sweets	
<input type="checkbox"/>	2.13	Sweets in presentation tin or glass	
<input type="checkbox"/>	2.14	Sweets with a fruit centre in tray presentation pack (Vienna Sweets)	

<input type="checkbox"/>	2.15	Necklace of sweets	
<input type="checkbox"/>	2.16	Fizzy sweets	
<input type="checkbox"/>	2.17	Cachous	
<input type="checkbox"/>	2.18	Cola drops	
<input type="checkbox"/>	2.19	Candies with fructose and/or sweeteners/diet candies	
<input type="checkbox"/>	2.20	Drops	
<input type="checkbox"/>	2.21	Boiled sweets with soft centres	
<input type="checkbox"/>	2.22	Eucalyptus sweets/eucalyptus and menthol sweets	
<input type="checkbox"/>	2.23	Fruit flavoured boiled sweets	
<input type="checkbox"/>	2.24	Hazelnut sweets/nut sweets/hazelnut praline sweets	
<input type="checkbox"/>	2.25	Honey sweets	
<input type="checkbox"/>	2.26	Cough drops	
<input type="checkbox"/>	2.27	Yoghurt sweets	
<input type="checkbox"/>	2.28	Coffee sweets	
<input type="checkbox"/>	2.29	Caramel sweets	
<input type="checkbox"/>	2.30	Chews	
<input type="checkbox"/>	2.31	Coin crisps	
<input type="checkbox"/>	2.32	Herbal sweets	
<input type="checkbox"/>	2.33	Cracknel sweets	
<input type="checkbox"/>	2.34	Licorice sweets	
<input type="checkbox"/>	2.35	Licorice toffees	
<input type="checkbox"/>	2.36	Lollipops (cherries on sticks/shaped lollies/also filled lollies)	
<input type="checkbox"/>	2.37	Milk/full-milk caramels/milk praline sweets	
<input type="checkbox"/>	2.38	Mocha sweets	
<input type="checkbox"/>	2.39	Peppermint sweets/balls	
<input type="checkbox"/>	2.40	Cream sweets	
<input type="checkbox"/>	2.41	Hard caramel dummy	
<input type="checkbox"/>	2.42	Chocolate sweets/chocolate mint sweets	
<input type="checkbox"/>	2.43	Satin sweets	
<input type="checkbox"/>	2.44	Toffees/butter toffees/Fudge	
<input type="checkbox"/>	2.45	Vitamin sweets	
<input type="checkbox"/>	2.46	Sweets made with non-sugar sweeteners	
<input type="checkbox"/>	2.47	Butter buttons	
<input type="checkbox"/>	2.48	Coated eggs/coated egg arrangements	
<input type="checkbox"/>	2.49	Viennese chocolate-coated almonds	
<input type="checkbox"/>	2.50	Chocolate beans	
<input type="checkbox"/>	2.51	Chocolate-coated kernels, raisins etc.	
<input type="checkbox"/>	2.52	Silver beads/vermicelli/hundreds and thousands	
<input type="checkbox"/>	2.53	Burnt almonds	
<input type="checkbox"/>	2.54	Sorbitol fruit tables	
<input type="checkbox"/>	2.55	Peppermint tables (rolls/sticks/rounds and squares)	
<input type="checkbox"/>	2.56	Sorbitol peppermint tablets	
<input type="checkbox"/>	2.57	Glucose tablets	
<input type="checkbox"/>	2.58	Vitamin tablets	
<input type="checkbox"/>	2.59	Tablets made with non-sugar sweeteners	
<input type="checkbox"/>	2.60	Effervescent powder/tablets	
<input type="checkbox"/>	2.61	Confections with fructose and/or sweeteners/Diet confections	
<input type="checkbox"/>	2.62	Ice-cream confectionery	
<input type="checkbox"/>	2.63	Fondant products	
<input type="checkbox"/>	2.64	Fondant	
<input type="checkbox"/>	2.65	Fruit gums/yoghurt fruit gums	
<input type="checkbox"/>	2.66	Layered fruit and nut pastes (nut/hazelnut slices/chocolate almond slices)	
<input type="checkbox"/>	2.67	Caramelised peanuts/hazelnuts/almonds	
<input type="checkbox"/>	2.68	Sugared jellies	
<input type="checkbox"/>	2.69	Sweet gums/jelly bears	
<input type="checkbox"/>	2.70	Gums and jelly confectionery	
<input type="checkbox"/>	2.71	Ginger products	
<input type="checkbox"/>	2.72	Cocoa confectionery	
<input type="checkbox"/>	2.73	Cocoa crème/cocoa crème confectionery/cocoa crème products	
<input type="checkbox"/>	2.75	Chewing gum (bubble gum/with liquid filling/soft gum)	
<input type="checkbox"/>	2.74	Candied fruits, candied blossomings	
<input type="checkbox"/>	2.76	Chewing gum with non-sugar sweeteners	
<input type="checkbox"/>	2.77	Toys (sweet products combined with toys)	
<input type="checkbox"/>	2.78	Toy-house sized sweets	

Main exhibitor/co-exhibitor/additionally represented company

Client number:

3 6 4 0

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<input type="checkbox"/>	2.79	Fairground products	
<input type="checkbox"/>	2.80	Coconut balls/coconut eggs	
<input type="checkbox"/>	2.81	Coconut flakes, coloured/chocolate coated	
<input type="checkbox"/>	2.82	Coconut lumps/balls/sticks/cubes	
<input type="checkbox"/>	2.83	Cream-filled figures/cigars/hats	
<input type="checkbox"/>	2.84	Cracknel (hazelnut/coconut/almond/almond and nut)	
<input type="checkbox"/>	2.85	Cracknel eggs/almond cracknel eggs	
<input type="checkbox"/>	2.86	Licorice/licorice products	
<input type="checkbox"/>	2.87	Marshmallows	
<input type="checkbox"/>	2.88	Marzipan products	
<input type="checkbox"/>	2.89	Marshmallow treats/Marshmallow cones	
<input type="checkbox"/>	2.90	Nougat products	
<input type="checkbox"/>	2.91	Orange rounds/orange sticks	
<input type="checkbox"/>	2.92	Coated popcorn/coated puffed-rice	
<input type="checkbox"/>	2.93	Peppermint slabs/peppermint sticks	
<input type="checkbox"/>	2.94	Peppermint rings/peppermint cubes	
<input type="checkbox"/>	2.95	Peppermint tablets/peppermint rounds	
<input type="checkbox"/>	2.96	Mallow products/mallow eggs	
<input type="checkbox"/>	2.97	Dusting and sprinkling products	
<input type="checkbox"/>	2.98	White nougat	
<input type="checkbox"/>	2.99	Wine gums	
<input type="checkbox"/>	2.100	Lemon rounds	
<input type="checkbox"/>	2.101	Sugar figures	
<input type="checkbox"/>	2.102	Lokum	
<input type="checkbox"/>	2.103	Halva	
<input type="checkbox"/>	2.104	Pastila (fruit confectionery)	
<input type="checkbox"/>	2.105	Sweet spreads containing cocoa, nut and dairy cream	
<input type="checkbox"/>	2.106	Jams	
<input type="checkbox"/>	2.107	Honey & syrup	
<input type="checkbox"/>	2.108	Other sweet spreads	
<input type="checkbox"/>	2.109	Cotton Candy	NEW
<input type="checkbox"/>	2.110	Vegan products	NEW
<input type="checkbox"/>	2.111	Sugar-free products	NEW
<input type="checkbox"/>	2.112	Sugar-reduced products	NEW
<input type="checkbox"/>	2.113	Fat-reduced products	NEW
<input type="checkbox"/>	2.114	Lactose-free products	NEW

