



08. – 10.07.2020

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Name Main exhibitor:

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## Application for main exhibitor

Please send in along with the completed list of products (Forms 1.30/1.31)!

# 1.10

Deadline: 31.05.2020

### 1 Main exhibitor

#### 1.1 Address:

Company/Name: (English)

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Company/Name: (Chinese)

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Address (English):  
Street Name:

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House Number:

Additional info (e.g. building, floor, room):

Address (Chinese):  
Street Name:

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House Number:  
Additional info (e.g. building, floor, room):

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Postcode, town:

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State, country:

Phone: + / /

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Mobile phone: + / /

e-mail:

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Website:

Owner/Managing Director:

Mr  Ms

Sort alphabetically under the letter:

Contact person (exhibitor) for the event is:

Mr  Ms

Position at the company:

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Phone: + / /

Mobile phone: + / /

e-mail:

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#### 1.2 We are a/an: (please tick only one box)

- |  |  |
|--|--|
| <input type="checkbox"/> Association/institution | <input type="checkbox"/> Wholesaler/distributor    |
| <input type="checkbox"/> Importer                | <input type="checkbox"/> Commercial representative |
| <input type="checkbox"/> Manufacturer            | <input type="checkbox"/> Trade media               |
| <input type="checkbox"/> Service provider        | <input type="checkbox"/> Others                    |
| <input type="checkbox"/> Trading company         |  |

### 2 Stand request

#### 2.1 According to the Conditions of Participation, we order the following space at a net price of:

Space Only EUR 260 / sqm

Premium Shell Scheme Package (incl. space) EUR 320 / sqm

Raw space and Premium Shell Scheme Package booths shall be min. 9 sqm.

10% Early Bird discount will apply for applications signed before 31 August 2019.

\_\_\_\_\_ Space in total m<sup>2</sup>:

**Booth requests for location will be taken into account where possible but cannot be guaranteed.**

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#### 2.2 Advertisements & Packages

Catalogue ad (1 page, full colour) EUR 760

Logo in catalogue listing EUR 110

Wine Package EUR 350

**See included services in 1.10 SHELL SCHEME SPECIFICATIONS**

### 3 Exhibits

**Please fill in the list of products (Forms 1.30/1.31) and enclose it to your registration form!**

Please tick your products/services on the enclosed list of products.

#### PLEASE NOTE:

##### Payment terms & schedule:

50% of total participation fee (incl. VAT) due within 1 month upon date of the invoice issued.

Remaining balance of total participation fee (incl. VAT) due on or before 31 May 2020.

All bookings after 31 May 2020 will be invoiced for 100% and are due within 14 working days upon date of the invoice issued.

##### Cancellation terms & schedule:

Refer to "Special conditions of participation at ANUFOOD China 2020"

I hereby permit the transfer of my personal data to Koelnmesse GmbH, as well as its responsible subsidiary abroad and its commercial agents, to send me information by e-mail about future similar trade fairs/events/platforms that are organized in Germany and abroad. A list of the subsidiaries and commercial agents of Koelnmesse GmbH, as well as further details about data protection, can be accessed at any time at [www.koelnmesse.com/data-protection-notice](http://www.koelnmesse.com/data-protection-notice).

I can withdraw my consent at any time in the future (by sending an e-mail to [datenschutz-km@koelnmesse.de](mailto:datenschutz-km@koelnmesse.de)).

By signing and returning the application form, we acknowledge that the General and Special Sections of the Conditions of Participation as well as the stipulations of the Exhibitor Service Manual (in particular the technical regulations and the supplements contained in the order forms) are binding for our company.



Place, date, legally binding signature and company stamp of the main exhibitor

### A) Premium Shell Scheme Package (incl. space)

Entitlements	9 sqm	18 sqm
Carpet & PVC protection during build-up period	As per stand space	
System wall elements (white seamless panels held by 40 mm Maxima, 2.5m height)	As per stand space on all closed sides	
Fascia board with stand number and company name in Chinese & English (if applicable)	On all open sides	
Lockable cabinet	1	2
White round table	1	2
White folding chairs	3	6
Tall showcase with 2 glass shelves and one 50 W down light	1	1
Rubbish bin	1	1
Flat shelves	3	6
13 A / 220 V power sockets (for single machine only)	1	2
LED long-arm spotlights	3	6
HQI spotlights	1	2
Storage room (1.0 m x 1.0 m)	N/A	1
Daily booth cleaning	Included in package	



### B) Wine Package Entitlements (excl. space)

Ice Cooler	1
Wine tasting spittoon	1
Wine glasses (incl. cleaning / washing service - 2 times a day)	25

Booth facilities listed above are subject to change at the discretion of the organisers without prior notice. If exhibitors do not want any item in the booth package, they must accept that the cost of the package will not change and there will be no compensation by other equipment.



