

Essential information

Please also refer to our enclosed Conditions of Participation.



ISM Middle East
THE HEART OF SWEETS AND SNACKS
IN THE MIDDLE EAST
Dubai, UAE, 07.-09.11.2023

The registration documents include

Essential information

The forms:

- 1.10 Registration for Main Exhibitor
- 1.11 Enclosure to the registration for Main Exhibitor
- 1.20 Registration for Co-exhibitors
- 1.29 List of products: Trend topics/ Target and Sales markets
- 1.30 List of products
- 1.40 Show insurance
- S.12 Shell Scheme Package
- Conditions of Participation Special Section
- Conditions of Participation General Section
- General Data Protection Notice
- Koelnmesse subsidiaries, representatives and information centers

1 Registration

Form 1.10 must be submitted by each Main Exhibitor. Please fill in the form completely and provide it with a company stamp and a legally valid signature. The registration is only valid when accompanied by the list of products on **Form 1.30**. Co-exhibitors* need to be registered using **Form 1.20** respectively. A separate list of products (**Form 1.30**) has to be filled in for each of these companies.

*see Item V of the General Section of the Conditions of Participation

2 Participation fees

Raw space:

The minimum stand size is 24 m². The participation fee (plus VAT) is

- in the exhibition halls:

for registrations until 30 April 2023 (Early Bird Discount)	452.00 USD per m²
or registrations as of 01 May 2023	484.00 USD per m²

- on the concourse*:

for registrations until 30 April 2023 (Early Bird Discount)	661.00 USD per m²
or registrations as of 01 May 2023	702.00 USD per m²

***NO WATER CONNECTION available on concourse!**

The rental fee for stand area (raw space) does not include the cost for any constructions.

Shell Scheme Package:

The minimum stand size is 12 m². The participation fee (plus VAT) is

- in the exhibition halls:

for registrations until 30 April 2023 (Early Bird Discount)	534.00 USD per m²
or registrations as of 01 May 2023	566.00 USD per m²

For more information and specifications on equipment and services of the Shell Scheme Package, please refer to form S.12.

The following mandatory additional fees will be added to the invoice:

- Show Insurance 165.00 USD
 - Media Package (Internet Listing, Catalogue Entry, Online Matchmaking) 354.00 USD
 - Registration Fee 275.00 USD
- (Mandatory for every Main Exhibitor and each Co-exhibitor – will be invoiced

to the Main Exhibitor. For more information, please see form 1.40 and paragraph 3.2 in the Special Conditions of Participation)

All prices are net prices plus VAT.

3 Stand confirmation

Once your company has been accepted for participation, you will receive confirmation of your stand.

4 Technical Manual

The specifications of the Dubai World Trade Centre Technical Manual, which will be made available by the Dubai World Trade Centre after publication, must be complied with. Every exhibitor is obliged to read this Manual and obey all instructions

Please note the order deadlines.

5 Withdrawal / non-participation

The contractual relationship can no longer be terminated once the stand has been bindingly registered and confirmed. The organizer can agree to the request for release from the contract only in exceptional cases if the stand space not required can be rented to another exhibitor. In this instance the organizer is entitled to demand a general reimbursement of the costs incurred corresponding to 25% of the participation fee. If the space cannot be re-rented, the full participation fee must be paid. Please see Item II of the "General Conditions of Participation".

6 Invoicing

You will receive the invoice for the stand area along with your stand confirmation letter. Please observe the terms and conditions of payment listed under Item IV of the general Conditions of Participation.

7 Venue

Dubai International Convention Exhibition Centre
P.O. Box 9292
Dubai, UAE

8 Important Contacts

website: www.ism-me.com

International - Koelnmesse GmbH

Jan Philipp Hartmann
Tel. +49 221 821 2801 j.hartmann@koelnmesse.de

Tyhardi Winter
Tel. +49 221 821 2712 t.winter@koelnmesse.de

MENA Region - Dubai World Trade Centre
Abishek Chopra
Tel. +971 4 306 4648, abishek.chopra@dwtc.com

9 Koelnmesse representatives abroad

Koelnmesse has representative offices in over 100 countries. They will gladly assist you at any time. A list of these offices is available on the Internet at [Sales network | Koelnmesse](#)

Important information for organizers of group stands



ISM Middle East
THE HEART OF SWEETS AND SNACKS
IN THE MIDDLE EAST
Dubai, UAE, 07.-09.11.2023

1. Please let us know the definite amount of space you will need for your group stand at the trade fair. The area you need is the sum of the individual spaces occupied by exhibitors, service areas and "internal" aisles. We require that the **registration form 1.12** which has been filled in by you and bears your legally binding signature as the group organizer be returned to us.

Register by 30 April 2023 for the Early Bird Discount. The regular price will take effect **starting 01 May 2023**

All prices are net prices and subject to VAT!

Raw space:

until 30 April 2023 (Early Bird Discount)	USD 452.00 per m ²
as of 01 May 2023	USD 484.00 per m ²

Raw space on concourse (NO water connection available!):

until 30 April 2023 (Early Bird Discount)	USD 661.00 per m ²
as of 01 May 2023	USD 702.00 per m ²

Please note, that the date your registration is received by Koelnmesse GmbH will be used for purposes of determining the price level.

2. If you return the registration forms bearing your signature by the deadline, we expect to be able to send you the **admission/stand confirmation** with the hall layout plans **from the beginning of June 2023**. In accordance with Item II of the General Section of the Conditions of Participation, the contract between you and Koelnmesse GmbH takes effect **upon receipt of this admission/stand confirmation**. Contractual relationships exist exclusively between Koelnmesse GmbH and you as the group organizer, in accordance with Item V of the General Section of the Conditions of Participation. The same applies to entries in the Media Package. Subsequent reductions of the stand area (such as when companies cancel their participation at a group stand after the group organizer receives the **admission/stand confirmation**) will be at the expense of the group organizer. Additional ordered space will be calculated with the date the request is placed by Koelnmesse GmbH.

3. **Group participants** (companies that will participate at the group stand that you have organized, under their own name and with their own personnel and products) **have to register** electronically.

For electronic registration of the group participants, you have to use the Excel template we are providing. The information is used as the basis for the entry in the Media Package/in the catalogue, among other uses. **The completed file must be received by Koelnmesse GmbH by 01 September 2023.**

Participants will not be entered into the Catalogue/Internet Media Package unless you have submitted the Excel template by the deadline.

Each participant must fulfil the requirements for taking part in ISM Middle East. In this regard, please note in particular Item 2 of Special Section A of the Conditions of Participation. Koelnmesse GmbH is entitled to reject companies that do not fulfil the requirements for taking part in ISM ME.

4. The distribution of individual areas at the trade fair is your responsibility as the organizer of the joint stand. Koelnmesse GmbH must be notified as to how the individual areas have been distributed **by 01 September 2023**. This information will be used as the basis for the allocation of the individual stand numbers and thus for the entry of the stand numbers in the Catalogue/Internet Media Package. Koelnmesse GmbH will allocate the stand numbers.

As the group organizer, you are responsible for ensuring that all of the necessary documents are completed in full and returned on time. Should you fail to provide us with the allocation of the stand areas you will be entered into the catalogue with a group stand number.

5. We expect to be able to send you the **stand rental fee invoice** for all of the areas occupied by you and your group participants with your stand space confirmation. The additional fees (registration fee, insurance fee and media package fee) will be invoiced as soon as all of your group participants have been registered.

The amount listed in the invoice must be paid on time in order for the group participants to occupy the stand area.

Please send to:

Koelnmesse GmbH
 Messeplatz 1
 50679 Köln, Germany
 ism-me@koelnmesse.com
 www.ism-me.com



07.-09.11.2023

Customer number:

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Name of Main Exhibitor:

Registration for Main Exhibitor

1.10

Must be returned. List of products (Form 1.30) must be filled in for registration to be valid.

1 Main Exhibitor

1.1 Address:

Company/Name: (give particulars of legal Status such as "Limited, Corporation" etc.):

Street:

P.O. Box:

Postal Code / City:

Country:

Tel.:

Fax:

E-mail:

Internet:

President / Owner:

(please give first and last name)

Mr Ms

Register first letter
of company name:

Contact person for the exhibition is:

Mr Ms

Tel.:

Fax:

E-mail:

1.2 We are:

- Manufacturer Wholesale
 Import / Export Trade representative
 Sales organization Association / Institution
 Trade press Retail

1.3 Turnover tax ID number (VAT):

(Required information for companies from EU countries)

U.A.E. Tax Registration Number (UAE-TRN):

(if available)

1.4 Subsidiary/branch of parent company/group:

Company/Name:

Street:

Postal Code / City:

Country:

2 Stand requests:

(subject to availability)

2.1 According to the Conditions of Participation we order

	Early Bird Discount for registrations until 30 April	for registrations as of 1 May
<input type="checkbox"/> Raw Space (min 24m ²)	USD 452.00 per m ²	USD 484.00 per m ²
<input type="checkbox"/> Raw Space Concourse (min 24m ²)	USD 661.00 per m ²	USD 702.00 per m ²
<input type="checkbox"/> Shell Scheme Package (min 12m ²)	USD 534.00 per m ²	USD 566.00 per m ²

All prices are net prices and subject to VAT.

Area in total m²

Frontal width in metres	min	max
Depth in metres	min	max

We prefer a: Terrace stand Corner stand
 Two-corner stand Island stand

Deviations from the requested type of stand do not provide grounds for an objection to be made under item II, para. 2 of the General Section of the Conditions of Participation.

2.2 We have noted that the following mandatory additional fees will be added to the invoice:

Show Insurance	165.00 USD (plus VAT)
Media Package	354.00 USD (plus VAT)
Registration Fee	275.00 USD (plus VAT)

Mandatory for every Main Exhibitor and each Co-exhibitor; will be invoiced to the Main Exhibitor. For more information, please see form 1.40 and paragraph 3.2 in the Special Conditions of Participation

3 Products or Services to be exhibited

The registration is only valid with the attached list of products!

Please indicate your products / services on form 1.30. Only goods listed here are permitted at ISM Middle East.

Data Protection Notice:

You can read our Data Protection Notice in the complete participation documents and at any time under www.koelnmesse.com/data-protection-notice.

We would like to stay in touch with you in the future, in order to keep you appropriately informed of events and similar services. That's why we would like to ask for your consent to contact via electronic media.

I hereby permit Koelnmesse GmbH, as well as its responsible subsidiary abroad and its commercial agents, to send me information by e-mail about future similar trade fairs/events/platforms that are organized in Germany and abroad. A list of the subsidiaries and commercial agents of Koelnmesse GmbH, as well as further details about data protection, can be found in the complete document containing the participation documents. It can also be accessed at any time at www.koelnmesse.com/data-protection-notice.

I can withdraw my consent at any time in the future (by sending an e-mail to datenschutz-km@koelnmesse.de)

By signing and returning this registration form, we acknowledge that the General and the Special Sections of Koelnmesse GmbH's Conditions of Participation are binding for our participation. In addition to the regulations of Koelnmesse GmbH, we agree to be bound to the regulations of Dubai World Trade Centre (DWTC), insofar as these regulations apply directly or analogously.

X

Date, Place, Stamp, Legally binding signature of the Main Exhibitor

Please send to:

Koelnmesse GmbH
 Messeplatz 1
 50679 Köln, Germany
 ism-me@koelnmesse.com
 www.ism-me.com



07.-09.11.2023

Customer number:

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Name of Main Exhibitor:

Registration for Main Exhibitor Newcomer Area

Must be returned. List of products (Form 1.30) must be filled in for registration to be valid.

1.10
Newcomer

1 Main Exhibitor

1.1 Address:

Company/Name:

Street:

P.O. Box:

Postal Code / City:

Country:

Tel.:

Fax:

E-mail:

Internet:

President / Owner:

(please give first and last name)

Mr Ms

Register first letter of company name:

Contact person for the exhibition is:

Mr Ms

Tel.:

Fax:

E-mail:

1.2 We are:

- | | |
|---|---|
| <input type="checkbox"/> Manufacturer | <input type="checkbox"/> Wholesale |
| <input type="checkbox"/> Import/ Export | <input type="checkbox"/> Trade representative |
| <input type="checkbox"/> Sales organization | <input type="checkbox"/> Association/ Institution |
| <input type="checkbox"/> Trade press | <input type="checkbox"/> Retail |

1.3 Turnover tax ID number (VAT):

(Required information for companies from EU countries)

U.A.E. Tax Registration Number (UAE-TRN):

(if available)

1.4 Subsidiary/branch of parent company/group:

Company/Name:

Street:

Postal Code / City:

Country:

2 Stand requests:

(subject to availability)

2.1 According to the Conditions of Participation we order

- 12 m² Shell Scheme Package NEWCOMER AREA
 for specifications please refer to form S.13

for registrations until 30 April **6,408.00 USD (plus VAT)**
 for registrations as of 01 May **6,792.00 USD (plus VAT)**

all prices are net prices and subject to VAT!

2.2 We have noted that the following mandatory additional fees will be added to the invoice:

Show Insurance	165.00 USD (plus VAT)
Media Package	354.00 USD (plus VAT)
Registration Fee	275.00 USD (plus VAT)

Mandatory for every Main Exhibitor and each Co-exhibitor; will be invoiced to the Main Exhibitor. For more information, please see form 1.40 and paragraph 3.2 in the Special Conditions of Participation

3 Products or Services to be exhibited

The registration is only valid with the attached list of products!

Please indicate your products / services on form 1.30. Only goods listed here are permitted at ISM Middle East.

Data Protection Notice:

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We would like to stay in touch with you in the future, in order to keep you appropriately informed of events and similar services. That's why we would like to ask for your consent to contact via electronic media.