**3 BISCUITS**

<input type="checkbox"/>	3.10	Aniseed biscuits	
<input type="checkbox"/>	3.11	Sugar paper for baking	
<input type="checkbox"/>	3.12	Log cake	
<input type="checkbox"/>	3.13	Bear's paws (butter biscuits on a chocolate base)	
<input type="checkbox"/>	3.14	Meringues	
<input type="checkbox"/>	3.15	Sponge fingers	
<input type="checkbox"/>	3.16	Flake pastries	
<input type="checkbox"/>	3.17	Butter pretzels/butter pastries/butter biscuits	
<input type="checkbox"/>	3.18	Christmas Stollen	
<input type="checkbox"/>	3.19	Pastry with fructose and/or sweeteners/Diet pastry	
<input type="checkbox"/>	3.20	Dominoes	
<input type="checkbox"/>	3.21	Sandwich biscuits with cream filling	
<input type="checkbox"/>	3.22	Decorative butter biscuits	
<input type="checkbox"/>	3.23	Biscuits made with fresh eggs	
<input type="checkbox"/>	3.24	Ice-cream cornets and wafers	
<input type="checkbox"/>	3.25	Sugar paper rounds and squares	
<input type="checkbox"/>	3.26	Triangle wafers/Flat wafers	
<input type="checkbox"/>	3.27	Florentine biscuits	
<input type="checkbox"/>	3.28	Boxed/tinned biscuits/biscuits assortments/chocolate coated biscuits	
<input type="checkbox"/>	3.29	Stick-shaped biscuits	
<input type="checkbox"/>	3.30	Large shortbread coins (fruits biscuits/almond biscuits/hazelnut biscuits)	
<input type="checkbox"/>	3.31	Spiced biscuits	
<input type="checkbox"/>	3.32	Crunch snaps	
<input type="checkbox"/>	3.33	Honey spice cake/honey biscuits	
<input type="checkbox"/>	3.34	Karlsbad thins	
<input type="checkbox"/>	3.35	Kipferl (Vanilla Kipferl)	
<input type="checkbox"/>	3.36	Crisp Bread	
<input type="checkbox"/>	3.37	Coconut cakes/coconut biscuits	
<input type="checkbox"/>	3.38	Cake	

<input type="checkbox"/>	3.39	Bar-shaped cakes/small cakes	
<input type="checkbox"/>	3.40	Brown gingerbread	
<input type="checkbox"/>	3.41	Gingerbread hearts	
<input type="checkbox"/>	3.42	Gingerbread hearts on strings	
<input type="checkbox"/>	3.43	Sugar covered gingerbread	
<input type="checkbox"/>	3.44	Gingerbread on wafer base (Elisen gingerbread)	
<input type="checkbox"/>	3.45	Traditional bread/alpine bread	
<input type="checkbox"/>	3.46	Macaroons (hazelnut/coconut/almond/marzipan/persipan-marzipan made from apricot kernels)	
<input type="checkbox"/>	3.47	Almond pastries/almond biscuits	
<input type="checkbox"/>	3.48	Marbled biscuits	
<input type="checkbox"/>	3.49	Marzipan pastries	
<input type="checkbox"/>	3.50	Light shortbread/light shortbread biscuits	
<input type="checkbox"/>	3.51	Cereal cookies	
<input type="checkbox"/>	3.52	Cereal bars	
<input type="checkbox"/>	3.53	Hazelnut pretzels/hazelnut biscuits/hazelnut stars	
<input type="checkbox"/>	3.54	Orange biscuits	
<input type="checkbox"/>	3.55	Gingerbread shapes/gingerbread balls	
<input type="checkbox"/>	3.56	Printen (hard gingerbread)	
<input type="checkbox"/>	3.57	Bars with biscuits and wafer centre	
<input type="checkbox"/>	3.58	Russian bread	
<input type="checkbox"/>	3.59	Butter cakes	
<input type="checkbox"/>	3.60	Sesame cakes	
<input type="checkbox"/>	3.61	Marshmallow wafers/marshmallow wafer crescents	
<input type="checkbox"/>	3.62	Layer cakes	
<input type="checkbox"/>	3.63	Speculatus biscuits	
<input type="checkbox"/>	3.64	Springerle (special Christmas biscuits flavoured with aniseed)	
<input type="checkbox"/>	3.65	Spiced cakes/spiced biscuits	
<input type="checkbox"/>	3.66	Butter cakes	
<input type="checkbox"/>	3.67	Tartlets/flan bases	
<input type="checkbox"/>	3.68	Wafers, filled/without filling/plain wafers coated in chocolate	
<input type="checkbox"/>	3.69	Wafer eggs/wafer nuts	
<input type="checkbox"/>	3.70	Wafer assortment/wafer rolls/wafer fingers	
<input type="checkbox"/>	3.71	Cinnamon stars	
<input type="checkbox"/>	3.72	Lemon biscuits	
<input type="checkbox"/>	3.73	Wholemeal biscuits	
<input type="checkbox"/>	3.74	Wholemeal butter biscuits	
<input type="checkbox"/>	3.75	Rusk	
<input type="checkbox"/>	3.76	Madeleines	
<input type="checkbox"/>	3.77	Panettone	
<input type="checkbox"/>	3.78	Brioches	
<input type="checkbox"/>	3.79	Viennoiseries	
<input type="checkbox"/>	3.80	Chilled cake bars/tarts	
<input type="checkbox"/>	3.81	Baklava	
<input type="checkbox"/>	3.82	Macarons (french almond-based meringue confection)	
<input type="checkbox"/>	3.83	Muffins	
<input type="checkbox"/>	3.84	Milk- and chocolate rolls/-croissants	
<input type="checkbox"/>	3.85	Vegan biscuits	NEW
<input type="checkbox"/>	3.86	Sugar-free biscuits	NEW
<input type="checkbox"/>	3.87	Sugar-reduced biscuits	NEW
<input type="checkbox"/>	3.88	Fat-reduced biscuits	NEW
<input type="checkbox"/>	3.89	Lactose-free biscuits	NEW
<input type="checkbox"/>	3.90	Gluten-free biscuits	NEW

**4 SNACK FOODS**

<input type="checkbox"/>	4.10	Pretzels/salted cocktail snacks/salted sticks	
<input type="checkbox"/>	4.11	Cashew nuts, salted and/or roasted	
<input type="checkbox"/>	4.12	Cocktail biscuits	
<input type="checkbox"/>	4.13	Peanuts, salted and/or roasted	
<input type="checkbox"/>	4.14	Peanut puffs	
<input type="checkbox"/>	4.16	Crackers (water biscuits)	
<input type="checkbox"/>	4.17	Hazelnuts, salted and roasted	
<input type="checkbox"/>	4.18	Cheese biscuits/assorted cheese snacks/cheese wafers/cheese rolls	
<input type="checkbox"/>	4.19	Potato crisps/potato sticks/other potato snacks	
<input type="checkbox"/>	4.20	Cocktail biscuits/mini-pizza biscuits	
<input type="checkbox"/>	4.21	Salted pretzels and rolls	

Main exhibitor/co-exhibitor/ additionally represented company

Client number:

3 6 4 0

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<input type="checkbox"/>	4.22	Macadamia nuts, salted and/or roasted	
<input type="checkbox"/>	4.23	Macadamia nuts dry-roasted	
<input type="checkbox"/>	4.24	Corn snacks	
<input type="checkbox"/>	4.25	Almonds, salted and roasted	
<input type="checkbox"/>	4.26	Almonds, dry-roasted	
<input type="checkbox"/>	4.27	Assorted nuts/assorted nuts and raisins	
<input type="checkbox"/>	4.28	Assorted nuts/tropical fruit and nuts	
<input type="checkbox"/>	4.29	Assorted nuts, salted and/or roasted	
<input type="checkbox"/>	4.30	Assorted nuts, dry-roasted	
<input type="checkbox"/>	4.31	Pecan nuts salted and/or roasted	
<input type="checkbox"/>	4.32	Pine kernels, salted and/or roasted	
<input type="checkbox"/>	4.33	Pistachio nuts, salted and/or roasted	
<input type="checkbox"/>	4.34	Popcorn/Puffed-corn/Puffed-rice	
<input type="checkbox"/>	4.35	Rice-snacks	
<input type="checkbox"/>	4.36	Salted snacks (pretzels/assortments/sticks)	
<input type="checkbox"/>	4.37	Salted snacks – water biscuits	
<input type="checkbox"/>	4.38	Soya kernels, salted and/or roasted	
<input type="checkbox"/>	4.39	Biscuit snacks	
<input type="checkbox"/>	4.40	Walnut kernels, salted and roasted	
<input type="checkbox"/>	4.41	Wheat snacks	
<input type="checkbox"/>	4.42	Onion rings/onion rolls	
<input type="checkbox"/>	4.43	Sunflower seeds, salted and/or roasted	
<input type="checkbox"/>	4.44	Vegan snack foods	NEW
<input type="checkbox"/>	4.45	Sugar-free snack foods	NEW
<input type="checkbox"/>	4.46	Sugar-reduced snack foods	NEW
<input type="checkbox"/>	4.47	Fat-reduced snack foods	NEW
<input type="checkbox"/>	4.48	Lactose-free snack foods	NEW
<input type="checkbox"/>	4.49	Gluten-free snack foods	NEW
<input type="checkbox"/>	4.50	Salt-reduced snack foods	NEW