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Name of main exhibitor:

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## Enclosure to the application for main exhibitor

Invoice address/  
address for correspondence

1.11

### 1 Alternative invoice address

If the **invoice** should be sent to an address other than the one given in Form 1.10, please enter it below:

Company Name (incl. legal form, such as "Limited", "Corporation" etc.):

\_\_\_\_\_

\_\_\_\_\_

Street Name:

House number:

\_\_\_\_\_

Additional info (e.g. building, floor, room):

\_\_\_\_\_

Postcode, town:

\_\_\_\_\_

P.O. Box:

\_\_\_\_\_

State, country:

Phone:           +       /       /

Mobile phone: +       /       /

e-mail:

\_\_\_\_\_

#### Note:

If the invoice recipient does not make payment, the registered company (main exhibitor) is liable for payment!

### 2 Alternative correspondence address

If **correspondence** should be sent to an address other than the one given in Form 1.10, please enter it below:

Company Name (incl. legal form, such as "Limited", "Corporation" etc.):

\_\_\_\_\_

\_\_\_\_\_

Street Name:

House Number:

Additional info (e.g. building, floor, room):

\_\_\_\_\_

Postcode, town:

\_\_\_\_\_

P.O. Box:

\_\_\_\_\_

Postcode, town:

State, country:

Phone:           +       /       /

Mobile phone: +       /       /

e-mail:

\_\_\_\_\_

Website:

\_\_\_\_\_

Contact person (exhibitor) for the event is:

Mr    Ms

Position at the company:

\_\_\_\_\_

Tel:                   +       /       /

Fax:

\_\_\_\_\_

e-mail:

\_\_\_\_\_

X

Place, date, legally binding signature and company stamp of the main exhibitor



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Client number of the main exhibitor

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Name of main exhibitor:

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## Application for co-exhibitors\*

Please send in along with the completed list of products (form 1.30/1.31)!  
 Deadline: 31.05.2020

**1.20**

We hereby register companies represented by us on our stand according to the Conditions of Participation

If you wish to register more companies, please photocopy the blank form first.

### 1 Co-exhibitor

#### 1.1 Address:

Company Name (English):

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Company Name (Chinese):

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Address (English):  
 Street Name:

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House Number:

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Additional info (e.g. building, floor, room):

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Address (Chinese):  
 Street Name:

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House Number:

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Additional info (e.g. building, floor, room):

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Postcode, town:

---

State, country:

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Phone:           +       /       /

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Mobile phone: +       /       /

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e-mail:

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Website:

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Owner / Managing Director:

Mr    Ms

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**Contact person (exhibitor) for the event is:**

Mr    Ms

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Position at the company:

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Phone:           +       /       /

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Mobile phone: +       /       /

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e-mail:

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#### 1.2 The Company is a/an:

- |  |  |
|--|--|
| <input type="checkbox"/> Association / institution | <input type="checkbox"/> Wholesaler / distributor  |
| <input type="checkbox"/> Importer                  | <input type="checkbox"/> Commercial representative |
| <input type="checkbox"/> Manufacturer              | <input type="checkbox"/> Trade media               |
| <input type="checkbox"/> Service provider          | <input type="checkbox"/> Others                    |
| <input type="checkbox"/> Trading company           |  |
- 

#### 1.3 The represented brand(s) is/are as follow:

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#### Please note:

The application for a co-exhibitor is FREE-OF-CHARGE, including a basic entry in our marketing materials, wherever relevant, according to the Special Conditions of Participation. The co-exhibitor is not permitted to re-locate, exchange, share or in any other way make the stand space allocated to him completely or partially accessible to third parties, without the prior consent of the organiser. The acceptance of this application for co-exhibitor is subjected to the sole discretion of the organiser.

I hereby permit Koelnmesse as well as its responsible subsidiaries abroad and its commercial agents, to send me information by e-mail about future similar trade fairs / events / platforms that are organised all over the world. For that purpose, I hereby authorise the collection and processing of my personal data by Koelnmesse, as well as its responsible subsidiaries abroad and its commercial agents.