I hereby permit Koelnmesse GmbH, as well as its responsible subsidiary abroad and its commercial agents, to send me information by e-mail about future similar trade fairs/events/platforms that are organized in Germany and abroad. A list of the subsidiaries and commercial agents of Koelnmesse GmbH, as well as further details about data protection, can be found in the complete document containing the participation documents. It can also be accessed at any time at www.koelnmesse.com/data-protection-notice.

I can withdraw my consent at any time in the future (by sending an e-mail to datsenschutz-km@koelnmesse.de)

By signing and returning this application form, we acknowledge that the General and the Special Sections of Koelnmesse GmbH's Conditions of Participation are binding for our participation. We also agree to the terms and conditions of the Newcomer Area and regulations of the stand construction on form S.13. In addition to the regulations of Koelnmesse GmbH, we agree to be bound to the regulations of Dubai World Trade Centre (DWTC), insofar as these regulations apply directly or analogously.

X

Date, Place, Stamp, Legally binding signature of the Main Exhibitor

Please send to:

Koelnmesse GmbH
 Messeplatz 1
 50679 Köln, Germany
 ism-me@koelnmesse.com
 www.ism-me.com



Customer number:

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Name of Main Exhibitor:

**Enclosure to the registration
 for Main Exhibitor**

Invoice address /
 Address for correspondence

1.11

1 Invoice address - if different from Main Exhibitor

If the **invoice** should be charged to address other than the one of the Main Exhibitor please enter below:

Company/Name:

Contact Person:

Street:

Postal Code/City:

Country:

Tel.:

Fax:

E-mail:

Important!

The registered company will be obliged to settle the invoice if the recipient of the invoice fails to effect payment.

2 Address for correspondence - if different from Main Exhibitor

If **correspondence** should be sent to address other than the one of the Main Exhibitor please enter below:

Company/Name:

Contact Person:

Street:

Postal Code/City:

Country:

Tel.:

Fax:

E-mail:

Data Protection Notice

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We would like to stay in touch with you in the future, in order to keep you appropriately informed of events and similar services. That's why we would like to ask for your consent to contact via electronic media.

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X

Date, Place, Stamp, Legally binding signature of the Main Exhibitor

Please send to:

Koelnmesse GmbH
 Messeplatz 1
 50679 Köln, Germany
 ism-me@koelnmesse.com
 www.ism-me.com



07.-09.11.2023

Customer number:

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Name of Main Exhibitor:

Registration for group stands

1.12

Must be returned. List of products (Form 1.30) must be filled in for registration to be valid.

1 Organizer of group stand

1.1 Address:

Company/Name:

Street:

P.O. Box:

Postal Code / City:

Country:

Tel.:

Fax:

E-mail:

Internet:

President / Owner:

(please give first and last name)

Mr Ms

Register first letter
of company name:

Contact person for the exhibition is:

Mr Ms

Tel.:

Fax:

E-mail:

1.2 We are:

- Manufacturer Wholesale
 Import / Export Trade representative
 Sales organization Association/ Institution
 Trade press Retail

1.3 Turnover tax ID number (VAT):

(Required information for companies from EU countries)

U.A.E. Tax Registration Number (UAE-TRN):

(if available)

1.4 Subsidiary/branch of parent company/group:

Company/Name:

Street:

Postal Code / City:

Country:

2 Stand requests:

(subject to availability)

2.1 According to the Conditions of Participation we order

	Early Bird Discount for registrations until 30 April	for registrations as of 1 May
<input type="checkbox"/> Raw Space (min 24m ²)	USD 452.00 per m ²	USD 484.00 per m ²
<input type="checkbox"/> Raw Space Concourse (min 24m ²)	USD 661.00 per m ²	USD 702.00 per m ²
<input type="checkbox"/> Shell Scheme Package (min 12m ²)	USD 534.00 per m ²	USD 566.00 per m ²

All prices are net prices and subject to VAT.

Area in total m²

Frontal width in metres

min

max

Depth in metres

min

max

We prefer a:

- Terrace stand Corner stand
 Two-corner stand Island stand

Deviations from the requested type of stand do not provide grounds for an objection to be made under item II, para. 2 of the General Section of the Conditions of Participation.

2.2 We have noted that the following mandatory additional fees will be added to the invoice:

Show Insurance	165.00 USD (plus VAT)
Media Package	354.00 USD (plus VAT)
Registration Fee	275.00 USD (plus VAT)

Mandatory for every Group organizer (who occupies their own booth) and each group participant; will be invoiced to the Group organizer. For more information, please see form 1.40 and paragraph 3.2 in the Special Conditions of Participation

3 Products or Services to be exhibited

The registration is only valid with the attached list of products!

Please indicate your products / services on form 1.30. Only goods listed here are permitted at ISM Middle East.

Data Protection Notice:

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We would like to stay in touch with you in the future, in order to keep you appropriately informed of events and similar services. That's why we would like to ask for your consent to contact via electronic media.

I hereby permit Koelnmesse GmbH, as well as its responsible subsidiary abroad and its commercial agents, to send me information by e-mail about future similar trade fairs/events/platforms that are organized in Germany and abroad. A list of the subsidiaries and commercial agents of Koelnmesse GmbH, as well as further details about data protection, can be found in the complete document containing the participation documents. It can also be accessed at any time at www.koelnmesse.com/data-protection-notice.

I can withdraw my consent at any time in the future (by sending an e-mail to datenschutz-km@koelnmesse.de)

By signing and returning this application form, we acknowledge that the General and the Special Sections of Koelnmesse GmbH's Conditions of Participation are binding for our participation. In addition to the regulations of Koelnmesse GmbH, we agree to be bound to the regulations of Dubai World Trade Centre (DWTC), insofar as these regulations apply directly or analogously.

X

Date, Place, Stamp, Legally binding signature of the Main Exhibitor

Please send to:

Koelnmesse GmbH
 Messeplatz 1
 50679 Köln, Germany
 ism-me@koelnmesse.com
 www.ism-me.com



Customer number:

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Name of Main Exhibitor:

Registration for Co-exhibitors*

List of products (Form 1.30) must be filled in for registration to be valid

1.20

In accordance with Item V of the General Section of the Conditions of Participation, we hereby register the following Co-exhibitors at our stand:

Company/Name: (give particulars of legal Status such as "Limited, Corporation" etc.):

Street:

Postal Code / City:

P.O. Box:

Country:

Tel.:

Fax:

E-mail:

Internet:

Contact person:

Mr Ms

E-mail

Contact person:

Customer number:

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The company is:

- | | |
|--|---|
| <input type="checkbox"/> Manufacturer | <input type="checkbox"/> Wholesale |
| <input type="checkbox"/> Importer/ Export | <input type="checkbox"/> Trade representative |
| <input type="checkbox"/> Sales organization | <input type="checkbox"/> Trade Press |
| <input type="checkbox"/> Association/ Institutio | <input type="checkbox"/> Retail |

The company is represented with:

- own products
 own staff

Turnover tax ID number (VAT):

(Required information for companies from EU countries)

U.A.E. Tax Registration Number (UAE-TRN):

(if available)

The additional mandatory fees for Show Insurance (USD 165.00), Media Package (USD 354.00) and Registration Fee (USD 275.00) for each Co-exhibitor will be invoiced to the Main Exhibitor. (For more information, please see form 1.40 and paragraph 3.2 in the Special Conditions of Participation)

Company/Name: (give particulars of legal Status such as "Limited, Corporation" etc.):

Street:

Postal Code / City:

P.O. Box:

Country:

Tel.:

Fax:

E-mail:

Internet:

Contact person:

Mr Ms

E-mail

Contact person:

Customer number:

3	1	3	0
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The company is:

- | | |
|--|---|
| <input type="checkbox"/> Manufacturer | <input type="checkbox"/> Wholesale |
| <input type="checkbox"/> Import/ Export | <input type="checkbox"/> Trade representative |
| <input type="checkbox"/> Sales organization | <input type="checkbox"/> Trade press |
| <input type="checkbox"/> Association/ Institutio | <input type="checkbox"/> Retail |

The company is represented with:

- own products
 own staff

Turnover tax ID number (VAT):

(Required information for companies from EU countries)

U.A.E. Tax Registration Number (UAE-TRN):

(if available)

The additional mandatory fees for Show Insurance (USD 165.00), Media Package (USD 354.00) and Registration Fee (USD 275.00) for each Co-exhibitor will be invoiced to the Main Exhibitor. (For more information, please see form 1.40 and paragraph 3.2 in the Special Conditions of Participation)

Please provide a separate list of products (Form 1.30) for each Co-exhibitor that you register.

*Explanation "Co-exhibitors":

Co-exhibitors are companies with their own products and their own personnel that use the stand area of a Main Exhibitor. Companies within groups and subsidiaries count as Co-exhibitors.

X

Date, Place, Stamp, Legally binding signature of the Main Exhibitor

Data Protection Notice:

You can read our Data Protection Notice in the complete participation documents and at any time under

www.koelnmesse.com/data-protection-notice.

We would like to stay in touch with you in the future, in order to keep you appropriately informed of events and similar services. That's why we would like to ask for your consent to contact via electronic media.

I hereby permit Koelnmesse GmbH, as well as its responsible subsidiary abroad and its commercial agents, to send me information by e-mail about future similar trade fairs/events/platforms that are organized in Germany and abroad. A list of the subsidiaries and commercial agents of Koelnmesse GmbH, as well as further details about data protection, can be found in the complete document containing the participation documents. It can also be accessed at any time at www.koelnmesse.com/data-protection-notice.

I can withdraw my consent at any time in the future (by sending an e-mail to datenschutz-km@koelnmesse.de)

Main exhibitor:



List of products:
 Trend topics/target and sales markets

1.29

Name of main exhibitor:
 (Please also fill in if co-exhibitor is indicated)

Name of co-exhibitor:
 (Please fill in a separate List of products for each co-exhibitor)

(Please check the appropriate box, multiple responses possible)

Trend topics

The following trend topics will provide additional guidance to your relevant visitor target groups.

- | | |
|--|---|
| <input type="checkbox"/> Halal | <input type="checkbox"/> Functional |
| <input type="checkbox"/> Kosher | <input type="checkbox"/> Handcrafted products/Artisan |
| <input type="checkbox"/> Organic | <input type="checkbox"/> Private label |
| <input type="checkbox"/> Fair trade | <input type="checkbox"/> Limited edition |
| <input type="checkbox"/> Sugar free | <input type="checkbox"/> Impulse packages |
| <input type="checkbox"/> Allergy friendly | <input type="checkbox"/> Vegetarian |
| <input type="checkbox"/> Reformulated products | <input type="checkbox"/> Vegan |

Our target/sales markets are:

- | | | | | |
|---------------------------------------|---|--|--|---|
| Africa | The Americas | Asia | Europe | Oceania |
| <input type="checkbox"/> South Africa | <input type="checkbox"/> USA | <input type="checkbox"/> China | <input type="checkbox"/> Western Europe | <input type="checkbox"/> Australia |
| <input type="checkbox"/> West Africa | <input type="checkbox"/> Canada | <input type="checkbox"/> Japan | <input type="checkbox"/> Northern Europe | <input type="checkbox"/> New Zealand |
| <input type="checkbox"/> East Africa | <input type="checkbox"/> Mexico | <input type="checkbox"/> South East Asia | <input type="checkbox"/> Southern Europe | <input type="checkbox"/> Others Oceania |
| <input type="checkbox"/> North Africa | <input type="checkbox"/> Colombia | <input type="checkbox"/> India | <input type="checkbox"/> Russia | |
| | <input type="checkbox"/> Brazil | <input type="checkbox"/> Middle East | <input type="checkbox"/> Turkey | |
| | <input type="checkbox"/> Others Central America | | <input type="checkbox"/> Others Eastern Europe | |
| | <input type="checkbox"/> Others South America | | | |

Global Opportunities

We are interested in the following Koelnmesse trade fairs around the world. Please send us further information:

Food & Beverages

- | | |
|---|---|
| <input type="checkbox"/> Germany, Cologne Anuga | <input type="checkbox"/> China, Shenzhen SIGEP China |
| <input type="checkbox"/> Germany, Cologne Anuga HORIZON | <input type="checkbox"/> India, Mumbai ANUFOOD India |
| <input type="checkbox"/> Colombia, Bogotá Alimentec | <input type="checkbox"/> Thailand, Bangkok THAIFEX – ANUGA Asia |
| <input type="checkbox"/> Brazil, São Paulo ANUFOOD Brazil | <input type="checkbox"/> Japan, Tokyo Wine & Gourmet |
| <input type="checkbox"/> China, Shenzhen ANUFOOD China | <input type="checkbox"/> Japan - powered by ProWein |

Confectionery & Snacks

- | |
|--|
| <input type="checkbox"/> Germany, Cologne ISM |
| <input type="checkbox"/> Japan, Tokyo ISM Japan |
| <input type="checkbox"/> UAE, Dubai ISM Middle East |
| <input type="checkbox"/> not interested in further trade fairs |

Name of exhibitor/co-exhibitor: * Please use one list of products per company

For co-exhibitors:
 Name of main exhibitor:

Products in packets ready to sell in shops X (Please check the appropriate box, multiple responses possible)

- 1 Chocolate, chocolate products
- 2 Sugar confectionery
- 3 Fine bakery products
- 4 Snack products
- 5 Trend Snacks & Natural Snacks
- 8 Ice cream, frozen confectionery / raw pastes
- 9 Other