**5 TREND SNACKS**

<input type="checkbox"/>	5.10	Meat snacks	
<input type="checkbox"/>	5.11	Fish snacks	
<input type="checkbox"/>	5.12	Other savoury snacks	
<input type="checkbox"/>	5.13	Vegan trend snacks	
<input type="checkbox"/>	5.14	Dried fruit and vegetables	
<input type="checkbox"/>	5.15	Fruit-, Vegetable- and nut bars	
<input type="checkbox"/>	5.16	Fruit purée, vegetable purée	
<input type="checkbox"/>	5.17	Fruit-, Vegetable- and crisps/Crackers	
<input type="checkbox"/>	5.18	Chocolate-coated dried fruit (pineapple, apple rings, apricots, dates, figs, plums)	
<input type="checkbox"/>	5.19	Smoothies	
<input type="checkbox"/>	5.20	Energy- and sports bars	
<input type="checkbox"/>	5.21	Energy snacks	

**6 NATURAL SNACKS**

<input type="checkbox"/>	6.13	Products without additives	
<input type="checkbox"/>	6.14	Raw Products	
<input type="checkbox"/>	6.15	Coffee specialities	
<input type="checkbox"/>	6.16	Tea specialities	
<input type="checkbox"/>	6.17	Cocoa specialities /drinking chocolate	

**7 BREAKFAST SNACKS**

<input type="checkbox"/>	7.01	Cereals/Porridge	
<input type="checkbox"/>	7.02	Yogurt drinks	
<input type="checkbox"/>	7.03	Probiotic drinks	

**8 ICE CREAM, DEEP-FROZEN CONFECTIONERY / RAW PASTES**

<input type="checkbox"/>	8.10	Plain ice-cream	
<input type="checkbox"/>	8.11	Ice-cream bombes and cakes	
<input type="checkbox"/>	8.12	Ice-cream containing vegetable fat	
<input type="checkbox"/>	8.13	Ice-cream	
<input type="checkbox"/>	8.14	Fruit ice	
<input type="checkbox"/>	8.15	Ice-cream with non-milk fat	
<input type="checkbox"/>	8.16	Real dairy ice-cream with milk	
<input type="checkbox"/>	8.17	Real dairy ice-cream with cream	
<input type="checkbox"/>	8.18	Ice-cream in wholesale quantities	
<input type="checkbox"/>	8.19	Ice-cream in tubs	

<input type="checkbox"/>	8.20	Pre-portioned packs	
<input type="checkbox"/>	8.21	Other ice-cream products for gastronomic purposes purposes	
<input type="checkbox"/>	8.22	Ice-cream in family packs	
<input type="checkbox"/>	8.23	Ice-cream in multi-packs	
<input type="checkbox"/>	8.24	Packs of ice-cream with individually wrapped portions	
<input type="checkbox"/>	8.25	Ice-cream in individual tubs	
<input type="checkbox"/>	8.26	Ice-cream bars	
<input type="checkbox"/>	8.27	Ice-cream sandwiches	
<input type="checkbox"/>	8.28	Cornets	
<input type="checkbox"/>	8.29	Peanut paste	
<input type="checkbox"/>	8.30	Marzipan (retail packs)	
<input type="checkbox"/>	8.31	Praline	
<input type="checkbox"/>	8.32	Almond praline	
<input type="checkbox"/>	8.33	Hazelnut praline	
<input type="checkbox"/>	8.34	Nut paste	
<input type="checkbox"/>	8.35	Persipan-marzipan made with apricot kernels (retail packs)	
<input type="checkbox"/>	8.36	Chopped and grated products (retail packs)	
<input type="checkbox"/>	8.37	Semi-manufactured products (retail packs)	
<input type="checkbox"/>	8.38	Macaroon paste	
<input type="checkbox"/>	8.39	Nut macaroon paste	
<input type="checkbox"/>	8.40	Persipan (marzipan made with apricot kernels) macaroon paste	
<input type="checkbox"/>	8.41	Oilseed paste	
<input type="checkbox"/>	8.42	Synthetic honey, retail packs	
<input type="checkbox"/>	8.43	Sorbet	
<input type="checkbox"/>	8.44	Frozen Yogurt	
<input type="checkbox"/>	8.45	Deep-frozen cake	
<input type="checkbox"/>	8.46	Deep-frozen pastry	
<input type="checkbox"/>	8.47	Cocoa paste	

**9 OTHER**

<input type="checkbox"/>	9.10	Trade associations/institutions	
<input type="checkbox"/>	9.11	Specialist publishing house/trade periodicals	
<input type="checkbox"/>	9.12	Information/specialist media	



Name of main exhibitor:

(Please also fill in if co-exhibitor/additionally represented company is indicated)

Name of co-exhibitor/additionally represented company:

(Please fill in a separate List of product group entries for each co-exhibitor/additionally represented company)

(Please check the appropriate box, multiple responses possible)

**Trend topics**

The following trend topics will provide additional guidance to your relevant visitor target groups.

- |  |   |
|--|---|
| <input type="checkbox"/> Halal                 | <input type="checkbox"/> Functional                   |
| <input type="checkbox"/> Kosher                | <input type="checkbox"/> Handcrafted products/Artisan |
| <input type="checkbox"/> Organic               | <input type="checkbox"/> Private label                |
| <input type="checkbox"/> Fair trade            | <input type="checkbox"/> Limited edition              |
| <input type="checkbox"/> Sugar free            | <input type="checkbox"/> Impulse packages             |
| <input type="checkbox"/> Allergy friendly      | <input type="checkbox"/> Vegetarian                   |
| <input type="checkbox"/> Reformulated products |   |

**Our target/sales markets are:**

- |                                       |   |  |  |   |
|---------------------------------------|---|--|--|---|
| <b>Africa</b>                         | <b>The Americas</b>                             | <b>Asia</b>                              | <b>Europe</b>                                  | <b>Oceania</b>                          |
| <input type="checkbox"/> South Africa | <input type="checkbox"/> USA                    | <input type="checkbox"/> China           | <input type="checkbox"/> Western Europe        | <input type="checkbox"/> Australia      |
| <input type="checkbox"/> West Africa  | <input type="checkbox"/> Canada                 | <input type="checkbox"/> Japan           | <input type="checkbox"/> Northern Europe       | <input type="checkbox"/> New Zealand    |
| <input type="checkbox"/> East Africa  | <input type="checkbox"/> Mexico                 | <input type="checkbox"/> South East Asia | <input type="checkbox"/> Southern Europe       | <input type="checkbox"/> Others Oceania |
| <input type="checkbox"/> North Africa | <input type="checkbox"/> Colombia               | <input type="checkbox"/> India           | <input type="checkbox"/> Russia                |   |
|                                       | <input type="checkbox"/> Brazil                 | <input type="checkbox"/> Middle East     | <input type="checkbox"/> Turkey                |   |
|                                       | <input type="checkbox"/> Others Central America |  | <input type="checkbox"/> Others Eastern Europe |   |
|                                       | <input type="checkbox"/> Others South America   |  |  |   |

**Global Opportunities**

We are interested in the following Koelnmesse Events around the world. Please send us further information.

**Food & Beverages**

- Germany, Cologne | Anuga  
 Germany, Cologne | Anuga HORIZON  
 Colombia, Bogotá | Alimentec  
 Brazil, São Paulo | ANUFOOD Brazil  
 China, Shenzhen | ANUFOOD China

- India, Mumbai | ANUFOOD India  
 Thailand, Bangkok | THAIFEX - ANUGA Asia  
 Japan, Tokyo | Wine & Gourmet Japan

**Confectionery & Snacks**

- UAE, Dubai | ISM Middle East  
 Germany, Cologne | ISM

Not interested in further trade fairs

I hereby permit Koelnmesse GmbH, as well as its responsible subsidiary abroad and its commercial agents, to send me information by e-mail about future similar trade fairs/events/platforms that are organized in Germany and abroad. A list of the subsidiaries and commercial agents of Koelnmesse GmbH, as well as further details about data protection, can be accessed at any time at [www.koelnmesse.com/data-protection-notice](http://www.koelnmesse.com/data-protection-notice). I can withdraw my consent at any time in the future (by sending an e-mail to [dataprivacy@koelnmesse.de](mailto:dataprivacy@koelnmesse.de)).

This consent is voluntary and applies only in the event that I have indicated my interest in one or more trade fairs by placing a check mark.