By signing and returning the application form, we acknowledge that the General and Special Sections of the Conditions of Participation as well as the stipulations of the Exhibitor Service Manual (in particular the technical regulations and the supplements contained in the order forms) are binding for our company.



Place, date, legally binding signature and company stamp of the main exhibitor



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Name of main exhibitor:

**List of products:**

Must be returned by

- Main exhibitor
- Co-exhibitor
- Additionally represented companies

Please complete and return with application

**1.30**

**Name of main exhibitor:**

(Please also fill in if co-exhibitor / additionally represented company is indicated)

**Name of co-exhibitor / additionally represented company:**

(Please fill in a separate list of products for each co-exhibitor / additionally represented company)

(Please check the appropriate box, multiple responses possible)

**We're offering:**

- Products for the food wholesale and retail trade
- Products for food service and catering
- Products for the food processing industry

**Trend topics**

The following trend topics will provide additional guidance to your relevant visitor target groups:

- Organic products
- Health and functional food
- Private labels
- Vegetarian products
- Superfoods
- Ready-to-eat products
- Non-GMO products

**Our target/sales markets are:**

**Africa**

- South Africa
- West Africa
- East Africa
- North Africa

**The Americas**

- USA
- Canada
- Mexico
- Colombia
- Brazil
- Others Central America
- Others South America

**Asia**

- China
- Japan
- South East Asia
- India
- Middle East

**Europe**

- Germany
- Western Europe
- Northern Europe
- Southern Europe
- Russia
- Turkey
- Others Eastern Europe

**Oceania**

- Australia
- New Zealand
- Others Oceania

**Global Opportunities**

We are interested in the following Koelnmesse events around the world. Please send us further information.

**Cologne**

- Anuga  
Cologne, Germany
- ISM  
Cologne, Germany
- euvend & coffeena  
Cologne, Germany

**Global**

- Alimentec  
Bogotá, Colombia
- Annapoorna – ANUFOOD India  
Mumbai, India
- ANUFOOD Brazil  
São Paulo, Brazil
- THAIFEX – Anuga Asia  
Bangkok, Thailand

- Wine & Gourmet Japan  
Tokyo, Japan
- yummex Middle East  
Dubai, UAE
- Not interested in further trade fairs



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Name of main exhibitor:

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## List of products

Must be returned by

– Main exhibitor

– Co-exhibitor

Please complete and return with application

# 1.31

Name of main exhibitor: (Please also fill in if co-exhibitor is indicated)

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Name of co-exhibitor:

(Please fill in a separate list of products for each co-exhibitor)

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List of products (Please tick  the corresponding items)

<b>010000 Fine Food</b>	
<b>011000 General provisions and staple foods</b>	
<input type="checkbox"/>	011010 Staple foods
<input type="checkbox"/>	011030 Canned food
<input type="checkbox"/>	011040 Ready-meals & soup products
<input type="checkbox"/>	011050 Condiment
<input type="checkbox"/>	011060 Other fine foods
<b>012000 Olive Oil &amp; Edible Oils</b>	
<input type="checkbox"/>	012010 Olive Oil
<input type="checkbox"/>	012020 Soy oil
<input type="checkbox"/>	012030 Vegetable oil
<input type="checkbox"/>	012040 Bean oil
<input type="checkbox"/>	012050 Other oils
<b>013000 Nutrients</b>	
<input type="checkbox"/>	013010 Rice & Rice products
<input type="checkbox"/>	013020 Grains
<input type="checkbox"/>	013030 Oat products
<input type="checkbox"/>	013040 Cereals
<input type="checkbox"/>	013050 Muesli
<input type="checkbox"/>	013060 Cornflakes
<input type="checkbox"/>	013070 Others
<b>020000 Dairy</b>	
<b>021000 Milk &amp; dairy products</b>	
<input type="checkbox"/>	021010 Pasteurised milk
<input type="checkbox"/>	021020 Sterilised milk
<input type="checkbox"/>	021030 Yoghurt
<input type="checkbox"/>	021040 Formula milk
<input type="checkbox"/>	021050 Evaporated milk
<input type="checkbox"/>	021060 Sweetened condensed milk
<input type="checkbox"/>	021070 Flavoured condensed milk
<input type="checkbox"/>	021080 Formula condensed milk
<input type="checkbox"/>	021090 Others
<b>022000 Cream &amp; Cream Products</b>	
<input type="checkbox"/>	022010 Single cream
<input type="checkbox"/>	022020 Cream
<input type="checkbox"/>	022030 Anhydrous butter
<input type="checkbox"/>	022040 Cheese
<input type="checkbox"/>	022050 Natural cheese
<input type="checkbox"/>	022060 Processed cheese
<input type="checkbox"/>	022070 Butter
<input type="checkbox"/>	022080 Others
<b>023000 Milk Powder</b>	
<input type="checkbox"/>	023010 Whole milk powder
<input type="checkbox"/>	023020 Skimmed milk powder
<input type="checkbox"/>	023030 Sweetened whole milk powder
<input type="checkbox"/>	023040 Flavoured milk powder