1 CHOCOLATE, CHOCOLATE PRODUCTS	
<input type="checkbox"/>	1.10 Alpine milk chocolate/Alpine cream chocolate/Alpine full-milk chocolate
<input type="checkbox"/>	1.11 Dark chocolate/Dark cream chocolate
<input type="checkbox"/>	1.12 Flaked cracknel chocolate
<input type="checkbox"/>	1.13 Block chocolate
<input type="checkbox"/>	1.14 Capuccino chocolate
<input type="checkbox"/>	1.15 Cola chocolate
<input type="checkbox"/>	1.16 Chocolate with fructose and/or sweeteners/Diet chocolate
<input type="checkbox"/>	1.17 Superior dark chocolate/Superior full-milk chocolate
<input type="checkbox"/>	1.18 Peanut chocolate
<input type="checkbox"/>	1.19 Nut chocolate in transparent packing
<input type="checkbox"/>	1.20 Fruit chocolate (orange/lemon)
<input type="checkbox"/>	1.21 Fruit chocolate with cream
<input type="checkbox"/>	1.22 Household chocolate/Household milk chocolate
<input type="checkbox"/>	1.23 Ginger chocolate
<input type="checkbox"/>	1.24 Yoghurt chocolate (filled and solid)
<input type="checkbox"/>	1.25 Cocoa powder, retail packs
<input type="checkbox"/>	1.26 Instant cocoa powder, retail packs
<input type="checkbox"/>	1.27 Chocolate crisp
<input type="checkbox"/>	1.28 Coconut chocolate
<input type="checkbox"/>	1.29 Creme chocolate
<input type="checkbox"/>	1.30 Cracknel chocolate
<input type="checkbox"/>	1.31 Chocolate coating, retail packs
<input type="checkbox"/>	1.32 Aero chocolate
<input type="checkbox"/>	1.33 Almond chip chocolate
<input type="checkbox"/>	1.34 Almond cracknel chocolate
<input type="checkbox"/>	1.35 Almond praline/Hazelnut praline chocolate
<input type="checkbox"/>	1.36 Almond-hazelnut chocolate
<input type="checkbox"/>	1.37 Marzipan chocolate
<input type="checkbox"/>	1.38 Milk chocolate
<input type="checkbox"/>	1.39 Hazelnut milk chocolate
<input type="checkbox"/>	1.40 Mocha chocolate, Mocha-cream chocolate,solid/filled
<input type="checkbox"/>	1.42 Nougat (Hazelnut praliné) chocolate/Nougat cracknel chocolate

<input type="checkbox"/>	1.43 Nut-brittle chocolate, Nut-nougat chocolate
<input type="checkbox"/>	1.44 Peppermint chocolate, solid/filled
<input type="checkbox"/>	1.45 Small bars of peppermint chocolate, solid/filled
<input type="checkbox"/>	1.48 Tablet of filled chocolate squares
<input type="checkbox"/>	1.49 Puffed-rice chocolate
<input type="checkbox"/>	1.50 Cream chocolate
<input type="checkbox"/>	1.54 Cream chocolate/cream cracknel chocolate
<input type="checkbox"/>	1.56 Small bar of chocolate
<input type="checkbox"/>	1.57 Chocolate covering (see coating)
<input type="checkbox"/>	1.58 Truffle chocolate
<input type="checkbox"/>	1.59 Full-milk chocolate
<input type="checkbox"/>	1.60 Full-milk cracknel
<input type="checkbox"/>	1.61 Full-milk almond chocolate
<input type="checkbox"/>	1.62 Full-milk mocha chocolate
<input type="checkbox"/>	1.63 Full-milk hazelnut chocolate
<input type="checkbox"/>	1.64 Full-milk nut chocolate
<input type="checkbox"/>	1.65 Full-milk chocolate with whole almond or nuts
<input type="checkbox"/>	1.66 White chocolate
<input type="checkbox"/>	1.67 Flavoured white chocolate
<input type="checkbox"/>	1.68 Dark (semi-sweet) chocolate
<input type="checkbox"/>	1.69 Dark (semi-sweet) chocolate with whole nuts
<input type="checkbox"/>	1.71 Dessert chocolates
<input type="checkbox"/>	1.72 Pralines with fructose and/or sweeteners/Diet pralines
<input type="checkbox"/>	1.73 Peanut chips/peanut lumps/peanut pyramids
<input type="checkbox"/>	1.74 Chocolate sticks with flavoured, liquid centres
<input type="checkbox"/>	1.75 Fondant chocolates
<input type="checkbox"/>	1.76 Fruit chocolates (pineapple, apple, strawberry, raspberry, cherry, orange)
<input type="checkbox"/>	1.78 Coated jellies
<input type="checkbox"/>	1.79 Yoghurt chocolates
<input type="checkbox"/>	1.80 Creme chocolates
<input type="checkbox"/>	1.81 Chocolates coated coffee beans and coffee chocolates, solid/filled
<input type="checkbox"/>	1.84 Cracknel chocolates
<input type="checkbox"/>	1.86 Almond chocolates/almond splitz/almond lumps/almond pyramids
<input type="checkbox"/>	1.87 Marzipan chocolates/marzipan and walnut chocolates
<input type="checkbox"/>	1.88 Mocha beans and mocha chocolates, solid/filled
<input type="checkbox"/>	1.90 Mozartkugeln
<input type="checkbox"/>	1.91 Nougat (hazelnut nougat) chocolates
<input type="checkbox"/>	1.92 Creme praline chocolates
<input type="checkbox"/>	1.93 Hazelnut lumps/hazelnut pyramids/hazelnut chips
<input type="checkbox"/>	1.94 Hazelnut chocolates
<input type="checkbox"/>	1.95 Peppermint chocolates
<input type="checkbox"/>	1.96 Chocolate eggs
<input type="checkbox"/>	1.98 Walnut chocolates
<input type="checkbox"/>	1.103 Truffle chocolates
<input type="checkbox"/>	1.104 Advent calendar

Main exhibitor/co-exhibitor:

3 1 3 0

Client number:

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- 1.105 Christmas tree chocolates
- 1.106 Flaked cracknel
- 1.107 Chocolates flake for sprinkling
- 1.108 Chocolate cornflake crisp (milk/plain)
- 1.109 Hollow chocolate figures (also filled chocolate figures)
- 1.110 Langues de chat (also filled)
- 1.111 Toys (also chocolates with toy gifts)
- 1.112 Chocolate items for the toy-shop
- 1.114 Neapolitains
- 1.115 Santa sacks
- 1.116 Santa chocolate canes
- 1.117 Santa chocolate boots
- 1.118 Two nuts in a shell
- 1.119 Easter chocolate products
- 1.120 Layered chocolates/layered chocolate eggs
- 1.121 Filled chocolate Biedermeier bouquets
- 1.122 Gift-eggs
- 1.123 Puffed-rice pieces, bars
- 1.124 Grating chocolate
- 1.125 Chocolate with imprinted designs
- 1.126 Chocolate bars, filled/solid
- 1.127 Chocolate cups, chocolate bowls, chocolate pots
- 1.128 Chocolate leaves, chocolate tiles, chocolate buttons
- 1.129 Chocolate eggs, solid
- 1.131 Chocolate flakes/milk chocolate flakes
- 1.132 Chocolate-shaped hearts/chocolate-shaped hearts on strings
- 1.133 Chocolate witch's house
- 1.134 Chocolate horseshoe
- 1.135 Chocolate wreath, solid/filled
- 1.136 Chocolate balls, solid/filled
- 1.137 Chocolate beetles/lucky chocolate beetles/chocolate lady-birds
- 1.138 Chocolate coins/chocolate squares/chocolate doubloons
- 1.139 Chocolate biscuits
- 1.140 Chocolate butterflies
- 1.141 Chocolate slices and slithers
- 1.142 Plain chocolate vermicelli/milk chocolate vermicelli/white chocolate vermicelli
- 1.143 Chocolate vermicelli
- 1.145 Choc-chips
- 1.146 Chocolate sticks, solid/filled
- 1.148 Chocolate balls coated in vermicelli
- 1.149 Chocolate goods for Christmas
- 1.150 Chilled chocolate snacks
- 1.151 Vegan chocolate
- 1.152 Bean to bar chocolate
- 1.153 Sugar-free chocolate
- 1.154 Sugar-reduced chocolate
- 1.155 Fat-reduced chocolate
- 1.156 Lactose-free chocolate

2 SUGAR CONFECTIONERY

- 2.11 Aniseed sticks
- 2.12 Bavarian malt, in bar or as individual sweets
- 2.13 Sweets in presentation tin or glass
- 2.14 Sweets with a fruit centre in tray presentation pack (Vienna Sweets)
- 2.15 Necklace of sweets
- 2.16 Fizzy sweets
- 2.17 Cachous
- 2.18 Cola drops
- 2.19 Candies with fructose and/or sweeteners/diet candies
- 2.20 Drops
- 2.21 Boiled sweets with soft centres
- 2.22 Eucalyptus sweets/eucalyptus and menthol sweets
- 2.23 Fruit flavoured boiled sweets
- 2.24 Hazelnut sweets/nut sweets/hazelnut praline sweets

- 2.25 Honey sweets
- 2.26 Cough drops
- 2.27 Yoghurt sweets
- 2.28 Coffee sweets
- 2.29 Caramel sweets
- 2.30 Chews
- 2.31 Coin crisps
- 2.32 Herbal sweets
- 2.33 Cracknel sweets
- 2.34 Licorice sweets
- 2.35 Licorice toffees
- 2.36 Lollipops (cherries on sticks/shaped lollies/also filled lollies)
- 2.37 Milk/full-milk caramels/milk praline sweets
- 2.38 Mocha sweets
- 2.39 Peppermint sweets/balls
- 2.40 Cream sweets
- 2.41 Hard caramel dummy
- 2.42 Chocolate sweets/chocolate mint sweets
- 2.43 Satin sweets
- 2.44 Toffees/butter toffees/Fudge
- 2.45 Vitamin sweets
- 2.46 Sweets made with non-sugar sweeteners
- 2.47 Butter buttons
- 2.48 Coated eggs/coated egg arrangements
- 2.49 Viennese chocolate-coated almonds
- 2.50 Chocolate beans
- 2.51 Chocolate-coated kernels, raisins etc.
- 2.52 Silver beads/vermicelli/hundreds and thousands
- 2.53 Burnt almonds
- 2.54 Sorbitol fruit tables
- 2.55 Peppermint tables (rolls/sticks/rounds and squares)
- 2.56 Sorbitol peppermint tablets
- 2.57 Glucose tablets
- 2.58 Vitamin tablets
- 2.59 Tablets made with non-sugar sweeteners
- 2.60 Effervescent powder/tablets
- 2.61 Confections with fructose and/or sweeteners/Diet confections
- 2.62 Ice-cream confectionery
- 2.63 Fondant products
- 2.64 Fondant
- 2.65 Fruit gums/yoghurt fruit gums
- 2.66 Layered fruit and nut pastes (nut/hazelnut slices/chocolate almond slices)
- 2.67 Caramelised peanuts/hazelnuts/almonds
- 2.68 Sugared jellies
- 2.69 Sweet gums/jelly bears
- 2.70 Gums and jelly confectionery
- 2.71 Ginger products
- 2.72 Cocoa confectionery
- 2.73 Cocoa creme/cocoa creme confectionery/cocoa creme products
- 2.75 Chewing gum (bubble gum/with liquid filling/soft gum)
- 2.74 Candied fruits, candied blossomings
- 2.76 Chewing gum with non-sugar sweeteners
- 2.77 Toys (sweet products combined with toys)
- 2.78 Toy-house sized sweets
- 2.79 Fairground products
- 2.80 Coconut balls/coconut eggs
- 2.81 Coconut flakes, coloured/chocolate coated
- 2.82 Coconut lumps/balls/sticks/cubes
- 2.83 Cream-filled figures/cigars/hats
- 2.84 Cracknel (hazelnut/coconut/almond/almond and nut)
- 2.85 Cracknel eggs/almond cracknel eggs
- 2.86 Licorice/licorice products
- 2.87 Marshmallows
- 2.88 Marzipan products

Main exhibitor/co-exhibitor

Client number:

3 1 3 0

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<input type="checkbox"/>	2.89	Marshmallow treats/Marshmallow cones
<input type="checkbox"/>	2.90	Nougat products
<input type="checkbox"/>	2.91	Orange rounds/orange sticks
<input type="checkbox"/>	2.92	Coated popcorn/coated puffed-rice
<input type="checkbox"/>	2.93	Peppermint slabs/peppermint sticks
<input type="checkbox"/>	2.94	Peppermint rings/peppermint cubes
<input type="checkbox"/>	2.95	Peppermint tablets/peppermint rounds
<input type="checkbox"/>	2.96	Mallow products/mallow eggs
<input type="checkbox"/>	2.97	Dusting and sprinkling products
<input type="checkbox"/>	2.98	White nougat
<input type="checkbox"/>	2.99	Wine gums
<input type="checkbox"/>	2.100	Lemon rounds
<input type="checkbox"/>	2.101	Sugar figures
<input type="checkbox"/>	2.102	Lokum
<input type="checkbox"/>	2.103	Halva
<input type="checkbox"/>	2.104	Pastila (fruit confectionery)
<input type="checkbox"/>	2.105	Sweet spreads containing cocoa, nut and dairy cream
<input type="checkbox"/>	2.106	Jams
<input type="checkbox"/>	2.107	Honey & syrup
<input type="checkbox"/>	2.108	Other sweet spreads
<input type="checkbox"/>	2.109	Cotton Candy
<input type="checkbox"/>	2.110	Vegan products
<input type="checkbox"/>	2.111	Sugar-free products
<input type="checkbox"/>	2.112	Sugar-reduced products
<input type="checkbox"/>	2.113	Fat-reduced products
<input type="checkbox"/>	2.114	Lactose-free products

