

### Pure Architects imm cologne 2020





Next Fair: 13.01. - 19.01.2020

### Accessible pattern fans of the creative industry

### Pure Architects

In January 2018, the new trade fair format Pure Architects started in Cologne for the first time. With this segment, imm cologne is offering exhibitors of innovative room concepts the opportunity to present their new products and innovations in the environment of the lifestyle-oriented Pure segment every two years.

A special focus in this segment was on the themes of the bathroom and the smart home. Exhibitors from the bathroom segment were offered the unique opportunity to present their creative ideas for modern bathrooms in the context of an international interiors show. The new format started successfully with premium brands like burgbad, Geberit, Emco, Vola, Hi-Macs, Tece, Dallmer or Antoniolupi. Intensive communications measures in advance of Pure Architects were also able to successfully direct media interest to the theme of bathrooms. In the 2020 edition, Pure Architects will therefore be a meeting point for the sanitation brands that wish to present themselves to a trend and design-conscious public.

The visitors of imm cologne 2018 could also discover architecture-dedicated assortments for floors and wall elements, as well as architecture-dedicated light solutions, for example, from Gira, in hall 4.2.

With the interactive "let's be smart" installation, imm cologne is not only turning its attention to the important future issue of the "Smart Home", but also for the fourth time showing live how new technologies are having an impact on the design of living spaces, and how interior design is responding.

Pure Architects will also once again in 2020 be a creative toolbox for architects, bathroom and light planners, interior designers and buyers: countless samples of carpets, fabrics, flooring materials, wallpapers and paints will be there to be discovered. So, a lot of material and inspiration for the creative work of planners. Pure Architects is the accessible pattern fan for the creative industry.



### **Successful premiere for imm cologne 2018**

"Light" and the "bathroom" were, in addition to the "smart home", the focus topics of imm cologne 2018, and particular emphasis was placed on them in Pure Architects. As a 360-degree trade show, imm cologne thus addressed three important future issues that are becoming increasingly important in connection with interior design. Architects, interior decorators, interior designers and purchasing decision makers at Pure Architects can gain an overview of current product, colour, material and trend developments revolving around the building.

Exhibitor: Ornamenta

### Pure Architects 2020 - Hall 4.2



### **Innovative Room Concepts**

FUTURA

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Exhibitor: 41zero42

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Advanced of the end of

The interaction between products and materials in the areas of bathrooms, flooring, walls, ceiling and lighting creates intelligent room solutions and integrated living environments.

Together with imm cologne, Pure Architects provides a comprehensive and innovatively staged overview of the entire furnishing world.

### Focus on the bathroom

Relaxing wellness hours or fitness cult, country house style or urban chic, parquet or tiles in wood look, hanging lamps over the real wood washstand, decorative sheepskin or trendy cement tiles: the bathroom is being increasingly perceived and used as living space. Koelnmesse also sees the increasing demands of clients for their new bathroom reflected in the increasing number of individual exhibitors from the bathroom product segment. The new offering of the specific presentation platform of Pure Architects at imm cologne is currently being noted with great interest in the sanitation segment.

Exhibitor: Cedit



### Focus on the bathroom

UNIQUE WOC DESIGN

# Steel can wanything.



### Focus on the bathroom

BetteLux Oval Couture Freistehende Badewanne BetteLux Oval Couture Free-standing bath 1850 × 850 × 450: 1340 mm Exhibitor: Bette

Exhibitor: Antonio Lupi

> Pure Architects Hall 4.2

"We don't evaluate trade fair success through direct sales during the days of the trade fair, but instead based on the quantity and especially the quality of the contacts we are able to acquire. We found many architects and experts." Andrea Lupi, Antonio Lupi

#### **Testimonials Pure Architects - imm cologne 2018**

"Pure Architects, which takes place every two years at the IMM in Cologne, was this year of special significance to us. We were very pleased to present our 50<sup>th</sup> anniversary stand at this location for the first time, and thus to be able to start our year-long celebration of our company anniversary. We felt very much at home at the IMM. Everything worked perfectly." **Birthe Tofting, Vola** 