<input type="checkbox"/>	023060 Others formula milk powder
<b>024000 Milk Nourishments, Health Products</b>	
<input type="checkbox"/>	024010 Ingredients for dairy products
<input type="checkbox"/>	024020 Dairy inspection technology and equipment
<input type="checkbox"/>	024030 Dairy production equipment and accessories
<input type="checkbox"/>	024040 Others
<b>030000 Frozen Food</b>	
<b>031000 Frozen Food</b>	
<input type="checkbox"/>	031010 Frozen ready-meals
<input type="checkbox"/>	031020 Frozen baked goods
<input type="checkbox"/>	031030 Ice cream
<input type="checkbox"/>	031040 Frozen dairy products
<input type="checkbox"/>	031050 Other raw ingredients and auxiliary agents (for frozen food)
<b>040000 Bread and Bakery</b>	
<b>041000 Bread and Bakery</b>	
<input type="checkbox"/>	041010 Cake
<input type="checkbox"/>	041020 Bread
<input type="checkbox"/>	041030 Moon cake
<input type="checkbox"/>	041040 Filling
<input type="checkbox"/>	041050 Raw materials for bread and bakery
<input type="checkbox"/>	041060 Ingredients for bread and bakery
<input type="checkbox"/>	041070 Others
<b>050000 Meat</b>	
<b>051000 Meat</b>	
<input type="checkbox"/>	051010 Fresh meat
<input type="checkbox"/>	051020 Fresh poultry
<input type="checkbox"/>	051030 Cured meat
<input type="checkbox"/>	051040 Meat products
<input type="checkbox"/>	051050 Poultry products
<input type="checkbox"/>	051060 Frozen meat
<input type="checkbox"/>	051061 Meat-based convenience products
<input type="checkbox"/>	051070 Others
<b>060000 Seafood</b>	
<b>061000 Seafood</b>	
<input type="checkbox"/>	061010 Fresh seafood
<input type="checkbox"/>	061020 Frozen seafood
<input type="checkbox"/>	061030 Processed seafood
<input type="checkbox"/>	061040 Ready-meals seafood
<input type="checkbox"/>	061050 Others
<b>070000 Sweets, Confectionery and Snacks</b>	
<b>071000 Sweets, Confectionery and Snacks</b>	

<input type="checkbox"/>	071010 Sweets
<input type="checkbox"/>	071020 Chocolate
<input type="checkbox"/>	071030 Snacks
<input type="checkbox"/>	071040 Dried fruit & nuts
<input type="checkbox"/>	071050 Preserves
<input type="checkbox"/>	071060 Biscuits
<input type="checkbox"/>	071070 Jam
<input type="checkbox"/>	071080 Honey
<input type="checkbox"/>	071090 Raw materials for sweets and snacks
<input type="checkbox"/>	071100 Ingredients for sweets and snacks
<input type="checkbox"/>	071110 Others

**080000 Coffee and Tea****081000 Coffee and Tea**

<input type="checkbox"/>	081010 Coffee beans
<input type="checkbox"/>	081020 Tea
<input type="checkbox"/>	081030 Coffee processing
<input type="checkbox"/>	081040 Filtration & cleaning products
<input type="checkbox"/>	081050 Machinery & equipment
<input type="checkbox"/>	081060 Raw materials for coffee and tea
<input type="checkbox"/>	081070 Ingredients for coffee and tea
<input type="checkbox"/>	081080 Tools & accessories
<input type="checkbox"/>	081090 Supplies & services
<input type="checkbox"/>	081100 Others

**090000 Drinks & Beverages****0910000 Non-alcoholic beverages**

<input type="checkbox"/>	091010 Fruit juices
<input type="checkbox"/>	091020 Soft drinks
<input type="checkbox"/>	091030 Energy drinks
<input type="checkbox"/>	091040 Mineral water
<input type="checkbox"/>	091050 Tea-based drinks
<input type="checkbox"/>	091051 Functional drinks
<input type="checkbox"/>	091060 Others