3 FINE BAKERY PRODUCTS

<input type="checkbox"/>	3.10	Aniseed biscuits
<input type="checkbox"/>	3.11	Sugar paper for baking
<input type="checkbox"/>	3.12	Log cake
<input type="checkbox"/>	3.13	Bear's paws (butter biscuits on a chocolate base)
<input type="checkbox"/>	3.14	Meringues
<input type="checkbox"/>	3.15	Sponge fingers
<input type="checkbox"/>	3.16	Flake pastries
<input type="checkbox"/>	3.17	Butter pretzels/butter pastries/butter biscuits
<input type="checkbox"/>	3.18	Christmas Stollen
<input type="checkbox"/>	3.19	Pastry with fructose and/or sweeteners/Diet pastry
<input type="checkbox"/>	3.20	Dominoes
<input type="checkbox"/>	3.21	Sandwich biscuits with cream filling
<input type="checkbox"/>	3.22	Decorative butter biscuits
<input type="checkbox"/>	3.23	Biscuits made with fresh eggs
<input type="checkbox"/>	3.24	Ice-cream cornets and wafers
<input type="checkbox"/>	3.25	Sugar paper rounds and squares
<input type="checkbox"/>	3.26	Triangle wafers/Flat wafers
<input type="checkbox"/>	3.27	Florentine biscuits
<input type="checkbox"/>	3.28	Boxed/tinned biscuits/biscuits assortments/chocolate coated biscuits
<input type="checkbox"/>	3.29	Stick-shaped biscuits
<input type="checkbox"/>	3.30	Large shortbread coins (fruits biscuits/almond biscuits/hazelnut biscuits)
<input type="checkbox"/>	3.31	Spiced biscuits
<input type="checkbox"/>	3.32	Crunch snaps
<input type="checkbox"/>	3.33	Honey spice cake/honey biscuits
<input type="checkbox"/>	3.34	Karlsbad thins
<input type="checkbox"/>	3.35	Kipferl (Vanilla Kipferl)
<input type="checkbox"/>	3.36	Crisp Bread
<input type="checkbox"/>	3.37	Coconut cakes/coconut biscuits
<input type="checkbox"/>	3.38	Cake
<input type="checkbox"/>	3.39	Bar-shaped cakes/small cakes
<input type="checkbox"/>	3.40	Brown gingerbread
<input type="checkbox"/>	3.41	Gingerbread hearts
<input type="checkbox"/>	3.42	Gingerbread hearts on strings
<input type="checkbox"/>	3.43	Sugar covered gingerbread
<input type="checkbox"/>	3.44	Gingerbread on wafer base (Elisen gingerbread)
<input type="checkbox"/>	3.45	Traditional bread/alpine bread
<input type="checkbox"/>	3.46	Macaroons (hazelnut/coconut/almond/marzipan/persipan-marzipan made from apricot kernels)
<input type="checkbox"/>	3.47	Almond pastries/almondbiscuits

<input type="checkbox"/>	3.48	Marbled biscuits
<input type="checkbox"/>	3.49	Marzipan pastries
<input type="checkbox"/>	3.50	Light shortbread/light shortbread biscuits
<input type="checkbox"/>	3.51	Cereal cookies
<input type="checkbox"/>	3.52	Cereal bars
<input type="checkbox"/>	3.53	Hazelnut pretzels/hazelnut biscuits/hazelnut stars
<input type="checkbox"/>	3.54	Orange biscuits
<input type="checkbox"/>	3.55	Gingerbread shapes/gingerbread balls
<input type="checkbox"/>	3.56	Printen (hard gingerbread)
<input type="checkbox"/>	3.57	Bars with biscuits and wafer centre
<input type="checkbox"/>	3.58	Russian bread
<input type="checkbox"/>	3.59	Butter cakes
<input type="checkbox"/>	3.60	Sesame cakes
<input type="checkbox"/>	3.61	Marshmallow wafers/marshmallow wafer crescents
<input type="checkbox"/>	3.62	Layer cakes
<input type="checkbox"/>	3.63	Speculatus biscuits
<input type="checkbox"/>	3.64	Springerle (special Christmas biscuits flavoured with aniseed)
<input type="checkbox"/>	3.65	Spiced cakes/spiced biscuits
<input type="checkbox"/>	3.66	Butter cakes
<input type="checkbox"/>	3.67	Tartlets/flan bases
<input type="checkbox"/>	3.68	Wafers, filled/without filling/plain wafers coated in chocolate
<input type="checkbox"/>	3.69	Wafer eggs/wafer nuts
<input type="checkbox"/>	3.70	Wafer assortment/wafer rolls/wafer fingers
<input type="checkbox"/>	3.71	Cinnamon stars
<input type="checkbox"/>	3.72	Lemon biscuits
<input type="checkbox"/>	3.73	Wholemeal biscuits
<input type="checkbox"/>	3.74	Wholemeal butter biscuits
<input type="checkbox"/>	3.75	Rusk
<input type="checkbox"/>	3.76	Madeleines
<input type="checkbox"/>	3.77	Panettone
<input type="checkbox"/>	3.78	Brioches
<input type="checkbox"/>	3.79	Viennoiseries
<input type="checkbox"/>	3.80	Chilled cake bars/tarts
<input type="checkbox"/>	3.81	Baklava
<input type="checkbox"/>	3.82	Macarons (french almond-based meringue confection)
<input type="checkbox"/>	3.83	Muffins
<input type="checkbox"/>	3.84	Milk- and chocolate rolls/-croissants
<input type="checkbox"/>	3.85	Vegan biscuits
<input type="checkbox"/>	3.86	Sugar-free biscuits
<input type="checkbox"/>	3.87	Sugar-reduced biscuits
<input type="checkbox"/>	3.88	Fat-reduced biscuits
<input type="checkbox"/>	3.89	Lactose-free biscuits
<input type="checkbox"/>	3.90	Gluten-free biscuits

4 SNACK FOODS

<input type="checkbox"/>	4.10	Pretzels/salted cocktail snacks/salted sticks
<input type="checkbox"/>	4.11	Cashew nuts, salted and/or roasted
<input type="checkbox"/>	4.12	Cocktail biscuits
<input type="checkbox"/>	4.13	Peanuts, salted and/or roasted
<input type="checkbox"/>	4.14	Peanut puffs
<input type="checkbox"/>	4.16	Crackers (water biscuits)
<input type="checkbox"/>	4.17	Hazelnuts, salted and roasted
<input type="checkbox"/>	4.18	Cheese biscuits/assorted cheese snacks/cheese wafers/cheese rolls
<input type="checkbox"/>	4.19	Potato crisps/potato sticks/other potato snacks
<input type="checkbox"/>	4.20	Cocktail biscuits/mini-pizza biscuits
<input type="checkbox"/>	4.21	Salted pretzels and rolls
<input type="checkbox"/>	4.22	Macadamia nuts, salted and/or roasted
<input type="checkbox"/>	4.23	Macadamia nuts dry-roasted
<input type="checkbox"/>	4.24	Corn snacks
<input type="checkbox"/>	4.25	Almonds, salted and roasted
<input type="checkbox"/>	4.26	Almonds, dry-roasted
<input type="checkbox"/>	4.27	Assorted nuts/assorted nuts and raisins
<input type="checkbox"/>	4.28	Assorted nuts/tropical fruit and nuts
<input type="checkbox"/>	4.29	Assorted nuts, salted and/or roasted
<input type="checkbox"/>	4.30	Assorted nuts, dry-roasted
<input type="checkbox"/>	4.31	Pecan nuts salted and/or roasted

Main exhibitor/co-exhibitor

Client number:

3 1 3 0

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- 4.32 Pine kernels, salted and/or roasted
- 4.33 Pistachio nuts, salted and/or roasted
- 4.34 Popcorn/Puffed-corn/Puffed-rice
- 4.35 Rice-snacks
- 4.36 Salted snacks (pretzels/assortments/sticks)
- 4.37 Salted snacks – water biscuits
- 4.38 Soya kernels, salted and/or roasted
- 4.39 Biscuit snacks
- 4.40 Walnut kernels, salted and roasted
- 4.41 Wheat snacks
- 4.42 Onion rings/onion rolls
- 4.43 Sunflower seeds, salted and/or roasted
- 4.44 Vegan snack foods
- 4.45 Sugar-free snack foods
- 4.46 Sugar-reduced snack foods
- 4.47 Fat-reduced snack foods
- 4.48 Lactose-free snack foods
- 4.49 Gluten-free snack foods
- 4.50 Salt-reduced snack foods

5 TREND SNACKS & NATURAL SNACKS

- 5.10 Meat snacks
- 5.11 Fish snacks
- 5.12 Other savoury snacks
- 5.13 Vegan trend snacks
- 5.14 Dried fruit and vegetables
- 5.15 Fruit-, Vegetable- and nut bars
- 5.16 Fruit purée, vegetable purée
- 5.17 Fruit-, Vegetable- and crisps/Crackers
- 5.18 Chocolate-coated dried fruit (pineapple, apple rings, apricots, dates, figs, plums)
- 5.19 Smoothies
- 5.20 Energy- and sports bars
- 5.21 Energy snacks
- 5.22 Products without additives
- 5.23 Raw Products
- 5.26 Cocoa specialities /drinking chocolate
- 5.27 Cereals/Porridge
- 5.151 Vegan chocolate
- 5.152 Bean to bar chocolate

8 ICE CREAM, FROZEN CONFECTIONERY / RAW PASTES

- 8.10 Plain ice-cream
- 8.11 Ice-cream bombes and cakes
- 8.12 Ice-cream containing vegetable fat
- 8.13 Ice-cream
- 8.14 Fruit ice
- 8.15 Ice-cream with non-milk fat
- 8.16 Real dairy ice-cream with milk
- 8.17 Real dairy ice-cream with cream
- 8.18 Ice-cream in wholesale quantities
- 8.19 Ice-cream in tubs
- 8.20 Pre-portioned packs
- 8.21 Other ice-cream products for gastronomic purposes purposes
- 8.22 Ice-cream in family packs
- 8.23 Ice-cream in multi-packs
- 8.24 Packs of ice-cream with individually wrapped portions
- 8.25 Ice-cream in individual tubs
- 8.26 Ice-cream bars
- 8.27 Ice-cream sandwiches
- 8.28 Cornets
- 8.29 Peanut paste
- 8.30 Marzipan (retail packs)
- 8.31 Praline
- 8.32 Almond praline
- 8.33 Hazelnut praline
- 8.34 Nut paste
- 8.35 Persipan-marzipan made with apricot kernels (retail packs)

- 8.36 Chopped and grated products (retail packs)
- 8.37 Semi-manufactured products (retail packs)
- 8.38 Macaroon paste
- 8.39 Nut macaroon paste
- 8.40 Persipan (marzipan made with apricot kernels) macaroon paste
- 8.41 Oilseed paste
- 8.42 Synthetic honey, retail packs
- 8.43 Sorbet
- 8.44 Frozen Yogurt
- 8.45 Deep-frozen cake
- 8.46 Deep-frozen pastry
- 8.47 Cocoa paste

9 OTHER

- 9.10 Trade associations/institutions
- 9.11 Specialist publishing house/trade periodicals
- 9.12 Information/specialist media



07.-09.11.2023

SHOW INSURANCE - Compulsory Requirement

Notification by the Local Organizer,
Dubai World Trade Centre (DWTC):

1.40

Events of the type, size, and attendance numbers are exposed to wide range of damaging incidents. Even the smallest incident that occurs within a single stand can affect the entire Event. It is not just about replacement or repair of damaged items, but it is about delivering a world class, successful event while knowing that the required safety net is in place. Dubai World Trade Centre (DWTC) has designed an insurance programme to cover liability towards third parties during the Event. The programme also includes additional cover that we think is appropriate and indispensable for the Event, such as cover for liability arising out of erection and dismantling exhibition stands, cover for the Exhibitor's assets and personal accident cover for the Exhibitor's employees. A schedule showing the cover at a glance, the original certificate of insurance, a copy of the policy, the claim form to be used in the unfortunate event of an accident and the procedure for lodging the claim are all included within this pack.

This insurance cover is compulsory under the Special Conditions of Participation and the organiser DWTC has taken out the cover in line with the provision of the applicable law and the stipulations of the Special Conditions of Participation. The cost (USD 165.00) of this cover will be charged to the Exhibitor and shall be payable in accordance with the Space Contract.

If this invoice is not paid, then regrettably we will be constrained to restrict the Exhibitor's access to the venue and Exhibitor Badges will not be issued till payment is made.

Unfortunately, we cannot accept any other specific or event-related or global policy you may already have in place or propose to take in satisfaction of the insurance requirement mandated in the Space Contract Regulations, even if such policy contains matching cover.

However, should you wish to include any additional risks, benefits or cover within the policy, please email your particular requirements to: tanveer.bondre@marsh.com



(Sample Image - layout and design subject to alteration)

The minimum stand size is 12m²
The participation fee (plus VAT) is:
 for registrations until 30 April 2023
 (Early Bird)
 for registrations as of 01 May 2023

534.00 USD per m²
566.00 USD per m²

This price includes the following items:

- rental of stand area including a flat rate electricity fee
- construction and dismantling of the stand
- electrical main connection

Any additional orders have to be placed through the Exhibitor Portal and will be invoiced separately.

Equipment Shell Scheme Package

per 12 m²

Syma XWall Profile Structure 3mH	As per stand space on all closed sides
Vinyl cut out Company Name and Stand Number on Fascia in English language*	On all open sides
20 Watt LED spotlight	3
Power Outlet (UK 3Pin Socket 200 Watts/220V)	1
Exhibition Carpet	1

* Fascia in Arabic will only be provided if supplied by the exhibitor.



(Sample Image - layout and design subject to alteration)

12m² Shell Scheme Package **NEWCOMER AREA**

for registration until 30 April (Early Bird): **6,408.00 USD**

for registrations as of 01 May: **6,792.00 USD**

plus mandatory fees, plus VAT!