ISM Japan 2023  
12-14. April 2023

## SPECIAL CONDITIONS OF PARTICIPATION AT ISM Japan 2022

### 1 The Fair, The Organizers, The Venue, The Dates

The Trade Fair ISM Japan is being organized by

**Koelnmesse Co., Ltd**  
2F 3-5-2 Kojimachi, Chiyoda-ku,  
Tokyo, 102-0083 Japan

– Hereinafter referred to as the organizer.

The exhibition is being held from Wednesday 12th to Friday 14th April, 2023, at Tokyo Big Sight, Tokyo, Japan.

The exhibition is open to exhibitors on 10th to 14th from 08:00am to 06:00pm.

The exhibition is open to visitors on 12th to 13th from 10:00am to 05:00pm and 14th from 10:00am to 04:00pm.

The period for setting up and the period for dismantling shall be determined by the organizer as set out in the Exhibitor Service Manual. The period for dismantling sets the timeframe in which the exhibitor has to leave (cf. II. (16) in the General Conditions of Participation).

### 2 Eligibility to Take Part

Exhibitors should be manufacturers of goods that are included in the nomenclature of the exhibition ("List of Goods" as stated in the application forms) and if they are produced by the exhibitor at his own manufacturing plant or are offered as parts or accessories thereof. Admission is also open to exhibitors displaying items or offering services which, in accordance with the List of Goods, are in keeping with the overall theme of the event, and which the exhibitor has had manufactured or offered under his own name.

In addition, importers and dealers may participate, if their application for ISM Japan is approved by the manufacturer(s) of the respective products and brands and if they are not to be exhibited by the original manufacturer. The agreement of the manufacturer(s) must be documented upon request. In case of failure of this pre-condition, the organizer has the right to withdraw the acceptance of the importer and/or dealer.

The organizer will decide upon the acceptance of firms or products.

### 3 Participation Costs, Payment Terms and Cancellation Terms

Your participation will entail the following costs:

#### Stand Costs – Exhibition

- In the halls per square meter excluding stand construction, excluding provision of stand partition walls (minimum size 18m<sup>2</sup>): JPY 45,000 The construction of the stand shall be obligated to the exhibitor.
- In the halls per square meter with standard shell scheme construction (minimum size 9m<sup>2</sup>): JPY 63,000
- In the halls with business plus package construction (size 6m<sup>2</sup>): JPY 585,000
- In the halls per square meter with country pavilion package (minimum size 36m<sup>2</sup>): JPY 63,000

The rented space in total must be divisible by three m<sup>2</sup> (9, 18, 27, etc.). The stand costs include the rent for the exhibition space for the entire duration of the event including the setting up and dismantling periods, a specific number of exhibitor and work badges, the use of all general technical and service facilities in the fair halls like lighting, ventilation, air conditioning, use of electricity on the stand, general surveillance of the halls and cleaning of the aisles; consulting on organizational matters by Koelnmesse Co., Ltd employees, catalogue entry according to Item 7. The stand costs do not include the installation and use of compressed air, the installation of water connections and the use of water on the stand.

For two-storey exhibition stands, the actual allotted area in the upper store

following the technical inspection is calculated at 50% of the raw space price per m<sup>2</sup> of floor area.

If a written request to change (downsize) the assigned exhibit space(s) is received by Koelnmesse Co., Ltd, a downsize and / or re-allocation of the stand space is subject to the absolute discretion of the organizer. The exhibitor is obligated to pay Koelnmesse Co., Ltd liquidated damages of total participation fee of change (downsize) in the event that the original space cannot be rented to another participant before the commencement of the event.

If the Application for Main Exhibitor 1.10 is received by the organizer 100% of total participation fee incurred is due upon date of receipt. An invoice of the said amount will be issued and sent to you. This invoice is to be paid in full before commencement of the event according to the terms of payment as indicated on the invoice.

The aforementioned payments may be made by wire transfer according to the terms of payment as indicated on the said invoices. All bank and administrative charges as well as foreign exchange differences are to be borne by exhibitors.

If an exhibitor fails to pay according to the abovementioned terms and payment schedule, the organizer reserves the right to release without notice to the exhibitor the stand space reserved for exhibitor.

If an exhibitor cancels its participation ON OR BEFORE 3rd December 2022, the exhibitor shall remain liable to the Organizer for liquidated damages in the amount of 25% of the total participation fee.

If an exhibitor cancels its participation Dec. 4th, 2022 – Jan. 31st, 2023 (both dates inclusive), the exhibitor shall remain liable to the Organizer for liquidated damages in the amount of 75% of the total participation fee. If the stand space in question cannot be rented to another participant before the commencement of the event, the exhibitor shall be liable to the Organizer for liquidated damages in the remaining amount of 25% of the total participation fee.

If exhibitor cancels its participation AFTER Jan 31st, 2023 or fails for any reason whatsoever to utilize the stand space allotted to him, the exhibitor shall remain liable to the Organizer for liquidated damages in the amount of 100% of the total participation fee (including any balance due at the time of cancellation).

If a written request to change (downsize) the assigned exhibit space(s) is received by Koelnmesse Co., Ltd, a downsize and / or re-allocation of the stand space is subject to the absolute discretion of the organizer. The exhibitor is obligated to pay Koelnmesse Co., Ltd liquidated damages of total participation fee of change (downsize) in the event that the original space cannot be rented to another participant before the commencement of the event.

The stand costs for the shell scheme construction include:(cf. also Application for Main Exhibitor 1.10/2 "Shell Scheme Specification") General setting up and dismantling of the stand, incl. all additional costs consisting of:

- General hall cleaning of the aisle
- Laying carpet over the entire booth area
- Booth partition walls (rear and side walls) as per stand space
- Fascia board with Company Name
- Booth furniture per booth: as specified in Form 1.10/2 "Shell Scheme Specification"

The stand costs do not include the installation and use of compressed air and water connections on the stand.

#### Co-exhibitors

As far as accommodation of other companies or firms will be permitted on the stand (cf. figure V. (2) in the General Conditions of Participation, whereas co-exhibitors and additionally represented companies will be treated as the same), their application will be free-of-charge. This includes the basic catalogue-entry according to item 7.

All and any costs caused by the co-exhibitor or services additionally ordered shall be payable separately by the main exhibitor.

## 4 Fitting and Arrangement of the Stands

(a) Please take into account that where necessary hall pillars and other permanent construction features are contained in the rented stand spaces, the participation fee is calculated on the basis of the exact measurements of the stand space allocated

(b) Stand construction will only then commence if the exhibitor orders standard stand construction.

(c) Any planned structure exceeding 4.5 metre must be approved in advance by Koelnmesse Co., Ltd and the hall proprietor in writing. The stand must be constructed to comply with the dimension of the space allocated. Plans for non- standard structures or designs for stands with meeting rooms or where technical calculations are required, as well as plans for technical fittings should be submitted to Koelnmesse Co., Ltd and the hall proprietor in duplicate for perusal not later than 6 weeks prior to the beginning of the event.

In the event of these plans having to be scrutinised by the proprietor of the halls, Koelnmesse Co., Ltd shall assume responsibility for forwarding them as commissioned by and for the account of the exhibitor and shall notify the exhibitor of the outcome. Koelnmesse Co., Ltd will not release the exhibitions space in question for construction work until the results of the inspection have been received.

Any other fitting and arrangement of the stand is left to the exhibitor but should be appropriate for the event in question. The exhibitions company's name must be clearly visible on each stand.

Each Shell Scheme exhibitor will receive a stand design with number of the booth according to the stand confirmation. The stand design has to be clearly visible during all the exhibition time.

## 5 Exhibitor Badges and Badges for Stand Construction Personnel

As an exhibitor you will receive:

Size of booth	Quantity of badges
Up to 17 sqm	3 nos.
18 – 26 sqm	6 nos.
27 – 35 sqm	9 nos.
36 – 72 sqm	10 nos.
More than 72 sqm	15 nos.

The badges will be valid from the first day of the setting up period until the last day of the dismantling period.

## 6 Rules on Selling

In view of the professional nature of the event, the organizer shall have the right to prohibit the direct sale and open-price-labeling of exhibits or samples on the stands, in particular in case of official order or to intervene in all cases where safety and orderly conduct on the exhibition floor is at peril.

Compensation or claims for reimbursement by the exhibitor are ruled out in the case of the afore-mentioned measures.