**092000 Alcoholic beverages**

<input type="checkbox"/>	092010 Beer
<input type="checkbox"/>	092020 Red wine
<input type="checkbox"/>	092030 White wine
<input type="checkbox"/>	092040 Rice wine
<input type="checkbox"/>	092050 Fruit wine
<input type="checkbox"/>	092060 Sparkling wine
<input type="checkbox"/>	092070 Champagne
<input type="checkbox"/>	092080 Brandy
<input type="checkbox"/>	092090 Whisky
<input type="checkbox"/>	092100 Vodka
<input type="checkbox"/>	092110 Rum
<input type="checkbox"/>	092120 Liqueurs
<input type="checkbox"/>	092130 Sake
<input type="checkbox"/>	092140 Cocktails
<input type="checkbox"/>	092150 Raw materials for alcoholic drinks
<input type="checkbox"/>	092160 Shochu
<input type="checkbox"/>	092170 Other alcoholic drinks & spirits

**100000 Vegetables & Fruits****101000 Vegetables & Fruits**

<input type="checkbox"/>	101010 Fresh vegetables
<input type="checkbox"/>	101020 Fresh fruits
<input type="checkbox"/>	101030 Vegetable products
<input type="checkbox"/>	101040 Fruit products
<input type="checkbox"/>	101050 Frozen vegetables
<input type="checkbox"/>	101060 Frozen fruits
<input type="checkbox"/>	101070 Raw materials for vegetable & fruit products
<input type="checkbox"/>	101080 Ingredients for vegetable & fruit products
<input type="checkbox"/>	101090 Others

**110000 Organic Food****111000 Organic Food**

<input type="checkbox"/>	111010 Organic rice & rice products
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<input type="checkbox"/>	111020 Organic grain products
<input type="checkbox"/>	111030 Organic milk & dairy products
<input type="checkbox"/>	111040 Organic meat & meat products
<input type="checkbox"/>	111050 Organic baked goods
<input type="checkbox"/>	111060 Organic drinks & beverages
<input type="checkbox"/>	111070 Others

**130000 Well Food****131000 Well Food**

<input type="checkbox"/>	131010 Health-food products	NEW
<input type="checkbox"/>	131020 Food products for weight loss	NEW
<input type="checkbox"/>	131030 Food for athletes	NEW
<input type="checkbox"/>	131050 Food for older generation	NEW
<input type="checkbox"/>	131060 Functional foods	NEW
<input type="checkbox"/>	131070 Dietary products	NEW
<input type="checkbox"/>	131080 Dietary supplements	NEW
<input type="checkbox"/>	131090 Others	NEW

**140000 Baby Food****141000 Baby Food**

<input type="checkbox"/>	141010 Milk powder for babies and kids	NEW
<input type="checkbox"/>	141020 Dairy products for babies and kids	NEW
<input type="checkbox"/>	141030 Organic food for babies and kids	NEW
<input type="checkbox"/>	141040 Beverages for babies and kids	NEW
<input type="checkbox"/>	141050 Baby supplements	NEW
<input type="checkbox"/>	141060 Baby snacks	NEW
<input type="checkbox"/>	141070 Vitamin & nutrition products for babies and kids	NEW
<input type="checkbox"/>	141080 Health & functional products for babies and kids	NEW
<input type="checkbox"/>	141090 Others	NEW

**150000 Food Service****151000 Food Service**

<input type="checkbox"/>	151010 Kitchen technology
<input type="checkbox"/>	151020 Catering technology
<input type="checkbox"/>	151030 Refrigeration technology
<input type="checkbox"/>	151040 Construction technology, furnishing and equipment
<input type="checkbox"/>	151050 Information and billing systems
<input type="checkbox"/>	151060 Rinsing, cleaning and disposal technology
<input type="checkbox"/>	151070 Distribution systems / table and serving equipment
<input type="checkbox"/>	151080 Others