This price includes the following items:

- rental of 12 m² stand area including a flat rate electricity fee
- construction and dismantling of the stand
- electrical main connection
- special marketing collateral (enhanced internet listing, special section on website and catalogue, social media promotion)

Any additional orders have to be placed through the Exhibitor Portal and will be invoiced separately.

Equipment Shell Scheme Package Newcomer Area	per 12m ²
Syma XWall Profile Structure 3mH	on all closed sides
Vinyl cut out Company Name and Stand Number on Fascia in English Language	on all open sides
20 Watt LED Spotlight	3
Power Outlet (UK 3Pin Socket 200 Watts/220V)	1
Exhibition Carpet	12 m ²

Conditions of Participation Special Section



ISM Middle East
THE HEART OF SWEETS AND SNACKS
IN THE MIDDLE EAST
Dubai, UAE, 07.-09.11.2023

1 Organizer, event, venue and dates, visitor admission

1.1 Title

ISM Middle East 2023 is being organised by Koelnmesse GmbH, Messeplatz 1, 50679 Köln, Germany and Dubai World Trade Centre (DWTC), P.O. Box 9292, Dubai, U.A.E.

- hereinafter referred to as the organizers.

The event will be held at the Dubai World Trade Centre, Dubai, U.A.E., from Tuesday, 7 November 2023 to Thursday, 9 November 2023.

1.2 Opening times

For exhibitors:

Tuesday, 7 November and Wednesday, 8 November 2023 from 9:30 a.m. to 6:30 p.m., Thursday, 9 November 2023 from 9:30 a.m. to 5:30 p.m.

For visitors:

Tuesday, 7 November and Wednesday, 8 November 2023 from 10:00 a.m. to 6:00 p.m., Thursday, 9 November 2023 from 10:00 a.m. to 5:00 p.m.

1.3 Stand construction and dismantling

1.3.1 General provisions

Work may be carried out in the halls and outdoor areas during the general construction and dismantling times from Saturday, 4 November to Monday, 6 November 2023 from 8:00 a.m. (to 6:00 p.m. on the last day of construction) insofar as no deviating provision has been specified.

1.3.2 Stand construction

Stand construction may begin at 8:00 a.m. on Saturday, 4 November 2023.

Construction must be completed by no later than 6:00 p.m. on Monday, 6 November 2023. The aisles must be completely cleared by this time.

1.3.3 Stand dismantling

Dismantling of the exhibition stand and the goods presentation may not begin before the end of the event at 5:00 p.m. on Thursday, 9 November 2023.

Dubai World Trade Centre Operations Department will send out detailed instructions regarding the build set up and dismantling to all exhibitors well in advance.

1.4 Visitor admission

ISM Middle East 2023 is a trade fair. Only trade visitors are granted admission.

2 Eligibility to participate

2.1 Exhibitors

Only manufacturers that are entered in the Commercial Register or in the Handicrafts Register are permitted to participate at ISM Middle East 2023. Such producers must exhibit products that correspond to the focus of the event (see the list of products). You may only participate as an exhibitor if the exhibited products are manufactured or developed by your company itself or developed or produced on its behalf and exclusively marketed or, in the case of services, exclusively provided by your company. You can exhibit for the companies you represent as a trade representative, sales company, association or importer insofar as the goods exhibited are not offered by any other company at the trade fair and you possess the necessary rights to present the exhibits.

The organizers also require that proof of the nature of the manufacturer's business or of the activities as the manufacturer's sales company or importer is submitted in the appropriate form on demand. Decisions on company admissions, eligible products and the location of exhibitor stands will be taken by the organizers. In the event of a rejection, you will receive a separate letter.

All exhibited products and services must correspond to the focus of the event. See the accompanying list of products, form 1.30. The products must be new ex-works. Products and services that do not correspond to the list of products and used products may not be exhibited or offered.

2.2 Co-exhibitors

It is possible for co-exhibitors to participate at ISM Middle East 2023. A special application and acceptance by the organizers is required for the use of the stand area by a co exhibitor (see Item V of the General Section of the Conditions of Participation). A co-exhibitor must meet the following conditions to use a stand area:

No more than 2 co-exhibitors can be applied for. The form 1.20 has to be completely filled out and the main exhibitor has to sign it with a legally binding signature and submit it to Koelnmesse.

Enabling a co-exhibitor to participate on the stand area without first obtaining the approval of Koelnmesse is a serious violation of the Conditions of Participation. In the event of any violation of this condition, Koelnmesse is entitled to impose a fine of up to USD 5,000.00 (depending on the severity of the violation) for each such violation and/or to exclude the exhibitor from subsequent events. The stipulations of Item V of the General Section of the Conditions of Participation are not affected.

2.3 Group participation

It is possible for group participants to participate at ISM Middle East. A special application and approval by the group organizer is required for the use of the stand area by a group participant (see Item V of the General Section of the Conditions of Participation).

3 Participation fee and other costs

3.1.1 Participation fee per m² of raw space (minimum size 24 m²)

The participation fee does not include the provision of stand partition walls or other special construction elements.

The participation fee will be calculated according to the dimensions of the stand area allocated. Hall pillars and other fixed construction elements present in the rented stand area do not provide grounds for a reduction in the participation fee.

The participation fee for raw space in the exhibition halls is (plus VAT):

for registrations until 30 April 2023 (Early Bird Discount)	452.00 USD per m ²
for registrations as of 01 May 2023	484.00 USD per m ²

The participation fee for raw space on the CONCOURSE is (plus VAT):

for registrations until 30 April 2023 (Early Bird Discount)	661.00 USD per m ²
for registrations as of 01 May 2023	702.00 USD per m ²

NO WATER CONNECTION available on concourse!

The participation fee for raw space includes the rental for the exhibition space for the entire duration of the event including the build up and dismantling periods, a specific number of exhibitor badges, the use of all general technical and service facilities in the exhibition halls like lighting, ventilation, air conditioning, use of electricity on the stand, general surveillance of the halls and cleaning of the aisles; advice on organizational matters provided by the organizers' employees, catalogue entry according to Item 3.2.3.

The participation fee does not include the installation and use of compressed air and/or the installation of water connections at the stand.

Two-storey exhibition stands are applicable for booked floor space of 60 m² and above (to be considered on a case-by-case basis).

3.1.2 Participation fee per m² for Shell Scheme Package (minimum size 12 m²)

The participation fee for Shell Scheme Package (plus VAT) is:

for registrations until 30 April 2023 (Early Bird Discount)	534.00 USD per m ²
for registrations as of 01 May 2023	566.00 USD per m ²

The participation fee for the Shell Scheme Package includes the rental for the exhibition space for the entire duration of the event including the build up and dismantling periods, equipment as specified on form S.12, construction and dismantling of the stand, a specific number of exhibitor badges, the use of all general technical and service facilities in the exhibition halls like lighting, ventilation, air conditioning, electrical consumption, general surveillance of the halls and cleaning of the aisles; advice on organizational matters provided by the organizers' employees, catalogue entry according to Item 3.2.3.

The participation fee does not include the installation and use of compressed air and/or the installation of water connections at the stand.

3.2 Other costs

The following fees are mandatory for every main exhibitor, co-exhibitor, group organizer (with own stand space) and group participant:

3.2.1 SHOW INSURANCE (required by the local organizer Dubai World Trade Centre)

The obligatory fee is USD 165.00 (plus VAT).

The exhibitor shall take out insurance to cover the following risks

(a) Public liability for AED 10 million; (b) fire damage for AED 200,000; (c) medical expenses for AED 5,000 per person; (d) food and drink poisoning for AED 10 million; (e) damage caused by the exhibitor to DWTC property for AED 10 million; (f) liability arising from the loading and unloading of exhibition material; (g) exhibitor to exhibitor liability for AED 10 million; (h) liability due to the build up and dismantling of stands; (i) damage caused to the exhibitor's property for AED 50,000; (k) personal accident (including death and disability) for 3 employees of the exhibitor for AED 30,000 per employee.

3.2.2 The insurance cover prescribed in item 3.2.1 will be taken out by the organizer and the costs (USD 165.00) thereof charged to the exhibitor, the amount and manner of which will be paid in accordance with the issued invoice. No specific, event-related or global policy taken out or proposed to be obtained by the exhibitor shall be acceptable, even if such policy should contain comparable cover.

3.2.3 MEDIA PACKAGE

The obligatory fee is USD 354.00 (plus VAT).

The Media Package includes:

- a logo on the official website as part of the exhibitor listing
- marketing tools including official event web banners, logos, e-mail signatures and e-mail invite templates to be provided to support exhibitor promotion efforts
- a dedicated corporate profile listing (150 words) on the official website including brands, products, brochures and press releases for visitors to view.
- a corporate listing to appear on the mobile app and meetings programme (subject to information provided by exhibitor via the exhibitor portal)
- an exhibitor promotional video upload to appear on dedicated exhibitor profile page
- the inclusion of company web links and social handles on dedicated exhibitor profile page on the website
- extended social media coverage on official event social platforms for added reach (subject to content provided by exhibitor)
- a corporate profile listing on the mobile app and meeting programmes

The official contractual partners will provide you with all order information and documents for the marketing services offered. Please note that your company's participation requires Koelnmesse's approval. Therefore, this approval is also a prerequisite for any offers or order confirmations.

If an exhibitor has still not submitted an order to the official contractual partners by the editorial and advertising deadline, the exhibitor's particulars shall be added to the official fair media, subject to charge, on the basis of the information provided on the respective application form 1.10. Where possible, applications and orders received later will also be included in the official fair media. If the organizers receive orders and applications later than the editorial and advertising deadline, the organizers shall accept no guarantee for provision of any marketing services. In such cases, no claims will be

recognised, regardless of their nature, but particularly claims for reductions in cost for inclusion in the official media or claims for damages will not be recognised.

Responsibility/release of the organizers from liability

Official fair media is published by the organizers which in turn are entitled to commission another company with the concrete execution thereof and with advertisements.

The exhibitor is responsible for the content of advertisements and entries, and for any damages resulting therefrom. The organizers do not accept responsibility for printing errors, incorrect placement, errors and omissions or faulty printing.

The organizers do not guarantee that the web pages will be accessible at all times and that participants can call them up flawlessly and without incorrect content or technical difficulties being encountered. The organizers are not liable for incorrect information that is produced or disseminated by participants and/or third parties (including cooperation partners) and that is related to the ordering of catalogues for trade fairs and exhibitions of the organizer on the Internet. The organizers are especially not liable for e-mails or data entries that the system fails to accept and/or receive because they do not conform to the stipulations of these Conditions of Participation or to the website's technical requirements.

The organizers are not liable for the offers made by third parties.

3.2.4 Registration Fee

The obligatory fee is USD 275.00 (plus VAT).

3.3 VAT

All prices stated are net prices. The statutory VAT will be charged separately where applicable.

3.4 Costs in the event of non-participation

3.4.1 After receipt of acceptance/stand area confirmation

You cannot normally withdraw from the contract after you have received the admission/stand area confirmation. The regulations contained in Item II of the General Section of the Conditions of Participation apply.

In the event of non-participation, companies that have registered for a trade fair must pay compensation. Provided the reserved stand area can be rented to a third party, this compensation amounts to 25% of the participation fee.

3.4.2 You are entitled to prove that no damages were incurred or that the costs were significantly less extensive than the amount charged.

4 Stand sizes and construction

4.1 Stand size

The minimum stand size is 24 m² for raw space and 12 m² for the Shell Scheme Package.

Please note that hall pillars and other fixed construction elements may be present in the rented stand area. Minor deviations from the requested stand size do not justify an objection being filed under Item II of the General Section of the Conditions of Participation.

Trade fair partition walls for separating the stand area are not automatically provided.

The raw space fee does not include stand construction.

4.2 Responsibility

Exhibitors are advised to read the whole of the exhibitor manual and the Technical Manual provided by the DWTC Operations Department to all exhibitors so that they are fully conversant with all elements of working at the Venue. From a contractor point of view, please pay particular attention to the contractor information, electrical information, standfitting information, health & safety information as well as to the Technical Manual.

All of these provisions apply to both the company's own as well as to

independent stand designers, decorators, and signwriters and to all persons, inasmuch that they carry out activities that are commissioned by the exhibitor or on the exhibitor's behalf in connection with the construction, dismantling, design and operation of the stand.

The exhibitor is responsible for ensuring that all regulations are complied with. The exhibitor must supervise construction personnel and other persons working on their behalf to ensure that they adhere to the regulations. The stipulations of the General Section of the Conditions of Participation and the Technical Manual are not affected.

4.3 Maximum stand height

The maximum permissible stand height is set at 6 m, insofar as this is permitted by the hall ceiling and any fixed structures that may be present.

4.4 Notice of approval

Stand construction may not commence until the exhibitor has received a copy of the organizer's notice of approval. This notice of approval does not release the exhibitor from the observance of the relevant provisions. It merely states that the organizers have no objections in the context of stand design/arrangement. If requested to do so by the organizers, the exhibitor is obliged to submit any additionally required information relating to the stand immediately.

There is no obligation on the part of the organizers to ensure the observance of other provisions.

Nevertheless, if an infringement of the relevant provisions is found to have been committed, the organizers can, for this reason, also refuse to issue the notice of approval. Please be informed of the fact that in exceptional cases — on request and at your own expense — the stand construction documents must be submitted to the responsible authorities for examination.

Irrespective of official approvals of the stand, any objections made by the organizers concerning the stand must be responded to immediately. In case of imminent danger, the organizers are entitled to determine at their absolute discretion the measures necessary and have these implemented at the exhibitor's expense.

4.5 Form of stand

The following terms are used for the stand forms:

Terrace stand:	one side open
Corner stand:	two sides open
Two-corner stand:	three sides open
Island stand:	four sides open

Deviations from the requested stand shape do not justify an objection being raised under Item II of the General Section of the Conditions of Participation.