## 7 Catalogue

Koelnmesse Co., Ltd issues for its fairs and exhibitions a catalogue which includes an alphabetical list of firms, a list of goods and advertisements. This makes the catalogue an important and up-to-date source of reference for all interested persons and also provides it added value after the fair. The corresponding catalogue entry form is provided within the Exhibitor Service Manual.

All entries in the catalogue must be submitted to Koelnmesse Co., Ltd or to the company commissioned by Koelnmesse Co., Ltd by the deadline of the entries. The organizer of the fair reserves the right to commission a third company with the production of the catalogue.

Koelnmesse Co., Ltd does not accept any liability for printing errors, incorrect placing, mistakes and other gaps or faults in printing. The advertiser shall be responsible for the subject matter of advertisements and entries and for any omission or mistake resulting from them.

## 8 Verbal Agreements

Any verbal agreements, individual permissions and exceptions outside the framework of this contract are not valid until confirmed in writing by the organizer.

## 9 Exhibitor Service Manual

After signing the application form and the formal admission of the exhibitor by the organizer, the exhibitor will receive the Exhibitor Service Manual. In this manual the exhibitor can order the different free-of-charge and charge-able services (such as e.g. additional furniture, additional stand cleaning, extra stand security, etc.) that the organizer offers.

## 10 Intellectual Property Rights

Koelnmesse Co., Ltd, as a professional Organizer for international exhibition, respects and expects our Exhibitors to respect the lawful rights of the owners of intellectual property rights. For the purpose of protecting the lawful rights of the owners of intellectual property rights and facilitating the handling of intellectual property infringement complaints at the exhibition held by Koelnmesse Co., Ltd, Koelnmesse has set out the intellectual property protection rules to be complied with at the exhibition in the Exhibitor Service Manual according to the relevant Japanese laws and regulations. Please refer to the Exhibitor Service Manual for details.

## 11 General Conditions of Participation

We would like to draw your attention to the provisions contained in the General Conditions of Participation for Trade Fairs outside Germany. All legal relationships between you and the organizer are subject exclusively to the laws of Japan. The house rules and the regulations set down in the Special Section of the Conditions of Participation form part of the contract.

## 12 Personal Data Privacy Policy

Your personal data privacy is important to us and the organizer is highly committed in respecting and managing personal data collected through this application form. Please refer to the organizer's website at <http://www.koelnmesse.com.sg/koelnmesse-personal-data-privacy-policy> for the policy details. By signing this application form, the exhibitor acknowledges and agrees to be bound by this policy in respect of how your personal data will be collected, used and (where required) disclosed by the organizer.

# GENERAL CONDITIONS OF PARTICIPATION FOR TRADE FAIRS OUTSIDE GERMANY

## General Conditions of Participation

### I. Application

1. By signing and returning the registration form, these General Conditions of Participation shall – together with the Special Conditions of Participation – be acknowledged as legally binding. The information and data being provided by the exhibitor will be electronically saved by the organiser but always observing the regulations stipulated under the applicable Data Protection Laws and such information will be transmitted or disclosed to third parties only to fulfil contractual duties.

2. The regulations stipulated in the Special Conditions of Participation shall prevail over the regulations stipulated in these General Conditions of Participation should there be a conflict between the regulations stipulated in the Special Conditions of Participation and the regulations stipulated in these General Conditions of Participation. The house rules, the technical specifications and the regulations stipulated in the Special Conditions of Participation constitute also a part of the contract.

3. The application shall constitute a legally binding offer of the exhibitor to conclude a contract from the date the organiser receives the application, irrespective of acceptance; the application cannot be appended with conditions or reservations.

### II. Acceptance / Transfer of Stand Space / Contractual Obligation

1. The organiser shall accept the application in accordance with the Conditions of Participation, which apply to all participants (acceptance).

2. The acceptance is subject to the organiser's discretion. If the number of application forms complying with the requirement profile and received by the organiser prior to the expiration of the registration period exceeds the number of available exhibition space, the organiser shall have the right to make a discretionary decision regarding the admission of applicants to the exhibition.

3. The exhibitor may be disqualified from admission to the exhibition, if the exhibitor failed in the past to fulfil his financial obligations vis-à-vis the organiser at any time, or if he failed to fulfil such financial obligations within the prescribed period of time.

4. The legally binding contract shall be concluded upon written notification of acceptance. Should the content of the acceptance differ from that of the application (registration), the contract shall be concluded under the terms of the acceptance – even if the acceptance differs from the application – unless the applicant objects in writing within 2 weeks after receipt of the acceptance. At the beginning of the period, the organiser has to particularly point the exhibitor to the right to object and the consequences of the non-objection in writing. The same shall apply, if it is necessary to postpone the event or to transfer the venue of the event, provided that the change can be regarded to be reasonable; in this case, the corresponding notification of change from the organiser shall supersede the admission.

5. The acceptance only applies to the respective event, the company or corporation applying, its products and services. Products, which do not conform to the list of permitted goods, must not be exhibited at the trade fair.

6. The organiser allocates stand space in accordance with the exhibits being registered to belong to a certain topic or theme within the exhibition.

7. There is no legal entitlement for the allocation of stand space in a certain hall or in a certain hall area. If deemed necessary by the organiser, the organiser is entitled to subsequently allocate the stand space other than stated in the acceptance, to change the size and dimensions of the stand space, to relocate or close entrances or exits from and to the stand and to undertake structural changes in the exhibition halls without legal claims against the organiser, provided there is substantial cause for doing so. In the event of a reduction in stand space size, the exhibitor will be credited with the prorated difference arising from the correspondingly lower space cost. The exhibitor will be notified without undue delay, if the stand space becomes unavailable due to reasons, which are beyond the organiser's control. In this

case, the exhibitor will be entitled to a reimbursement of the participation fee. Any further claims for damages, exceeding the aforementioned reimbursement, shall be expressly excluded.

8. Any complaints by the exhibitor must be submitted in writing without undue delay but at the latest while the event is in progress; the organiser cannot consider complaints at a later date.

9. Furthermore, the organiser shall have the right to rescind the contract for a substantial cause. Such a substantial cause shall be constituted, in particular, if an admissible application for opening insolvency proceedings against the exhibitor's assets has been made or such an application has been dismissed due to lack of funds. The exhibitor must inform the organiser of such circumstances without undue delay.

10. The organiser is entitled to rescind the contract, if the event utilization falls below 50 % of the rental stand space. In this case the organizer is not liable for any damages or losses but has to refund already paid fees or down payments.

11. After the binding registration and the consequent acceptance, release from the contractual relationship is not possible without the organiser's consent.

12. The organiser may agree to the request for release from the contract only in exceptional cases, e.g. if the stand space in question can be rented to another exhibitor. In this case, the organiser is entitled to demand liquidated damages in the amount of 25% of the participation fee without providing any proof. The exhibitor shall have the right to prove that a damage or loss has not been incurred or that the quantum of damage or loss incurred is considerably less. In addition to the liquidated damages, the exhibitor is liable for catalogue fees and other costs and expenses, which in particular, have been incurred as a result of a claim by a third party. The occupancy of stand space by an already accepted and allotted participant by means of a stand exchange does not constitute a mitigating form of stand area rental.

13. Should the exhibitor fail to assume the stand space allotted to him at the beginning of the construction period, the organiser will demand the exhibitor to assume the stand space by setting a reasonable timeframe.

14. Should the timeframe set in accordance with II 13 fruitless expire, the organiser shall have the right to rescind the contract and to assert a claim for damages due to non-performance.

15. The following cases will fall solely within the exhibitor's scope of risk:

- the products, which have been stipulated for the presentation, cannot be introduced at the venue of the event due to legal requirements prevailing there or due to other reasons, or
- such products do not arrive in time, do not arrive undamaged or do not arrive at the venue of the event at all – e.g. as a result of any loss, delay in transport or customs, etc. – or
- The journey, the journey of the exhibitor's employees or the exhibitor's stand or installation personnel is delayed or becomes impossible. The exhibitor will in all these cases remain under the obligation to pay all the contractual charges and fees agreed upon.

16. After the exhibition has ended the exhibitor is obliged to leave and return the allotted stand space in a condition that equals the condition when the exhibitor took over the stand space. The timeframe in which the exhibitor has to leave shall be determined by the organiser in the Special Terms of Participation. Should the exhibitor fail to comply with this obligation to vacate in time, the organiser is entitled to remove the exhibitor's belongings from the exhibition place on the exhibitor's expense. Furthermore the organiser shall have the right to sell the exhibitor's belongings and to set off claims against him.