"We are very satisfied with the response to our first appearance at the imm. In addition to the sales agents, we also had many visits from the press, which provided us with some great public relations. In terms of our focus, we wanted to address our customers from the architecture & interior design segment. This went very well for us. Also very interesting for us were the end consumer days on the weekend. Here we were able to have many interesting discussions. A target group that is hardly found at our classic trade fairs." **Sven Reningshoff, Bette GmbH & Co. KG** 

"In the context of Pure Architects we were able to intensify our contacts with the target groups of interior designers, architects and the trades. With regard to frequency at the trade fair stand and media contacts, the trade fair was very good for us." **Dietmar Stephan, emco Bad GmbH & Co. KG** 



sure whether we would be able to achieve a new performance level with the new concept. Nonetheless, we did entertain hopes of increased attention due to the presence of many representatives of the industry and increased efficiency. Two weeks after the trade fair, we can say that we exceeded our goals by far. We are very happy to have been at the premiere of Pure Architects.

Following the successful premiere in 2018, there will surely be even more premium brands from the sanitation industry, so that visitors will then have a comprehensive overview of current developments in the bathroom. We are very much looking forward to this competition." **Sabine Meissner, burgbad AG** 

**Focus on Wall and Floor** 

Holistic interiors concepts often begin with the design of the flooring, walls, ceiling and windows. Pure Architects offers an inspiring diversity of ranges for all the elements installed in a room, from parquet flooring, natural stone, tiles and ceramics to paints, wallpapers, wall panels and curtains. The transition to the ceiling, the type of lining and lighting that are used, and the ceiling's acoustic characteristics also play a role in planning interior design.

Exhibitor: Little Green



Exhibitor: ICI IRA

Pure Architects Hall 4.2

### Focus on building technology

What does a functioning smart home look like today? What does it offer in terms of security, convenience, cost savings and added value? What fields of application does it have? How easy are the applications to use, what are the prerequisites, and above all: how visible is the technology? Answers to questions like these can be found in the Pure Architects offering segment at imm cologne 2020. The building automation segment will increase in importance in connection with the "Smart Home" theme.

GIRA



### **Focus on Light**

At imm cologne 2020, the subject of light will be illuminated from two key perspectives: firstly, decorative light in its most varied forms and lighting-fixture designs and, secondly, technical lighting with complex and easily controllable lighting solutions.

Luminaires that emit subtle light, add the final touch to a room as a design element or pick out key eye-catching features will be found in abundance in the Pure Editions area.

Pure Architects, on the other hand, is transforming itself into the home of technical lighting. LEDs, integrated lighting systems, lighting technology, lighting design, architectural lighting - the subject takes on a whole new dimension in the new-look Hall 4.2.

### Focus on Light



### Smart Home: let's be smart



With the interactive Smart Home installation, imm cologne is not only turning its attention to an important future issue, but showing live how new technologies are having an impact on the design of living spaces - and how interior design is responding.



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### Smart Home: let's be smart

Pure Architects Hall 4.2



Special Exhibition: let`s be smart Koelnmesse GmbH



TTOP

Accessing the Target Group: Targeting Decision-Makers

#Journalists #Bathroom Designer

#Designer

#Consumers

Blogger

### **#Interior Decorator**

#Interior Designer

#Buyers



### Architects` Lounge

NE

Exhibition concept: Dick Spierenburg (Creative Director); Koelnmesse GmbH



### **Dick Spierenburg**

"Pure Architects was very successful with imm cologne 2018, and we look forward to an even more intensive successor event for imm cologne 2020. The response of the exhibitors and visitors has encouraged us to go a step further with the format. For 2020 we plan to further intensify the addressing of visitor target groups. We want to offer architects, planners and decision makers added value for their work."