4.6 Construction and design of the stands

The stand must be built to comply with the form of the stand confirmed.

The arrangement of the stand is left to the exhibitor, but should be appropriate for the event in question.

The exhibitor has to obtain information on the load capacity of the hall floor and the hall headroom. Only the on-site measurements apply to stand space. Banners and company signs are not permitted to protrude into the aisles. The organizers also offer a completely outfitted all-inclusive package.

5 Exhibitor and contractor badges

5.1 Exhibitor badges

Each exhibitor receives badges free of charge and valid for the period from the first day on which construction work begins until the final day of dismantling.

The number of badges corresponds directly with the space booked as follows:

Stand size m ²	Allocation of badges
11-15	10
16-25	15
26-50	20
51-100	25
101-120	30

Exhibitors and their personnel, who need to access the exhibition halls, must register online for an exhibitor badge (please see the DWTC Exhibitor Manual).

5.2 Contractor badges

Contractors must observe the regulations for contractor badges by DWTC Protocol and Security Department as stated in the Technical Manual.

6 Rules on selling

In view of the specialist nature of the event, direct sales of exhibits or samples from the stands are not permitted. Furthermore, exhibits may not carry a price tag.

This regulation does not apply to printed matter such as trade publications and specialist journals.

The organizers have the right to carry out checks and, in the event of violations of these conditions, to take suitable measures. The organizers also have the right to immediately close the stands of any exhibitors, who commit such violations while ISM Middle East 2022 is still in progress and without a court order. Claims on the part of the exhibitor for damages or refunds are ruled out in the event of such measures.

7 Commercial property rights

The organizers do not want any exhibitors, who in the process of producing, disseminating, selling, owning or advertising their products, violate laws regarding the protection of intellectual property or commercial property rights in the broadest sense.

If a final court decision has determined *res judicata* that an exhibitor has in connection with one of the organizers' events violated laws of the kind mentioned in paragraph 1, the organizers are entitled to ban that exhibitor from the next event of this kind after the *res judicata* court decision, if there is sufficient suspicion that the exhibitor will again and repeatedly violate laws for the protection of intellectual property or commercial property rights.

8 Non-permissible advertising/violations of the Conditions of Participation

In order to ensure that the overall character of the event is safeguarded and the exhibitors and visitors are protected from irritating or illegal activities, in particular the following advertising measures are forbidden:

- Exceeding the binding specified stand height
- Advertising activities outside the rented stand area without the prior written permission of the organizers
- Advertising of an ideological or political nature

The exhibitor bears responsibility for the legality of competitions, raffles etc. In the event of severe violations of the Conditions of Participation, the organizers may immediately close the exhibitor's stand and clear it without resorting to legal assistance. Claims of all kinds — especially claims for damages — are ruled out in this case.

9 Requirement for a written document

All explanations must be specified in writing.

10 Severability clause

Should individual or several provisions of these conditions be or become invalid in whole or in part, the validity of the remaining provisions and of the contract shall not be affected. The parties will conduct negotiations in good faith to replace the invalid provisions with valid provisions that come as close as possible to fulfilling the business purpose of the invalid provisions.

Should the invalidity of a provision have arisen from a specific figure stated therein with regard to performance or time (deadline or date), the nearest legally permissible figure shall replace the invalid one in the provision.

11 General Section of the Conditions of Participation, Technical Manual

The stipulations of the General Section of the Conditions of Participation and the Technical Manual are not affected.

Status: December 2022

Special Conditions of Participation for Organizers of Group Participations



ISM Middle East
THE HEART OF SWEETS AND SNACKS
IN THE MIDDLE EAST
Dubai, UAE, 07.-09.11.2023

1. The group organizer is the individual who coordinates the participation of two or more companies in a trade fair, and who interacts with Koelnmesse as the organizer of a group participation and rents the required stand space(s). The signing of the Registration Form 1.12 with a legally binding signature acknowledges that the General and the Special Sections of the Conditions of Participation, the present Special Conditions of Participation for organizers of group participations and the Technical Manual are binding. The group organizer is the contract partner of Koelnmesse for the group participation he organizes. The group organizer is also the recipient of services with respect to VAT law.

2. Group participants are companies that jointly take part in a trade fair on the stand space(s) rented by the group organizer. Group participants take part in the event on the basis of a contract between the group participants on the one hand and the group organizer on the other. Group participants generally do not have a direct contractual relationship with Koelnmesse. The General and the Special Sections of the Conditions of Participation and the Technical Manual are binding for each individual company. The group organizer is responsible for ensuring that the group participants adhere to the Conditions of Participation. Koelnmesse is entitled to charge mandatory additional fees for each group participant. The amount of the mandatory additional fees is shown on Registration Form 1.12.

3. Group participations are to be organized and implemented in accordance with the General and Special Sections of the Conditions of Participation as well as the Technical Manual. All of the group participants have to meet the conditions for participation. Koelnmesse is entitled to reject companies that do not fulfil the requirements for taking part in the trade fair. If the group organizer sets any conditions of participation for the group participation, these conditions have to be approved by Koelnmesse in advance.

4. The group organizer is responsible for performing the following tasks in particular:

- Determining the space needed for the group participation with regard to the respective trade fair. The area needed is the sum of the individual spaces to be occupied by group participants, service areas and "internal" aisles.
- Notifying Koelnmesse of the amount of space needed. For each trade fair, the group organizer has to submit Form 1.12 completely filled in and with a legally binding signature.
- Planning, ordering and coordinating stand construction, media services and other services; returning the registration documents of the group participants in full for the entry in the catalogue, the online exhibitor database, and the "Matchmaking" system for contacts between exhibitors and visitors.
- Distributing individual areas. **Information on the distribution of the individual areas must be received by Koelnmesse by 01.09.2023** so that it can be used as the basis for assigning the individual stand numbers as this is necessary for entering the stand numbers into the Media Package. **Koelnmesse will assign the stand numbers.**
- Handling all contract-related communication activities with the organizer.
- Handling payments for the costs of the provided stand areas, the ordered stand construction and media services, and technical service and the other participation costs of the group participation.
- Ensuring that group participants adhere to the General and Special Sections of the Conditions of Participation, as well as the Technical Manual and instructions from Koelnmesse.

5. The group participants are registered with the group organizer in accordance with the General and Special Sections of the Conditions of Participation and the Technical Manual. The participants are registered using an Excel Template provided by Koelnmesse GmbH.

6. Group organizers register group participations in their own name and on their own account using the provided Excel template. The group organizer must also send the details of the group participants to Koelnmesse and ensure that this data can be used by Koelnmesse in accordance with the applicable data protection law. The group organizer is responsible for ensuring that all of

the necessary documents are completed in full and returned on time. Koelnmesse may reject a registration or cancel any admissions/ stand confirmations that may have already been sent if the documents are incomplete or not submitted on time. In such cases, Koelnmesse is also entitled to charge each participant a registration fee as stipulated by the Special Section of the Conditions of Participation.

7. Koelnmesse shall send the admission/stand confirmation to the group organizer. In accordance with Item II of the General Section of the Conditions of Participation, a contract between Koelnmesse and the group organizer takes effect as soon as the latter receives the admission/stand confirmation. Contractual relationships therefore exist exclusively between Koelnmesse and the group organizer, in accordance with Item V of the General Section of the Conditions of Participation.

A subsequent reduction of the stand area or the withdrawal of individual group participants is treated — relative to the respective reduction of the stand area — as a partial release from the contractual relationship, Item II, Paragraph 8 of the General section of the Conditions of Participation. The organizer can consent to a request for release from the contract by way of exception if the stand area made available can be assigned to a third party in return for payment. Unless specified otherwise in the Special Section of the Conditions of Participation, Koelnmesse is then authorized to charge a flat-rate amount of 25% of the participation fee for the costs incurred, without being required to provide further evidence. If the stand area cannot be handed over to a third party for a fee, the contract remains in force and the participation fee must be paid in full.

8. The participation fee and other costs are invoiced to the group organizer.

Status: December 2022

General Section of the Conditions of Participation ISM Middle East

I Registration

Registration can be carried out by post.

1. Postal registration process

To indicate your intention to take part in the event, you must return to us a completely filled in and signed registration form (Registration). Alternatively, you can scan the completed and signed participation documents and send them to us via e-mail to the e-mail address given in the registration form. A digital signature can also be provided instead of the scanned signature.

By signing and returning the registration form, you acknowledge that the General and the Special Sections of the Conditions of Participation are binding. In addition, the specifications of the Dubai World Trade Centre Technical Manual, which will be made available by the Dubai World Trade Centre after publication, must be complied with. Every exhibitor is obliged to read this Manual and obey all instructions.

2. You can download the Conditions of Participation from the event homepage.
3. The registration is binding on you as of its delivery to Koelnmesse. It cannot be subject to provisos or reservations; in particular requests for specific stand locations do not constitute a condition for participation.
4. The registration can only be revoked prior to your receipt of the acceptance/stand area confirmation when this is permitted by the Special Section of the Conditions of Participation. In this case, you have to pay a fee as stipulated in the Special Section of the Conditions of Participation.

II Acceptance

1. The organizer decides on your participation on the basis of the stipulations valid for all of the participants in the event (acceptance/ stand area confirmation).

There are no legal claims to be admitted. In the event that the organizer receives more registrations corresponding to the admission requirements prior to the deadline for submission of registrations than there is available exhibition space, the organizer will decide which applications for registration are approved according to the organizer's reasonable discretion.

If you have previously failed to fulfil your financial obligations to the organizer or have not fulfilled them punctually, your company can be excluded from acceptance.

2. The contract comes into force with the confirmation of acceptance/stand area confirmation, both of which are valid without signature.

3. Validity of the acceptance

The acceptance/stand area confirmation only applies to the respective event, the company registered and named in the acceptance and the products and services registered. Products and services that do not correspond to the Index of Goods may not be exhibited or offered.

The assignment of a stand area is carried out by the organizer in accordance with the exhibition topic area within the event to which the products you have registered belong.

Exhibitors do not have a right to have a stand area assigned to them of a particular shape, in a particular hall or a specific area within a hall. The

exhibitor can specify a minimum and a maximum stand area during registration. Any acceptance by the organizer that is within the specified size range is according to contract. Deviations from the average value of the specified desired sizes of up to 20 % are also according to contract.

An agreement is necessary in the case of greater deviations outside the desired size. This agreement is granted at the latest with the payment of the participation price.

The organizer is entitled to revoke the acceptance if it was granted on the basis of incorrect statements or if the participant subsequently fails to meet the conditions for acceptance.

4. Change after acceptance

The organizer is entitled to relocate or close entrances and exits, and to make structural changes to the trade fair halls for good cause (e.g. fire, fire protection, other hazard prevention) and taking into account your legitimate interests after acceptance without you deriving any rights from such changes.

In individual cases with good cause and taking into account your legitimate interests, the organizer is furthermore entitled to subsequently assign a different stand area to the one already allocated in the acceptance and to change the size and dimensions of the stand area. If the size of the stand area is reduced, the difference in the participation fee will be refunded to you.

In the event that the date or location of the event has to be changed due to good cause and this change can reasonably be demanded of you then the corresponding changes must be accepted; the acceptance/stand area confirmation is replaced by the organizer's corresponding notification of the changes. A change of location means a change to a location outside the exhibition centre.

You will immediately be notified should the stand area not be available for reasons beyond the organizer's control. In this case, you have the right to receive a refund of the participation fee.

In such cases, there is no entitlement to claim damages that go beyond this refund.

5. Rights of withdrawal

The organizer may withdraw from the contract if there is good cause. Such good cause is particularly the case if an application has been submitted to initiate insolvency proceedings or if such an application has been rejected due to a lack of assets. You must notify the organizer immediately if this is the case.

It is no longer possible for the exhibitor to withdraw a registration after the acceptance/stand area confirmation has been received.

As an exhibitor, you bear the sole risk for the following complications: products that are planned for the presentation cannot be imported as a result of the legal regulations valid at the event location or for other reasons; products arrive at the event location late, damaged or not at all (e.g. because they have become lost or are affected by transport or customs delays); you, your staff, your stand personnel or the personnel charged with the construction of your stand are delayed or prevented from arriving at the event location, e.g. due to the refusal of a visa. You remain obligated to pay any and all costs that have been agreed upon.

The organizer can consent to a request for release from the contract by way of exception if the stand area made available can be assigned to a third party in return for payment. Unless specified otherwise in the Special Section of the Conditions of Participation, the organizer is then authorized to demand a flat-rate amount of 25 % of the participation fee for the costs incurred without further evidence. If the stand area cannot be transferred to a third party for a fee, the contract remains in force and the participation fee must be paid in full. The occupation of the stand area that is no longer reserved by another participant who has already been admitted to the event and assigned a stand area is not considered to be a rental to a third party against payment, as two areas were merely exchanged.

If the Special Section of the Conditions of Participation stipulate that you must purchase a Marketing Package, the specified price has to be paid in the event that you withdraw from the contract. This does not affect your liability for catalogue fees, stand construction fees or other costs, particularly if they involve services from third parties or have arisen due to services that have already been provided.

You shall be entitled to prove that no damages were incurred or that the costs were significantly less extensive than the fee charged.

The mandatory fees for co-exhibitors must be paid in full in the event a company that has been accepted as a co-exhibitor does not participate.

III. Construction, design and operation of the stands

1. As an exhibitor, you are responsible for ensuring that your trade fair participation, and especially the construction and design of your stand, comply with all the legal standards valid in the United Arab Emirates as well as the regulations of these conditions and the Special Section of the Conditions of Participation and the Technical Manual including any hygiene regulations. This also applies to the persons working on behalf of the exhibitor, who must be supervised to ensure that they adhere to the stipulations.