### III. Construction and Arrangement of Stands

1. All stand constructions and stand designs must comply with statutory safety regulations, and comply with the specified requirements stipulated in the Special Conditions of Participation.
2. All stand construction service providers must have a special permit from the organiser in order to construct the trade fair stands in the exhibition halls. Any additional technical services that may be required, particularly the installation of electricity, water and safety devices, the recruitment of local auxiliary personnel, etc., may be ordered exclusively through the organiser by means of special order forms and against a separate charge, whereas the charges shall be in accordance with the usual charges being market price at the place of venue.
3. For the duration of the event the stands must display the exhibits and be staffed by personnel as stated in the acceptance.
4. The organiser is entitled to demand the removal of exhibits from the stand, which could constitute a considerable disruption to the operation of the event or put the safety of exhibitors and visitors at risk due to their door, noise, other emissions or appearance. Furthermore, the exhibitor will be responsible for ensuring compliance with all statutory provisions of the host country. In case of non-compliance, the organiser shall also have the right to demand the removal of exhibited articles or the forbearance of a certain activity. Should the exhibitor fail to comply with this demand without undue delay, the organiser is entitled to have the exhibits in question removed at the exhibitor's expense and risk and to close the exhibitor's stand, without any claims for loss or damages against the organiser.
5. The exhibitor is obliged to co-ordinate the construction and design measures for his stand with the organiser in advance. The organiser has to notify the exhibitor about any requested amendments or alterations as early as possible. Furthermore, the exhibitor is obliged to inquire about the relevant statutory regulations, laws etc. or building regulations on his own initiative. Should the exhibitor violate those regulations, the organiser is entitled to vacate or alter the stand on the exhibitor's expense. The organiser does not assume liability for any information provided by him.

### IV. Participation Fee and Other Costs / Terms of Payment

1. The amount of the participation fee, the down payment as well as the flat-rate cost of energy will be calculated according to the rates specified in the Special Conditions for Participation. The Invoicing amount will be calculated on the basis of the total stand floor space as allocated and will not exclude any projecting or overhanging parts, pillars, installation connections and other permanent internal fittings.
2. After the exhibitor's admission, the exhibitor will receive an invoice for the participation fee and other costs and possibly a registration fee invoice. The invoice less the down payment must be paid not later than 10 weeks before the commencement date of the event. The aforesaid invoice amount is to be paid in full without any deductions. Invoices being issued less than 10 weeks prior to the commencement date are due immediately.
3. The organiser is entitled to request a down payment whereas the due day of such down payment is stipulated in the Special Conditions of Participation or the down payment invoice. The rates contractually agreed upon (in the acceptance) are net fixed rates plus legally applicable taxes.
4. The organiser shall have the right to increase the rates by the amount of the corresponding cost increment in the event of any increase in its own prime cost, particularly as a result of higher production, purchasing and labour costs as well as higher fees, taxes and other fiscal charges imposed at the venue of the event. Should the increment exceed 10 % of the rates being published by the Organiser in the application forms the Organiser grants the exhibitor the right to terminate the contract within 10 working days from the date of the receipt of such an increment notice.

5. The payment of all invoices on or before the due date shall be a prerequisite for the occupation of the stand space.
6. Failure to conduct payment in time will result in interest charges amounting to 6% per annum. Should the damages incurred by the organiser exceed this interest amount, he shall be entitled to these additional damages. The claim for compensation will cease or be reduced, if the exhibitor may prove that the organiser has incurred substantially less or no damage as a result of the payment default.
7. Should settlement of the invoice not be effected within the deadline (due date), the organiser is entitled to terminate the contract.
8. As a security for all claims the organiser might have against the exhibitor, the organiser has a pledge on all movable objects belonging to the exhibitor on the stand area.
9. Any services that the organizer has provided will be invoiced either in EUR, in USD or in another currency to be determined by the organiser at the organiser's discretion. The exhibitor is obliged to pay the amount and currency stipulated on the invoice ("billing currency"). Should the organiser, as a courtesy, accept settlement of the invoice in a currency other than the billing currency, such payment must be calculated based on the conversion on the official buying rate of the billing currency on the date of payment. Any exchange rate losses in relation to the billing currency after the invoice becomes due for payment are at the exhibitor's expense.
10. Any complaints relating to the invoice must be made in writing, without undue delay, at the latest 2 weeks after receipt; complaints submitted at a later date cannot be considered.
11. Any projecting or overhanging parts, pillars, installation connections and other permanent internal fittings in the stand space do not entitle the respective exhibitor to any reduction in the participation or other costs.
12. The organiser shall also be entitled to the payment of the full amount, should the exhibitor fail to fulfil any of his contractual obligations. This does not affect further claims for damages. Should the organiser fail to fully or partially fulfil his contractual obligation, the exhibitor is entitled to a proportional reimbursement of any payments already made by the exhibitor. Exceeding claims are excluded in accordance with section VII.
13. In the event of counter claims being made against those claims arising from the contract, the exhibitor may only set off or assert his right of retention in as far as these claims are undisputed or have been awarded by an enforceable judgement.
14. Should an invoice upon request of the exhibitor be sent to a third party, this does not constitute any waiver of claims or obligations of the exhibitor. The latter remains obliged to pay until such time as the account receivable has been settled in full.
15. All payments being due to the organiser must be made in full without deductions, whereas bank charges, currency exchange fees etc. have to be borne by the exhibitor or debtor.

### V. Co-exhibitors, Additional, Group and Joint Stands

1. Stand spaces shall be rented out only as a whole unit and only to one contracting party. The exhibitor is not permitted to relocate, exchange, share, or in any other way make the stand space allocated to him completely or partially accessible to third parties, without the prior consent of the organiser.
2. Use of the stand area by another company with its own products and own staff (co-exhibitor) requires a special application for admission and the consequent approval by the organiser. This also applies to companies for which one of the requirements mentioned (own products or own staff) is not fulfilled (additionally represented company). Companies, which are members of a corporate group as well as subsidiaries, are considered to be co-exhibitors. The organiser reserves the right to demand an additional participation charge and other costs for the admission of co-exhibitors/ additionally represented

companies. Such charges and costs will be invoiced to the exhibitor.

3. Co-exhibitors and additionally represented companies are accepted only under the conditions stipulated in section II of these General Conditions of Participation; these Co-exhibitors and additionally represented companies are equally subject to the Conditions of Participation as they apply to exhibitors.

4. Should an exhibitor accommodate a co-exhibitor or an additionally represented company without the express permission of the organiser, this shall entitle the organiser to immediate termination of the entire contract and to have the stand space vacated at the exhibitor's risk and expense.

5. After the acceptance has been received, the contractual relationship remains exclusively between the organiser and the exhibitor, who is liable for his and the co-exhibitor's and the additionally represented company's non-performance, breach of contract etc.

6. Should several exhibitors wish to participate at the event together on one stand, the General and Special Conditions of Participation are binding for each exhibitor. In addition, they are obliged to name a contact person in their application, jointly appointed as an authorized representative. Moreover the conditions stated in section IV apply analogously. In the event of permitted joint use of the stand space, all exhibitors are liable to the organisers for payment of the participation and other costs and the fulfilment of other obligations – regardless on which legal grounds – as co-debtors.

## VI. Domestic Authority

1. The organiser has the right to establish rules of the house for every event. These rules come into force after their publication at the place of the event. The rules of the house become part of the contract. There is no obligation to hand out these rules of the house to each exhibitor and the exhibitors have to inform themselves about the content of the rules of the house.

2. The organiser shall exercise domestic authority throughout the exhibition area. The organiser is entitled to have exhibits removed from stands if their display contravenes statutory laws, is offensive or do not comply with the list of permitted goods.

3. The promotion of political and ideological contents is prohibited. In the event of serious offences against these Conditions of Participation, the organiser is entitled to close the stand or have it vacated.

## VII. Warranty / Liability / Insurance

1. The organiser does not assume any obligation to exercise proper care of exhibits, stand fittings and objects, which are the property of the stand personnel. Any liability for damages and losses is expressly excluded, if it is possible to underwrite the risks. This does not affect the liability incurred by wilful acts or grossly negligent misconduct. This exclusion of liability is not affected by security measures of the organiser.

2. Within the scope of liability, the statutory regulations concerning the burden of proof shall continue to apply; they will not be affected by this clause except in cases concerning liquidated damages.

3. It is recommended to conclude an exhibition insurance policy, which can be obtained via the Exhibitor Service Manual. In addition the exhibitor may order special security measures by applying so with the corresponding form in the Exhibitor Service Manual.