**160000 Vending & Office Coffee, Tea & Water Services****161000 Vending & Office Coffee, Tea & Water Services**

<input type="checkbox"/>	161010 Vending machines
<input type="checkbox"/>	161020 Self-service equipment
<input type="checkbox"/>	161030 Payment systems
<input type="checkbox"/>	161040 OCS – Office coffee, tea and water services (equipment, supplies & ingredients)
<input type="checkbox"/>	161050 Parts & components
<input type="checkbox"/>	161060 Receipt printer, point of sales machine & bar code machine
<input type="checkbox"/>	161070 Related services for vending & OCS industry
<input type="checkbox"/>	161080 Internet of things, intelligent technology & e-commerce applications
<input type="checkbox"/>	161090 Vending industry service providers

**170000 Associations & Organisations****171000 Associations & Organisations**

<input type="checkbox"/>	171010 Government
<input type="checkbox"/>	171020 Association
<input type="checkbox"/>	171030 Institute
<input type="checkbox"/>	171040 Training
<input type="checkbox"/>	171050 Consulting
<input type="checkbox"/>	171060 (Trade) Media



# GENERAL CONDITIONS OF PARTICIPATION FOR TRADE FAIRS OUTSIDE GERMANY

## General Conditions of Participation

### I. Application

1. By signing and returning the registration form, these General Conditions of Participation shall – together with the Special Conditions of Participation – be acknowledged as legally binding. The information and data being provided by the exhibitor will be electronically saved by the organiser but always observing the regulations stipulated under the applicable Data Protection Laws and such information will be transmitted or disclosed to third parties only to fulfil contractual duties.

2. The regulations stipulated in the Special Conditions of Participation shall prevail over the regulations stipulated in these General Conditions of Participation should there be a conflict between the regulations stipulated in the Special Conditions of Participation and the regulations stipulated in these General Conditions of Participation. The house rules, the technical specifications and the regulations stipulated in the Special Conditions of Participation constitute also a part of the contract.

3. The application shall constitute a legally binding offer of the exhibitor to conclude a contract from the date the organiser receives the application, irrespective of acceptance; the application cannot be appended with conditions or reservations.

### II. Acceptance / Transfer of Stand Space / Contractual Obligation

1. The organiser shall accept the application in accordance with the Conditions of Participation, which apply to all participants (acceptance).

2. The acceptance is subject to the organiser's discretion. If the number of application forms complying with the requirement profile and received by the organiser prior to the expiration of the registration period exceeds the number of available exhibition space, the organiser shall have the right to make a discretionary decision regarding the admission of applicants to the exhibition.

3. The exhibitor may be disqualified from admission to the exhibition, if the exhibitor failed in the past to fulfil his financial obligations vis-à-vis the organiser at any time, or if he failed to fulfil such financial obligations within the prescribed period of time.

4. The legally binding contract shall be concluded upon written notification of acceptance. Should the content of the acceptance differ from that of the application (registration), the contract shall be concluded under the terms of the acceptance – even if the acceptance differs from the application – unless the applicant objects in writing within 2 weeks after receipt of the acceptance. At the beginning of the period, the organiser has to particularly point the exhibitor to the right to object and the consequences of the non-objection in writing. The same shall apply, if it is necessary to postpone the event or to transfer the venue of the event, provided that the change can be regarded to be reasonable; in this case, the corresponding notification of change from the organiser shall supersede the admission.

5. The acceptance only applies to the respective event, the company or corporation applying, its products and services. Products, which do not conform to the list of permitted goods, must not be exhibited at the trade fair.

6. The organiser allocates stand space in accordance with the exhibits being registered to belong to a certain topic or theme within the exhibition.

7. There is no legal entitlement for the allocation of stand space in a certain hall or in a certain hall area. If deemed necessary by the organiser, the organiser is entitled to subsequently allocate the stand space other than stated in the acceptance, to change the size and dimensions of the stand space, to relocate or close entrances or exits from and to the stand and to undertake structural changes in the exhibition halls without legal claims against the organiser, provided there is substantial cause for doing so. In the event of a reduction in stand space size, the exhibitor will be credited with the prorated difference arising from the correspondingly lower space cost. The exhibitor will be notified without undue delay, if the stand space becomes unavailable due to reasons, which are beyond the organiser's control. In this

case, the exhibitor will be entitled to a reimbursement of the participation fee. Any further claims for damages, exceeding the aforementioned reimbursement, shall be expressly excluded.

8. Any complaints by the exhibitor must be submitted in writing without undue delay but at the latest while the event is in progress; the organiser cannot consider complaints at a later date.

9. Furthermore, the organiser shall have the right to rescind the contract for a substantial cause. Such a substantial cause shall be constituted, in particular, if an admissible application for opening insolvency proceedings against the exhibitor's assets has been made or such an application has been dismissed due to lack of funds. The exhibitor must inform the organiser of such circumstances without undue delay.