Dick Spierenburg Creative Director



### Benefits

### Pure Architects

- The focus on technical lighting is of special interest to architects
- Bathroom designs by high-profile exhibitors are one of the highlights at Pure Architects
- Pure Textile: textile houses present their new launches
- Synergy: the exhibitors share an idea and appear on an equal footing, creating added value for interior designers, decorators and architects



### Features

### Pure Architects

- High quality environment in the premium Pure segment
- Top event: Trend Avenue (bathrooms, walls + floors)
- Walk-in smart home exhibition
- Cooperations (Frame, Stylepark)
- Diverse range of products and sectors
- Architects' Lounge (target group acquisition)
- New launches and trends tours for architects
- Coordinated stand design
- The design stand package
- Alternative: plan your own stand







### Participation fees exhibition stand (freely plannable)

### Pure Architects

for bookings before 31.01.2019 for bookings before 30.04.2019 for bookings after 01.05.2019 190,00 EUR/qm 200,00 EUR/qm 210,00 EUR/qm

plus pro-rated energy costs plus AUMA fee

11,50 EUR/qm 0,60 EUR/qm

plus deposit for service charges (3.4, Special Conditions of Participation") plus Marketing-Package (7.2, Special Conditions of Participation) 1.550,00 Euro

plus VAT

Marketing-Package:

- free lead tracking, unlimited number of tickets without charge
- Inclusion in Koelnmesse media such as exhibitor search (online), catalogue, visitor guide for the trade fair and app

Koelnmesse's "General Conditions of Participation" and "Special Conditions of Participation" apply.

Construction plans must be submitted in advance. (Submission Deadline : 15.10.2019)

\*The current terms and conditions of Koelnmesse GmbH apply. Subject to alteation, Updated: 02.01.2019





### Service-oriented design stand package for compact brand presentations

### Pure Architects

In addition to the possibility of booking areas for individual stands in hall 4.2, it is also possible to book a so-called design stand. The new design stand package of Koelnmesse includes a compact trade fair stand including construction and all the required services. This means that expenses for trade fair participation remain reasonable. The room modules have an area of 18.75 square metres and can also be booked multiply and be joined to form one stand.

Extensive service and marketing services are included in the price (per room module).

Stand area: 18,75 square metres Price (incl. stand construction, marketing package and much more): **10.250,00 Euro**\* (for registration until 30. 04. 2019)

11.000,00 Euro\* (for registration as of 01. 05. 2019)

Expansion unit (18.75 square metres): 9.500,00 Euro\*

\*Koelnmesse's "General Conditions of Participation" and "Special Conditions of Participation" apply. Subject to alteration, Updated: 15.02.2019

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### **Successful Communication**

Exhibitors are also sought after as contacts by the media outside of the imm cologne trade fair. imm cologne's communications department also initiates numerous measures before and after the international event. Here is a brief summary of the most important output and measures:

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- Over 5,600 online posts
- 3 billion page impressions
- 120,000 views of videos on Facebook
- 100,000 Facebook followers
- 40,000 Instagram followers
- 2,000 Twitter followers
- 2,000 LinkedIn contacts
- Facebook events for trade and private visitors: a means of addressing participants and interested parties in a targeted way (push notification).

Exhibitor: burgbad

### News-Blog news.imm-cologne.de

#### Pure Architects Hall 4.2

### **Social Media-Activities: Content wanted!**

Send us your (product) stories and/or add us to your press distribution list: press@imm-content.com

### Newsletter

(for clients, visitors and journalists)

> Facebook Twitter YouTube Instagram LinkedIn



### Exhibitors Pure Architects 2018 (Extract)

Gang Aisle



PROJECT TECE

NEOLITH

#### Focus on the bathroom:

Antonio Lupi, Vola, Dallmer, Emco, TECE, Burgbad, Bette, Geberit, Vallone, Klafs, Kermi, Frescolori, Laufen AG, Spa Ambiente, Comad, Green Home Design, Unique Wood Design, Bayyurt, Whirlpool & Living