4. The exhibitor is liable to the organiser for any damage inflicted on the organiser, provided that such damage is attributable to the exhibitor's culpable (wilful action or negligence) action or the culpable action of the exhibitor's personnel, the exhibitor's employees or any third party which the exhibitor has appointed or any other third parties, whose services the exhibitor is using for the purpose of fulfilling his obligations.

5. Instead of proving the quantum of an incurred damage, the organiser shall be entitled to demand liquidated damages in the amount of 25 % of the participation fee (including rent and additional services) without providing any

proof. However, in this case the exhibitor shall have the right to prove that a damage or loss has not been incurred or that the quantum of the damage or loss incurred is less than the liquidated damage. The organiser may choose to claim damages exceeding the amount of 25 % of the participation fee if the organiser can prove such higher damage.

6. The exhibitor is obliged to strictly comply with the Technical Guidelines, which will be handed over to the exhibitor by the organiser, as well as with the information from the organiser's circular letters with regard to questions on the preparation and implementation of the event. The exhibitor is furthermore obliged to inform himself about legal requirements and necessary permits and to obtain the same.

7. The organiser may request from the exhibitor to obtain an insurance to cover certain risks, which have been specifically addressed to the exhibitor.

8. In the event of any claims regarding fatal injuries, bodily or health injuries, the organiser shall be liable for damages caused intentionally or by gross negligence in accordance with statutory obligations. Other contractual and/or legal damage claims of any type, including damage claims for consequential damages, shall be excluded, unless the damage was caused by the intentional or grossly negligent action of the organiser.

9. The foregoing limitations of liability shall apply, to the full extent, to the executive organs, employees, legal representatives, persons employed in performing an obligation and vicarious agents, whose services are used by the organiser for the performance of the contract. However, all claims shall be restricted to the payment of typical, foreseeable damages. Furthermore, the organiser shall be liable for every culpable infringement of an essential contractual obligation. Essential contractual obligations shall include only those contractual obligations, which are indispensable to the execution of the contract. This applies to all claims, which could arise as a result of, and in connection with, this contract. If the organiser is compelled to temporarily vacate or permanently close the exhibition area or parts thereof, to postpone, shorten or extend the event as the result of a force majeure, or for other reasons beyond his control, the exhibitor is not entitled to any claims, in particular, not to claims for damages or losses against the organiser.

10. The responsibility of the event organiser is limited to fault in all cases without prejudice to any limitations of liability under these Conditions of Participation. If a contract provides for the procurement of certain items, the organiser does not assume the risk of procurement, unless expressly agreed otherwise in individual cases.

11. The warranty period for deliveries of new items is 1 year if there is no shorter statutory warranty period applicable. For second hand articles, any liability based on warranty is excluded. There is no warranty or liability for normal wear and tear, force majeure, faulty or negligent handling, excessive demands or failure to comply with statutory provisions or operating instructions.

12. The exhibitor shall be liable and bear the risk for all damages incurred during transportation to and from the exhibition venue including all damages incurred during transportation within the exhibition building.

## VIII. Period of Limitation

Any claims of the exhibitor, which may be asserted against the organiser and which may arise from the contractual relationship, as well as all other claims relating thereto, shall become time-barred after one year, unless a shorter statutory limitation period applies or the liability of the organiser results from an intentional action. The longer statutory limitation period for tortious claims, fraudulent intent and culpable impossibility of performance shall remain unaffected. The limitation period shall commence at the close of the month, in which the closing date of the event falls.

## IX. Reservations / Final Provisions

1. The exhibitor is solely responsible for compliance with all the laws, guidelines, and other regulations being applicable at the place of venue of the event, even if the contents of the organiser's conditions for participation deviate from such regulations. The exhibitor must inquire about the relevant regulations prevailing at the venue of the event promptly and comprehensively, and thereby obtain the required information. The organiser will not assume any liability for damages and other losses, which might result from any non-compliance with this obligation.
2. The organiser shall have the right to postpone, shorten, extend or cancel the event, as well as to terminate the event temporarily or definitely, as well as individually or collectively, if such an action is required due to unforeseen events such as force majeure, natural disasters, wars, disturbances, strikes, breakdown or obstruction of traffic and communication. In the event of any postponement, shortening, extension or termination, the exhibitor shall not be entitled to the payment of any resulting damages, which the exhibitor may suffer. The exhibitor shall have the right to rescind the contract, if he loses interest in participating because of such an action and if the exhibitor consequently waives the reservation for the stand space allotted to him. Upon full knowledge of the change, the rescission of the contract must be declared in writing and without undue delay.
3. In case of the cancellation of an event, the organiser shall not be liable for damages and/or other losses, which might be incurred for the exhibitor. Upon request of the organiser, the exhibitor will be obligated to defray a reasonable share of the expenses resulting from the preparation of the event. The amount of the share to be paid by each exhibitor shall be stipulated by the organiser after consultation with the business organizations concerned, whereas the maximum shall be 5% of the total costs. By signing the application form the exhibitor acknowledges the organiser's Conditions of Participation (the General and Special Sections) together with all other regulations relating to the contractual relationship, as legally binding.
4. Should these provisions be or become partially legally invalid or void, this shall not affect the validity of the remaining provisions or the contract. In this event, the parties bind each other to replace the invalid provision with a valid provision that comes to the commercial purpose of the invalid provision as close as possible. The same applies to loopholes.
5. All agreements, approvals and alterations to the contract must be made in writing. The same shall also apply to any amendment or waiver of this written-form clause itself.

## X. Place of Fulfilment / Place of Jurisdiction

1. Place of fulfilment for monetary obligations of the exhibitor – no matter on which legal basis – shall be the principal place of business of the organiser as far as there is no other place of fulfilment stipulated in the Special Terms of Participation.
2. The place of jurisdiction, also in cases involving documents, bills of exchange and cheques shall be the principal place of business of the organiser. At its option, the organiser shall also be entitled, to lodge claims at the court of the place where the exhibitor has his place of business or his branch.
3. The entire legal contractual relationship between the exhibitor and the organiser, including any annexes and schedules shall be governed and interpreted in accordance with the substantive laws (but without reference to the conflict of law rules) of **Japan**.

## XI. Date Protection Notice:

1. Koelnmesse would like to stay in touch with you in the future, in order to keep you appropriately informed of events and similar services. We need to collect your name and email address for the aforesaid purpose. We will only process your personal data when sending you information by e-mail about future similar trade fairs/events/platforms that are organized all over the world.
2. You understand that the email will be sent by Koelnmesse as well as its responsible subsidiaries abroad and its commercial agents.
3. You can withdraw your consent at any time by sending an email to [dataprivacy@koelnmesse.de](mailto:dataprivacy@koelnmesse.de).

Status: 06 / 2020

## 1 Controller/Contact

The Controller as defined under the data protection laws is

Koelnmesse GmbH  
Messeplatz 1  
50679 Cologne, Germany

Our Data Protection Officer can be contacted as follows:  
[datenschutz-km@koelnmesse.de](mailto:datenschutz-km@koelnmesse.de)

For trade fairs outside Germany, our Data Protection Officer can be contacted as follows:  
[dataprivacy@koelnmesse.de](mailto:dataprivacy@koelnmesse.de)

## 2 Your rights as data subject

If your personal data are processed, you are a data subject as defined in the GDPR and you have the following rights with respect to the Controller:

### Right of objection

**You have the right to file an objection at any time against processing of your personal data, carried out on the basis of Art. 6 (1) sentence 1 lit. e) or f) GDPR, for reasons resulting from your particular situation. This also applies to any Profiling based on these provisions.**

**The Controller will then no longer process your personal data, unless he/she can demonstrate compelling reasons for the processing warranting protection, and these prevail over your interests, rights and liberties, or if the processing is for the purpose of asserting, exercising or defence of legal entitlements.**

**If your personal data are processed in order to carry out direct advertising, you have a right to file an objection at any time against the processing of your personal data for the purpose of such advertising. This also applies to Profiling insofar as it is connected with such direct advertising.**

**If you object to processing for the purpose of direct advertising, your personal data will no longer be processed for these purposes.**

**In connection with the use of services of the information society and notwithstanding Directive 2002/58/EC, you have the possibility of exercising your right of objection via automated procedures that use technical specifications.**

You can demand **information** on whether we process personal data concerning you. If such processing is carried out, you can demand further information on this processing, in particular the purposes, categories of personal data, recipients or the categories of recipients, planned storage duration etc.