10. The organiser is entitled to rescind the contract, if the event utilization falls below 50 % of the rental stand space. In this case the organizer is not liable for any damages or losses but has to refund already paid fees or down payments.

11. After the binding registration and the consequent acceptance, release from the contractual relationship is not possible without the organiser's consent.

12. The organiser may agree to the request for release from the contract only in exceptional cases, e.g. if the stand space in question can be rented to another exhibitor. In this case, the organiser is entitled to demand liquidated damages in the amount of 25% of the participation fee without providing any proof. The exhibitor shall have the right to prove that a damage or loss has not been incurred or that the quantum of damage or loss incurred is considerably less. In addition to the liquidated damages, the exhibitor is liable for catalogue fees and other costs and expenses, which in particular, have been incurred as a result of a claim by a third party. The occupancy of stand space by an already accepted and allotted participant by means of a stand exchange does not constitute a mitigating form of stand area rental.

13. Should the exhibitor fail to assume the stand space allotted to him at the beginning of the construction period, the organiser will demand the exhibitor to assume the stand space by setting a reasonable timeframe.

14. Should the timeframe set in accordance with II 13 fruitless expire, the organiser shall have the right to rescind the contract and to assert a claim for damages due to non-performance.

15. The following cases will fall solely within the exhibitor's scope of risk:

- the products, which have been stipulated for the presentation, cannot be introduced at the venue of the event due to legal requirements prevailing there or due to other reasons, or
- such products do not arrive in time, do not arrive undamaged or do not arrive at the venue of the event at all – e.g. as a result of any loss, delay in transport or customs, etc. – or
- The journey, the journey of the exhibitor's employees or the exhibitor's stand or installation personnel is delayed or becomes impossible. The exhibitor will in all these cases remain under the obligation to pay all the contractual charges and fees agreed upon.

16. After the exhibition has ended the exhibitor is obliged to leave and return the allotted stand space in a condition that equals the condition when the exhibitor took over the stand space. The timeframe in which the exhibitor has to leave shall be determined by the organiser in the Special Terms of Participation. Should the exhibitor fail to comply with this obligation to vacate in time, the organiser is entitled to remove the exhibitor's belongings from the exhibition place on the exhibitor's expense. Furthermore the organiser shall have the right to sell the exhibitor's belongings and to set off claims against him.



### III. Construction and Arrangement of Stands

1. All stand constructions and stand designs must comply with statutory safety regulations, and comply with the specified requirements stipulated in the Special Conditions of Participation.
2. All stand construction service providers must have a special permit from the organiser in order to construct the trade fair stands in the exhibition halls. Any additional technical services that may be required, particularly the installation of electricity, water and safety devices, the recruitment of local auxiliary personnel, etc., may be ordered exclusively through the organiser by means of special order forms and against a separate charge, whereas the charges shall be in accordance with the usual charges being market price at the place of venue.
3. For the duration of the event the stands must display the exhibits and be staffed by personnel as stated in the acceptance.
4. The organiser is entitled to demand the removal of exhibits from the stand, which could constitute a considerable disruption to the operation of the event or put the safety of exhibitors and visitors at risk due to their door, noise, other emissions or appearance. Furthermore, the exhibitor will be responsible for ensuring compliance with all statutory provisions of the host country. In case of non-compliance, the organiser shall also have the right to demand the removal of exhibited articles or the forbearance of a certain activity. Should the exhibitor fail to comply with this demand without undue delay, the organiser is entitled to have the exhibits in question removed at the exhibitor's expense and risk and to close the exhibitor's stand, without any claims for loss or damages against the organiser.
5. The exhibitor is obliged to co-ordinate the construction and design measures for his stand with the organiser in advance. The organiser has to notify the exhibitor about any requested amendments or alterations as early as possible. Furthermore, the exhibitor is obliged to inquire about the relevant statutory regulations, laws etc. or building regulations on his own initiative. Should the exhibitor violate those regulations, the organiser is entitled to vacate or alter the stand on the exhibitor's expense. The organiser does not assume liability for any information provided by him.