#### Focus on Wall and Floor:

Florim, LondonArt, Glamora, ARTE, Linvisibile, 41zero42, Neolith, Warema, Artstone, Rasch Tapetenfabrik, Masureel, Best Wool Carpet, Anna von Mangoldt, Inkiostro Bianco, LG Hausys, Tecnografica, Ornamenta, Stones like Stones, Via, Grama Blend, The little Green, FoldArt, German Rugs, Organoid, Freund, Project Floors, Moduleo, Coem, Schäfer Tapeten, Mille Deco

Focus on building technology/Light: Jung, Gira, Next Home Collection, Gi Gambarelli, Segula, SiglLicht, Hera

HI-MACS

LG Hausys

DUNG

Participants Smart Home: Nolte, Grohe, Tesla, Rehau, Smartblock, Clage, Biffar

Hera

antoniolupi ARTE 🖾 burgbad GEBERIT

### Pure Architects 2020 (Floor Plan)



Contact

### **Pure Architects**



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### Discover interior ideas

## imm cologne

Where are tomorrow's interior design trends shown first? Where can you meet star designers without setting up a photo session? Where can you get a chance for close encounters with new furniture and visions, and meet face-to-face with people in the industry? And also find the networks to order the furniture that will boost your business?

More than 1,200 key players, trendsetters and creative newcomers from 50 countries will present the trends for the coming year at imm cologne, the international interiors show in Cologne from 13 to 19 January 2020. No other trade fair provides such a comprehensive, concise and clearly structured overview of the international world of interior design. For one week, the trade fair halls in the urban heart of Cologne are transformed into the largest display of furniture in the world. They also become the biggest showroom for the latest in interior design, for experimental living concepts and trend-setting technologies, for major brand concepts and ideas by young designers.

www.imm-cologne.com

imm cologne is both a reflection of our living environments and a source of inspiration for the design scene. The showcases staged at imm cologne and the content behind them are seen as a market trend barometer in the media and among furniture makers, and not without reason. This is where business meets business, designers meet manufacturers and the profession finds inspiration.

Home lifestyles and product ranges will be on show in all their diversity across eleven halls: from elegant lifestyle brands and on-trend design labels in the classic design segments Pure and Pure Editions, to intelligent interiors solutions for young, trend-aware homes in the Smart segment. The highlights for new perspectives on living and refreshing product concepts include "Das Haus – Interiors on Stage", an installation simulating a residential house, and Pure Talents, the platform for young design. A real source of inspiration for holistic furnishing concepts.

imm cologne brings the world of interior design together.



Pure Hall 11, 10.1, 3.1, 3.2, 2.2

### Every stand is another world

### Pure

Pure is the format for design quality. Whether as a complete brand concept with atmospheric and compact lifestyle displays in the classic Hall 11 and from 2019 known as Pure Atmospheres, in neighbouring Hall 10.1 or as a select presentation of brand highlights in the Pure Editions Halls 2.2, 3.1 and 3.2 with their gallery-like design: in the Pure segment, the world of interiors shows its most fascinating side.

### Pure – imm cologne's longest-established design format

Companies exhibiting in the Pure segment are continuously inventing and reinventing themselves – changing their direction, creating an original feel and presenting new products, designers, fabrics and living concepts. New product developments usually follow a path laid out by design principles. These exhibitors are united by their dedication to style and the will to innovate.

#### Unusual yet practical

Pure is characterised by the variety and diversity of its range of products and styles. The exhibitors in this segment are known for unusual yet practical ideas, for products inspired by design but produced in high-end quality, and above all for their authentic design – because behind every new product there is not only a designer, but also the philosophy of the manufacturer.

Pure is the format for design quality. In this segment the brands stand on their own merit – their own design, their own philosophy, their own production quality, their own individual style. And because Pure is as international as the world of design itself, these elements extend far beyond national preferences and styles. Every stand is another world.



Exhibitor Vola Pure Architects Hall 4.2

### Welcome at Pure Architects imm cologne 2020

The next Pure Architects takes place in the context of imm cologne 2020: can you imagine being there again?

**"Definitely!!!!!"** Daniela Darimont, VOLA GmbH

cologne



### Imprint/Credits

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Photos: Koelnmesse GmbH

Text: far.consulting