You have a right to **correction** and/or completion of your data

You can demand the **restriction of the processing** of your personal data under certain circumstances: If the processing of your personal data has been restricted, these data — with the exception of their storage — can only be processed with your consent, or for the assertion, exercise or defence of legal entitlements, or to protect the rights of another natural or legal person, or for reasons of an important public interest on the part of the EU or a member state.

Under certain circumstances, you can demand the **erasure** of the personal data concerning you. If the Controller has made your personal data public and is obliged to erase them, he/she shall, with consideration for the available technology and implementation costs, take appropriate measures, including of a technical nature, to inform Controllers, responsible for the data processing and processing the personal data, that you, as data subject, have demanded that they delete all links to these personal data, or have demanded the deletion of copies or replications of these personal data.

If you have asserted the right of rectification, erasure or restriction of processing with respect to the Controller, the latter is obliged to inform all recipients, to whom your personal data have been disclosed, of this rectification or erasure of the data or of the restriction of processing, unless this proves to be impossible or involves disproportionate expense. You have a right with respect to the Controller to be **informed** of these recipients.

You have a right to **receive** your personal **data**, provided by you, in a structured, commonly-used and machine-readable format. You also have a right to insist that these data be transferred directly to another controller, insofar as this is technically possible. Liberties and rights of other persons must not be impaired as a result.

You have the right to **revoke** your data protection **declaration of consent** at any time. Revocation of the consent shall not affect the legality of the processing, carried out on the basis of the consent, up until the revocation. Within certain limits, you have the right not to be subjected to a decision, based exclusively on automated processing — including Profiling — that is legally effective against you or that significantly impairs you in a similar manner.

## 3 Right to complain to a supervisory body

Notwithstanding any other administrative-law or judicial remedy, you have a right to complain to a supervisory authority, in particular in the member state of your residence, your place of work or the place of the suspected violation, if you are of the opinion that the processing of your personal data violates the GDPR.

The supervisory body with which the complaint has been filed, will inform the complainant of the status and the results of the complaint, including the possibility of a judicial remedy pursuant to Art. 78 GDPR.

## 4 Information in the event of data collection via third parties

If we collect your personal data via third parties, this can involve the following categories of personal data: name, contact data as well as further information, for example concerning your responsibilities. If we do not receive these contact data directly from you, we receive them from the company for which you work and/or with which we are in contact. This can involve in particular an exhibitor or another cooperation partner with which we exchange services.

The possibility also exists of us receiving your contact data from commercial agents working for us.

## 5 Purposes and legal basis of the processing

a) If you conclude a contract with us, we process your data for contract initiation, execution and settlement. This concerns the purchase of tickets as well as the contractual relationship as exhibitor, if you are acting as a natural person, for example businessman, in this respect. This also includes the creation of user accounts on the platforms offered by us, unless a separate data protection notice on the handling of your data is provided there. The data processing can also be for the purpose of administering your participation in an event or competition.

The legal basis for the handling of your data is Art. 6 (1) sentence 1 lit. b) GDPR, if this handling concerns the contractual exchange of services with you.

b) We may possibly also process data on you even if you yourself are not a customer, but rather a contact person of a business or cooperation partner.

In this respect, the legal basis for the handling of your data is Art. 6 (1) sentence 1 lit. f) GDPR.

c) We process your data in order to provide you with the accreditation for this event. If you have given your consent during accreditation, your data will be



used to send you press information. To do so, your data will be stored in our database even after the event is over.

The legal basis for the handling of your data is Art. 6 (1) sentence 1 lit. b) GDPR, if this handling concerns the contractual exchange of services with you. Insofar as you have given your consent to the sending of press information, Art. 6 (1) sentence 1 lit. a) GDPR is the legal basis for the handling of your data. You can revoke such consent at any time with effect for the future.

d) We also process data for other purposes that are in our interests, specifically in order to:

- provide you with product information concerning relevant products and services.
- carry out measures aimed at improving and developing services and products, so as to be able to approach you individually with customised offers and products.
- carry out market and opinion research, or have this carried out by market and opinion research institutes. This enables us to obtain an overview of the transparency and quality of our products, services and communication, and to align or design these in the interests of our customers.

The legal basis for this handling of your data is Art. 6 (1) sentence 1 lit. f) GDPR, § 7 (3) UWG as well as Art. 6 (1) sentence 1 lit. a) GDPR, provided you have issued consent. You can revoke any such consent at any time with effect for the future.

e) As far as your data are collected exclusively for the purpose of traceability of new infections with the Coronavirus SARS-CoV-2, the legal basis for the handling of your data is § 2a CoronaSchVO NRW.

## 6 Justified interest

If we use data within the framework of the above weighing-up of interests, our justified interest lies in enabling direct advertising (see Recital 47 GDPR), provided your privacy-law interests do not outweigh our advertising interests in each individual case.

If we use data in the context of contract initiation or fulfilment with a business or cooperation partner, our interest when handling your data lies in enabling and maintaining a dialogue with the respective business or cooperation partner, typically within the framework of a contractual or other relationship. If you act as contact person in this respect — typically in your function as employee of these companies — you typically have no opposing interest if this interaction with us is part of your work duties.

## 7 Recipients of your data

If and insofar as you have issued us with corresponding consent, we shall forward your data within the limits of this consent.

We shall also forward your data to service providers who are bound by instructions and whose work supports the provision of our services for you, on our behalf and in accordance with our instructions. These can be IT service providers, print service providers, call centres if you call in, and similar service providers. In addition, we pass on your data to third parties if and insofar as this is necessary to fulfil the contract concluded with you and order processing is out of the question.

In individual cases we also forward your data to third parties who use the data on their own responsibility: finance and tax authorities, police and investigation authorities (given the existence of a legal basis), official registration bodies (if forwarding is prescribed by law), insurance companies, banks and lending institutions (payment processing), market partners, commercial agents, auditors, lawyers, accountants or similar third parties.

## 8 Transfer of data to a third country

The transfer of data to third countries is planned if this is necessary for fulfilment of a contract, or if you issue us with express consent to forward the data to third parties.

If we transfer your data to service providers or group companies outside the European Economic Area (EEA), the transfer will only be made if the third country has been certified by the EU Commission as having an adequate level of data protection (Art. 45 (1) GDPR), or given the existence of other adequate data protection guarantees as defined in Art. 47 GDPR.

## 9 Duration of the storage of your data

If we have received your data for the processing of the contractual relationship with you as ticket purchaser or as natural person, as exhibitor, or for the purpose of an advertising approach or for the processing of your participation in an event or competition, we shall store your data and shall erase these after the event or when the contractual relationship with you has ended, when all reciprocal claims have been fulfilled and if no other statutory retention obligations or statutory justifying reasons for the storage exist. If you have a user account, your user data will be stored until this user account is deleted.

If we have collected your data solely on the basis of the CoronaSchVO NRW, these data will be stored or deleted in accordance with the periods resulting from this regulation.

If you have given us your consent (e. g. to receive information on products and services or press releases), we will store your data until you revoke your consent.

Retention obligations exist in particular under the German Commercial Code (HGB) and the German Tax Code (AO). If such obligations apply and concern documents with your data, we shall erase your data upon expiry of the statutory retention obligations. As a rule therefore ten years from the end of the year in which the contractual relationship with you has ended.

If we use your data in the context of the contract initiation or fulfilment with a business or cooperation partner, we shall store your data and shall erase them as soon as these are no longer required, for example if our relationship with the business or cooperation partner ends, if you yourself no longer act as contact person or similar.

## 10 Necessity of providing your data

The provision of the data by you and the collection of the data by us for the processing of the contractual relationship with you as ticket purchaser or as natural person or as exhibitor, is necessary for conclusion of the contract. Without the data we cannot conclude a contract with you or provide invocable services. This also applies if you wish to create and use a user account or to be accredited as a media representative.

The same applies in cases in which you wish to be approached by us for advertising purposes, or wish to participate in events or competitions.

If we collect your data in the context of contract initiation or fulfilment with a business or cooperation partner, the provision of the data is typically necessary for the contractual relationship with the company for which you work; we would be typically unable to provide services without the data.

## 11 Automated decisions in individual cases or Profiling measures

No automated decision making or profiling takes place, neither for the creation and execution of the contractual relationship with you, nor for advertising approaches, nor for the processing of your participation in events or competitions.

If you have a user account on one of our platforms and are logged in there, we evaluate your interests on the basis of the actions you have taken in order to send you information on products and services tailored to your interests. An automated decision making process does not take place.

(last amended 15 September 2020)