2. Additional regulations, especially those of an event-related nature, can be found in the Special Section of the Conditions of Participation and in the Technical Manual.

3. Any additional technical services that may be required, in particular the installation of electricity, water and safety measures, the hiring of local personnel, etc., can be ordered from Event Plus (Service Shop of DWTC - Dubai World Trade Centre) and are invoiced separately. Orders placed by third parties (in particular by stand construction companies) in connection with the construction, furnishing and design of your stand area are considered to have been commissioned by the exhibitor and at the exhibitor's expense.

4. The registered and authorized products must be on display at the stands for the entire duration of the event. Stand personnel must also be in attendance throughout this entire time. Clearing the trade fair stand before the official end of the event represents a serious breach of these Conditions of Participation and entitles the organizer to pursue claims for damages and to exclude your company from future participation in events of the Koelnmesse Group.

5. Products and services may only be presented within the stand area listed in the acceptance/stand area confirmation. You may not distribute products, flyers and other advertising materials in other areas of the exhibition centre without first receiving the organizer's written permission.

6. The legal stipulations of the United Arab Emirates need to be complied with during the presentation and sale of products and services. Products that are not intended to be offered or are not approved for sale worldwide must bear a corresponding note or a country-specific label.

7. The organizer can require that you remove products that do not correspond to the Index of Goods, the presentation of which would not comply with legal stipulations of the United Arab Emirates or that may cause a significant interference with the operation of the trade fair or give rise to a hazard to the safety of exhibitors and visitors due to smells, noises or any other emissions or due to their appearance.

IV. Participation fee and other costs/Terms of payment

1. The participation fee for the standardized event services covers the rental of the stand area for the entire duration of the event and the construction and dismantling periods stipulated in the Special Section of the Conditions of Participation; a specific number of exhibitor passes; the use of technical and service facilities at the exhibition centre; general hall security; cleaning of the generally accessible hall areas; general hall lighting; and advice on organization, advertising and public relations work for your participation.

In addition, the participation fee includes services provided by the organizer as part of the general visitor marketing activities. At the organizer's discretion, these activities especially include a selection of the following services: Placing of advertisements, direct marketing measures (e.g. publication and dispatch of newsletters and other information to potential visitors by mail, fax, or other means of electronic transmission), provision of an online ticket shop, and event-related Internet domains.

The event services also encompass the inclusion in the list of exhibitors. This is obligatory for each exhibitor, co-exhibitor and group participant. Please note the corresponding regulations of the Special Section of the Conditions of Participation.

2. The participation fee does not include the provision of stand partition walls or other special construction elements unless the exhibitor decided to participate with the Shell Scheme Package.

3. The amount of the participation fee and other costs will be calculated on the basis of the dimensions of the allocated stand area and according to the rates specified in the Special Section of the Conditions of Participation. Projections, pillars, installation connections and other fixed objects are not taken into account in the calculation of the allocated floor area, which is deemed to be in accordance with the contract.

4. In the case of two-storey exhibition stands the participation fee for the stand area of the upper storey approved after technical inspection is governed by the regulations in the Special Section of the Conditions of Participation.

5. After your acceptance you will receive an invoice for the participation fee and other costs; the invoice amount is due immediately on receipt of the invoice. This also applies to all amounts that must be paid within the framework of the contractual relationship, and, in particular, to invoices, as stipulated by Item I, Paragraph 4 and Item II, Paragraph 5 of these conditions.

6. All prices are net fixed prices plus any value added tax and comparable taxes of the event location that may be payable.

7. The organizer shall have the right to increase the various prices to cover the higher costs in the event of an increase in its own production costs as a result of increased costs for manufacturing, procurement and labour as well as energy costs, fees, taxes and other public duties at the event location. The greatest amount that each individual price can rise is limited to 5 % if more than 9 months have passed between the time the contract is concluded and the date the event is held, 7.5 % if more than 18 months have passed and 10 % if more than 24 months have passed.

8. All liabilities must be settled on time in order for you to occupy the reserved stand area.

9. Failure to execute payment on time will result in interest being charged of 9 % above the base rate according to Section 288 of the Civil Code of the Federal Republic of Germany. The organizer is entitled to claim any higher damages it may have suffered. Compensation for damages does not apply or is reduced if you can prove that the organizer has incurred less or no damage as a result of the failure to pay on the due date.

Should settlement of the invoice not be affected by the deadline or not be effected in full, the organizer is, in addition, entitled to terminate the contract with you and to otherwise dispose of the stand area.

10. A right of lien in the organizer's favour arising from the organizer's claim in regard to the provision of the stand area attaches to the objects brought to the exhibition centre by you.

11. The exhibitor agrees to an electronic invoicing process. The dispatch of the invoice is carried out electronically via e-mail to the e-mail address supplied by the exhibitor or by post as a paper invoice at the discretion of the organizer. The exhibitor must immediately notify the organizer of any changes to its e-mail address.

12. Any services that have been provided by the organizer will be invoiced in US-Dollar and/or AED. You are obligated to pay the amount shown on the

invoice in the currency shown on the invoice ("billing currency"). If the organizer should be prepared, as a courtesy, to accept settlement of the invoice in a currency other than the billing currency in individual cases, without being under any obligation to do so, the exchange rate of such payment must be based on the official buying rate of the billing currency on the date the payment is received. Any exchange rate losses in relation to the billing currency after the invoice becomes due for payment are, therefore, at your expense.

13. Should the exhibitor have any complaints about the invoice, they must be submitted in writing or in the case of electronic invoicing also via e-mail immediately or at the latest within two weeks of receipt. Subsequent objections cannot be considered. A processing fee of 100.00 US-Dollar will be charged for every change to an invoice after your receipt of the invoice that is made exclusively at your request and without an error on the part of Koelnmesse GmbH being present.

14. Any projections, pillars, installation connections and other fixed objects in the stand area provided do not entitle you to any reduction in the participation fee or other costs.

15. In the event of the organizer not being able to fulfil the contract in whole or in part, you have a claim to a proportional reimbursement of any payments you have made. Further claims are in accordance with the regulations in Items VII and VIII of these Conditions of Participation. This does not affect the regulation under Item XI of these Conditions of Participation.

16. You can only exercise a right of withholding or set-off against the receivables arising from the contractual relations insofar as your claims are undisputed or have been determined *res judicata*. Claims on the grounds of unjust enrichment (Section 812 of the German Civil Code) remain unaffected.

17. In the event that an invoice is sent to a third party at the request of the exhibitor, this does not constitute any waiver of the right to claim the account receivable from the exhibitor. You remain obligated to pay until such time as the account receivable has been settled in full.

V Co-exhibitors, group participations

1. Stand areas can only be rented in their entirety and only to one contracting party. You, as an exhibitor, may not relocate, exchange, share or otherwise make available the stand area that was reserved for you to another party in whole or in part without the organizer's prior permission.

2. The use of the stand area by multiple companies is only permissible when the stipulations of the Special Section of the Conditions of Participation permit the participation of co-exhibitors and/or additionally represented companies.

3. A special application must be approved by the organizer before another company (co-exhibitor) can use the stand area to exhibit its own products with its own staff. Companies within a corporate group and subsidiaries count as co-exhibitors.

The organizer has the right to require you, as the exhibitor to pay a participation fee and other costs for co-exhibitors. The organizer also has the right to limit the number of co-exhibitors for each exhibitor. In addition, the preconditions specified in Item II of these Conditions of Participation apply for the admission of co-exhibitors. These companies are subject to the Conditions of Participation — General and Special Sections as well as to the Technical Manual.

If you have a co-exhibitor exhibit at your stand without first obtaining the organizer's explicit permission, the organizer has the right to cancel the contract with you without prior notice and to have your stand area cleared at your risk and expense. No claims of any kind can be made against the organizer in this case, especially no claims for damages.

After acceptance contractual relationships also exist exclusively between the organizer and the exhibitor, who is responsible for the culpability of its co-exhibitors as for its own culpability.

4. When multiple companies wish to participate in the event together on one stand area — a group participation — the General Section and the Special Section of the Conditions of Participation and the Technical Manual are binding for every individual company. The registration is carried out by the group organizer, who is responsible for ensuring that the group participants adhere to the Conditions of Participation. After acceptance/stand area confirmation contractual relationships exist exclusively between the group organizer and the organizer. Exceptions exist in the case of individual orders by the group participants of services in their own name and on their own account; these are only permissible on site during the period from the first day of stand construction to the last day of the event in question.

5. If a stand area is jointly assigned to two or more companies, they are jointly and severally liable to the organizer.

VI. Domiciliary rights

1. The organizer exercises domiciliary rights throughout the exhibition centre.

2. The organizer is entitled to have exhibits removed from a stand if their display violates applicable laws or is morally offensive or not in keeping with the exhibition programme. Advertising of a political or ideological nature is prohibited. In the event of serious offences against the Conditions of Participation, the Technical Manual or the legal stipulations, the organizer is entitled to close your stand or have it vacated.

3. The house and ground regulations for the Dubai World Trade Centre exhibition venue apply in their currently valid version.

VII. Liability for defects

The limitation period for liability for defects in deliveries of newly manufactured articles is 1 year. Liability for defects in used articles is excluded. A claim does not arise when the damage is as a result of normal wear and tear, force majeure, incorrect or negligent operation, excessive use, or the failure to observe legal requirements or instructions for operation.

VIII. Liability/indemnity

1. The organizer is liable without limit for claims, irrespective of their legal grounds, of intent or gross negligence. The organizer is only liable for simple negligence insofar as essential contractual obligations have been breached, and any such liability is limited to foreseeable damage typical of the contract. Essential contractual obligations shall pertain only to those contractual obligations which are indispensable for the performance of the contract and on the fulfilment of which the exhibitor may rely. Otherwise the organizer's liability for damages is excluded.

The aforementioned limitations and/or exclusions of liability do not apply to a legally mandatory specified strict liability (e.g. arising from the Product Liability Act) or the liability from the acceptance of a guarantee or in the case of loss of life, bodily injury or impaired health.

Insofar as the liability is limited or excluded by the aforementioned regulations, this also applies to the liability of the bodies, employees, legal representatives and vicarious agents and officers of the organizer (also with regard to their respective personal liabilities).

2. A strict guarantee liability on the grounds of initial defects of the area provided is excluded.

3. A reduction of the fee due to material defects shall only be considered if the organizer has been notified in writing during the term of the contract of the intention to reduce the fee. Claims to reduction and/or rights of retention of the exhibitor can only be asserted insofar as they are based on legally determined or uncontested claims. Exhibitor's claims for repayment according to Section 812 of the German Civil Code remain unaffected.

4. If and to the extent that the organizer provides water, district heating, gas and electricity from the supply networks of utility companies, the exhibitor

shall not assert any further claims for damages in the case of liability on the part of the organizer in the event of service disruptions than those to which the organizer is entitled under the relevant provisions vis-à-vis the respective utility company. The exhibitor shall immediately notify the organizer and directly notify the utility company supplying the service of any damage in writing.

5. If the organizer is compelled to temporarily vacate or permanently close the exhibition area or parts thereof, to reschedule the event, shorten or extend it due to force majeure, or for other reasons beyond its control, then the exhibitor is not entitled to any rights, in particular, to claims for damages against the organizer.

6. Liability continues to be subject to the legal burden of proof rules, which are unaffected by this clause.

7. The organizer does not assume any obligation to exercise proper care of exhibits, stand fittings and objects which are the property of the stand personnel. Therefore, the organizer does not assume any liability for the loss of objects, equipment, structures and other valuables brought in by exhibitors and third parties, unless the organizer has assumed custody for a fee. The possibility of hiring hall and stand security personnel for a fee is expressly pointed out.

The organizer transfers the general surveillance of the trade fair halls and the outdoor areas, the oversight of the exterior grounds, and the checks at the entrances to security agencies and their uniformed guards and non-uniformed personnel.

Every visitor and exhibitor in the trade fair halls must be in possession of a valid admission ticket or exhibitor pass and show it to the aforementioned security personnel upon request. The exhibitor will notify those service providers it has commissioned that they will require an admission ticket (e. g. a constructor's ticket). The surveillance and security of individual stands or parts of stands is not included in this general oversight.

8. In the event of contracts that provide for the procurement of certain items, then, unless otherwise expressly agreed in individual cases, the organizer does not assume the risk of procurement.

9. Each exhibitor is obliged to carry a show insurance as specified in the Special Terms of Participation, section 3.2.1. The organizer does not conclude specific insurance for the stand and the items located at the stand. The organizer recommends that the exhibitor insure its participation risk against the normal insurable risks such as fire, burglary, simple theft, damage, water damage etc. including the risks of transport to and from the event itself and at its own expense and that it ensure adequate insurance cover for the construction, trade fair, and dismantling periods including the periods of transport to and from the event.

All cases of theft and damage must be immediately reported to the organizer and thereafter notified in writing.

Stand security personnel may only be hired from the security companies commissioned by the organizer.

10. The exhibitors are also responsible for compliance with all laws, guidelines and other regulations applicable in the United Arab Emirates if the content of the organizer's Conditions of Participation deviate from such regulations. They are obligated to inform themselves in good time and comprehensively about the relevant regulations at the event location and to obtain the necessary knowledge.

The organizer is not obligated to provide any notification or information in this regard.

11. As an exhibitor, you are liable to the organizer and third parties for any damage that you, your personnel, your employees or third parties commissioned by you or other third parties that you use to fulfil your obligations culpably inflict on the organizer or third parties. You shall indemnify the organizer in this respect from all claims of third parties. The Technical Manual as well as the information contained in the organizer's

circulars on questions concerning the preparation and implementation of the event must be strictly observed.

12. The exhibitor shall irrevocably indemnify the organizer from all claims by third parties insofar as these are based on the exhibitor's presentation, the design of the exhibitor's stand, the products presented at the exhibitor's stand, or the intellectual content of these products violating the rights of third parties (in particular, but without being limited to, copyrights, the rights to names and images, trademark rights, competition rights and personal rights) or other statutory provisions. This indemnity obligation encompasses all of the associated costs and expenses (in particular, but without being limited to, warning and legal costs as well as court fees).

IX. Assertion of claims/period of limitation

1. Claims against the organizer that are discernible to the exhibitor — of whatever type — must be submitted to the organizer in writing immediately, normally during the course of the event. The date on which the organizer receives the claim will be the sole criterion for determining if it has been received by the deadline. Claims which are received at a later date cannot be considered. This also applies to claims that would have been discernible with due diligence.

2. Claims against the organizer arising from the contractual relationship as well as all other claims relating thereto, shall become statute-barred after 6 months. The limitation period shall commence at the end of the month, in which the closing date of the event falls.

This does not apply to damage claims resulting from (i) loss of life, bodily injury or impaired health, (ii) Germany's Product Liability Act, (iii) essential contractual obligations and (iv) damages caused by the organizer's grossly negligent or intentional actions. The statutory periods of limitation apply in such cases.

X. Place of performance/place of jurisdiction/valid law

1. The place of performance is the seat of the organizer. The place of jurisdiction is Cologne, provided you are a merchant, a legal person governed by public law, or a special asset regulated by public law. This also applies to processes relating to documents, notes, and cheques. The organizer may also at its discretion assert claims at the court of the city in which you have your registered seat or your branch office.

2. All legal relationships between you and the organizer are subject to Federal German Law and the German text is authoritative.

XI. Reservations / force majeure, cancellation of the event

1. The organizer shall have the right to reschedule, shorten, extend or cancel the event, as well as to terminate the event temporarily or definitely, in part or in whole, insofar as such an action is required due to compelling reasons for which it is not responsible or unforeseen events such as force majeure, natural disasters, wars, strikes, terrorist attacks or the large-scale breakdown or obstruction of traffic, supply and/or communication links, epidemics or pandemics. The organizer shall immediately notify the exhibitor of such circumstances, provided it is not also prevented from doing so by force majeure. In such cases, the exhibitor has no claim to recompense for the resulting damages.

2. In case the event is cancelled as a result of one of the cases mentioned in Item XI Paragraph 1, the exhibitor is obligated to cover the costs of the services already provided to the exhibitor if the organizer requests it to do so.

3. Cases of force majeure that prevent the organizer or its service partners from fulfilling some or all of their obligations release the organizer from its obligations until the force majeure ceases. The organizer shall immediately notify the exhibitor of such circumstances, provided the organizer is not

prevented from doing so by force majeure as well. Strikes, lockouts, regulatory intervention and the impossibility of providing auxiliary materials such as electricity in sufficient amount are considered to be the equivalent of force majeure, unless they are of short duration or caused by the organizer.

XII. Final provisions

1. Only those stipulations in Item I Paragraph 1 respectively Paragraph 2 apply to the contractual relationship. Divergent or supplementary terms from the exhibitor do not become part of the contract even if the organizer does not specifically object to them. This applies especially to diverging conditions of payment.

2. Should some of the provisions be invalid or incomplete, the validity of the remaining provisions and the contract shall not be affected. In this case, the parties to the contract undertake to replace the invalid provision or to fill the gap with a provision that comes closest to fulfilling the economic purpose being pursued by the parties to this contract.

3. Any amendments to the contract must be in text form. The same shall also apply to any amendment or cancellation of the text-form clause itself.

Status: June 2021

1 Controller/Contact

The Controller as defined under the data protection laws is

Koelnmesse GmbH
Messeplatz 1
50679 Cologne, Germany

Our Data Protection Officer can be contacted as follows:
datenschutz-km@koelnmesse.de

For trade fairs outside Germany, our Data Protection Officer can be contacted as follows:
dataprivacy@koelnmesse.de

2 Your rights as data subject

If your personal data are processed, you are a data subject as defined in the GDPR and you have the following rights with respect to the Controller:

Right of objection

You have the right to file an objection at any time against processing of your personal data, carried out on the basis of Art. 6 (1) sentence 1 lit. e) or f) GDPR, for reasons resulting from your particular situation. This also applies to any Profiling based on these provisions.

The Controller will then no longer process your personal data, unless he/she can demonstrate compelling reasons for the processing warranting protection, and these prevail over your interests, rights and liberties, or if the processing is for the purpose of asserting, exercising or defence of legal entitlements.

If your personal data are processed in order to carry out direct advertising, you have a right to file an objection at any time against the processing of your personal data for the purpose of such advertising. This also applies to Profiling insofar as it is connected with such direct advertising.

If you object to processing for the purpose of direct advertising, your personal data will no longer be processed for these purposes.

In connection with the use of services of the information society and notwithstanding Directive 2002/58/EC, you have the possibility of exercising your right of objection via automated procedures that use technical specifications.

You can demand **information** on whether we process personal data concerning you. If such processing is carried out, you can demand further information on this processing, in particular the purposes, categories of personal data, recipients or the categories of recipients, planned storage duration etc.

You have a right to **correction** and/or completion of your data

You can demand the **restriction of the processing** of your personal data under certain circumstances: If the processing of your personal data has been restricted, these data — with the exception of their storage — can only be processed with your consent, or for the assertion, exercise or defence of legal entitlements, or to protect the rights of another natural or legal person, or for reasons of an important public interest on the part of the EU or a member state.

Under certain circumstances, you can demand the **erasure** of the personal data concerning you. If the Controller has made your personal data public and is obliged to erase them, he/she shall, with consideration for the available technology and implementation costs, take appropriate measures, including of a technical nature, to inform Controllers, responsible for the data processing and processing the personal data, that you, as data subject, have demanded that they delete all links to these personal data, or have demanded the deletion of copies or replications of these personal data.

If you have asserted the right of rectification, erasure or restriction of processing with respect to the Controller, the latter is obliged to inform all recipients, to whom your personal data have been disclosed, of this rectification or erasure of the data or of the restriction of processing, unless this proves to be impossible or involves disproportionate expense. You have a right with respect to the Controller to be **informed** of these recipients.

You have a right to **receive** your personal **data**, provided by you, in a structured, commonly-used and machine-readable format. You also have a right to insist that these data be transferred directly to another controller, insofar as this is technically possible. Liberties and rights of other persons must not be impaired as a result.

You have the right to **revoke** your data protection **declaration of consent** at any time. Revocation of the consent shall not affect the legality of the processing, carried out on the basis of the consent, up until the revocation. Within certain limits, you have the right not to be subjected to a decision, based exclusively on automated processing — including Profiling — that is legally effective against you or that significantly impairs you in a similar manner.

3 Right to complain to a supervisory body

Notwithstanding any other administrative-law or judicial remedy, you have a right to complain to a supervisory authority, in particular in the member state of your residence, your place of work or the place of the suspected violation, if you are of the opinion that the processing of your personal data violates the GDPR.

The supervisory body with which the complaint has been filed, will inform the complainant of the status and the results of the complaint, including the possibility of a judicial remedy pursuant to Art. 78 GDPR.

4 Information in the event of data collection via third parties

If we collect your personal data via third parties, this can involve the following categories of personal data: name, contact data as well as further information, for example concerning your responsibilities. If we do not receive these contact data directly from you, we receive them from the company for which you work and/or with which we are in contact. This can involve in particular an exhibitor or another cooperation partner with which we exchange services.

The possibility also exists of us receiving your contact data from commercial agents working for us.

5 Purposes and legal basis of the processing

a) If you conclude a contract with us, we process your data for contract initiation, execution and settlement. This concerns the purchase of tickets as well as the contractual relationship as exhibitor, if you are acting as a natural person, for example businessman, in this respect. This also includes the creation of user accounts on the platforms offered by us, unless a separate data protection notice on the handling of your data is provided there. The data processing can also be for the purpose of administering your participation in an event or competition.

The legal basis for the handling of your data is Art. 6 (1) sentence 1 lit. b) GDPR, if this handling concerns the contractual exchange of services with you.

b) We may possibly also process data on you even if you yourself are not a customer, but rather a contact person of a business or cooperation partner.

In this respect, the legal basis for the handling of your data is Art. 6 (1) sentence 1 lit. f) GDPR.

c) We process your data in order to provide you with the accreditation for this event. If you have given your consent during accreditation, your data will be

used to send you press information. To do so, your data will be stored in our database even after the event is over.

The legal basis for the handling of your data is Art. 6 (1) sentence 1 lit. b) GDPR, if this handling concerns the contractual exchange of services with you. Insofar as you have given your consent to the sending of press information, Art. 6 (1) sentence 1 lit. a) GDPR is the legal basis for the handling of your data. You can revoke such consent at any time with effect for the future.

d) We also process data for other purposes that are in our interests, specifically in order to:

- provide you with product information concerning relevant products and services.
- carry out measures aimed at improving and developing services and products, so as to be able to approach you individually with customised offers and products.
- carry out market and opinion research, or have this carried out by market and opinion research institutes. This enables us to obtain an overview of the transparency and quality of our products, services and communication, and to align or design these in the interests of our customers.

The legal basis for this handling of your data is Art. 6 (1) sentence 1 lit. f) GDPR, § 7 (3) UWG as well as Art. 6 (1) sentence 1 lit. a) GDPR, provided you have issued consent. You can revoke any such consent at any time with effect for the future.

e) As far as your data are collected exclusively for the purpose of traceability of new infections with the Coronavirus SARS-CoV-2, the legal basis for the handling of your data is § 2a CoronaSchVO NRW.

6 Justified interest

If we use data within the framework of the above weighing-up of interests, our justified interest lies in enabling direct advertising (see Recital 47 GDPR), provided your privacy-law interests do not outweigh our advertising interests in each individual case.

If we use data in the context of contract initiation or fulfilment with a business or cooperation partner, our interest when handling your data lies in enabling and maintaining a dialogue with the respective business or cooperation partner, typically within the framework of a contractual or other relationship. If you act as contact person in this respect — typically in your function as employee of these companies — you typically have no opposing interest if this interaction with us is part of your work duties.

7 Recipients of your data

If and insofar as you have issued us with corresponding consent, we shall forward your data within the limits of this consent.

We shall also forward your data to service providers who are bound by instructions and whose work supports the provision of our services for you, on our behalf and in accordance with our instructions. These can be IT service providers, print service providers, call centres if you call in, and similar service providers. In addition, we pass on your data to third parties if and insofar as this is necessary to fulfil the contract concluded with you and order processing is out of the question.

In individual cases we also forward your data to third parties who use the data on their own responsibility: finance and tax authorities, police and investigation authorities (given the existence of a legal basis), official registration bodies (if forwarding is prescribed by law), insurance companies, banks and lending institutions (payment processing), market partners, commercial agents, auditors, lawyers, accountants or similar third parties.

8 Transfer of data to a third country

The transfer of data to third countries is planned if this is necessary for fulfilment of a contract, or if you issue us with express consent to forward the data to third parties.

If we transfer your data to service providers or group companies outside the European Economic Area (EEA), the transfer will only be made if the third country has been certified by the EU Commission as having an adequate level of data protection (Art. 45 (1) GDPR), or given the existence of other adequate data protection guarantees as defined in Art. 47 GDPR.

9 Duration of the storage of your data

If we have received your data for the processing of the contractual relationship with you as ticket purchaser or as natural person, as exhibitor, or for the purpose of an advertising approach or for the processing of your participation in an event or competition, we shall store your data and shall erase these after the event or when the contractual relationship with you has ended, when all reciprocal claims have been fulfilled and if no other statutory retention obligations or statutory justifying reasons for the storage exist. If you have a user account, your user data will be stored until this user account is deleted.

If we have collected your data solely on the basis of the CoronaSchVO NRW, these data will be stored or deleted in accordance with the periods resulting from this regulation.

If you have given us your consent (e. g. to receive information on products and services or press releases), we will store your data until you revoke your consent.

Retention obligations exist in particular under the German Commercial Code (HGB) and the German Tax Code (AO). If such obligations apply and concern documents with your data, we shall erase your data upon expiry of the statutory retention obligations. As a rule therefore ten years from the end of the year in which the contractual relationship with you has ended.

If we use your data in the context of the contract initiation or fulfilment with a business or cooperation partner, we shall store your data and shall erase them as soon as these are no longer required, for example if our relationship with the business or cooperation partner ends, if you yourself no longer act as contact person or similar.

10 Necessity of providing your data

The provision of the data by you and the collection of the data by us for the processing of the contractual relationship with you as ticket purchaser or as natural person or as exhibitor, is necessary for conclusion of the contract. Without the data we cannot conclude a contract with you or provide invoicable services. This also applies if you wish to create and use a user account or to be accredited as a media representative.

The same applies in cases in which you wish to be approached by us for advertising purposes, or wish to participate in events or competitions.

If we collect your data in the context of contract initiation or fulfilment with a business or cooperation partner, the provision of the data is typically necessary for the contractual relationship with the company for which you work; we would be typically unable to provide services without the data.

11 Automated decisions in individual cases or Profiling measures

No automated decision making or profiling takes place, neither for the creation and execution of the contractual relationship with you, nor for advertising approaches, nor for the processing of your participation in events or competitions.

If you have a user account on one of our platforms and are logged in there, we evaluate your interests on the basis of the actions you have taken in order to send you information on products and services tailored to your interests. An automated decision making process does not take place.

(last amended 15 September 2020)

**Koelnmesse Tochtergesellschaften,
Repräsentanzen und Auslandsvertretungen**

***Koelnmesse subsidiaries, representatives
and foreign representations***

A list of the subsidiaries, representatives and foreign representations of Koelnmesse GmbH can be found here: <https://www.koelnmesse.com/location-and-services/services-worldwide/sales-network/>