### IV. Participation Fee and Other Costs / Terms of Payment

1. The amount of the participation fee, the down payment as well as the flat-rate cost of energy will be calculated according to the rates specified in the Special Conditions for Participation. The Invoicing amount will be calculated on the basis of the total stand floor space as allocated and will not exclude any projecting or overhanging parts, pillars, installation connections and other permanent internal fittings.
2. After the exhibitor's admission, the exhibitor will receive an invoice for the participation fee and other costs and possibly a registration fee invoice. The invoice less the down payment must be paid not later than 10 weeks before the commencement date of the event. The aforesaid invoice amount is to be paid in full without any deductions. Invoices being issued less than 10 weeks prior to the commencement date are due immediately.
3. The organiser is entitled to request a down payment whereas the due day of such down payment is stipulated in the Special Conditions of Participation or the down payment invoice. The rates contractually agreed upon (in the acceptance) are net fixed rates plus legally applicable taxes.
4. The organiser shall have the right to increase the rates by the amount of the corresponding cost increment in the event of any increase in its own prime cost, particularly as a result of higher production, purchasing and labour costs as well as higher fees, taxes and other fiscal charges imposed at the venue of the event. Should the increment exceed 10 % of the rates being published by the Organiser in the application forms the Organiser grants the exhibitor the right to terminate the contract within 10 working days from the date of the receipt of such an increment notice.

5. The payment of all invoices on or before the due date shall be a prerequisite for the occupation of the stand space.
6. Failure to conduct payment in time will result in interest charges amounting to 6% per annum. Should the damages incurred by the organiser exceed this interest amount, he shall be entitled to these additional damages. The claim for compensation will cease or be reduced, if the exhibitor may prove that the organiser has incurred substantially less or no damage as a result of the payment default.
7. Should settlement of the invoice not be effected within the deadline (due date), the organiser is entitled to terminate the contract.
8. As a security for all claims the organiser might have against the exhibitor, the organiser has a pledge on all movable objects belonging to the exhibitor on the stand area.
9. Any services that the organizer has provided will be invoiced either in EUR, in USD or in another currency to be determined by the organiser at the organiser's discretion. The exhibitor is obliged to pay the amount and currency stipulated on the invoice ("billing currency"). Should the organiser, as a courtesy, accept settlement of the invoice in a currency other than the billing currency, such payment must be calculated based on the conversion on the official buying rate of the billing currency on the date of payment. Any exchange rate losses in relation to the billing currency after the invoice becomes due for payment are at the exhibitor's expense.
10. Any complaints relating to the invoice must be made in writing, without undue delay, at the latest 2 weeks after receipt; complaints submitted at a later date cannot be considered.
11. Any projecting or overhanging parts, pillars, installation connections and other permanent internal fittings in the stand space do not entitle the respective exhibitor to any reduction in the participation or other costs.
12. The organiser shall also be entitled to the payment of the full amount, should the exhibitor fail to fulfil any of his contractual obligations. This does not affect further claims for damages. Should the organiser fail to fully or partially fulfil his contractual obligation, the exhibitor is entitled to a proportional reimbursement of any payments already made by the exhibitor. Exceeding claims are excluded in accordance with section VII.
13. In the event of counter claims being made against those claims arising from the contract, the exhibitor may only set off or assert his right of retention in as far as these claims are undisputed or have been awarded by an enforceable judgement.
14. Should an invoice upon request of the exhibitor be sent to a third party, this does not constitute any waiver of claims or obligations of the exhibitor. The latter remains obliged to pay until such time as the account receivable has been settled in full.
15. All payments being due to the organiser must be made in full without deductions, whereas bank charges, currency exchange fees etc. have to be borne by the exhibitor or debtor.

### V. Co-exhibitors, Additional, Group and Joint Stands

1. Stand spaces shall be rented out only as a whole unit and only to one contracting party. The exhibitor is not permitted to relocate, exchange, share, or in any other way make the stand space allocated to him completely or partially accessible to third parties, without the prior consent of the organiser.
2. Use of the stand area by another company with its own products and own staff (co-exhibitor) requires a special application for admission and the consequent approval by the organiser. This also applies to companies for which one of the requirements mentioned (own products or own staff) is not fulfilled (additionally represented company). Companies, which are members of a corporate group as well as subsidiaries, are considered to be co-exhibitors. The organiser reserves the right to demand an additional participation charge and other costs for the admission of co-exhibitors/ additionally represented

companies. Such charges and costs will be invoiced to the exhibitor.

3. Co-exhibitors and additionally represented companies are accepted only under the conditions stipulated in section II of these General Conditions of Participation; these Co-exhibitors and additionally represented companies are equally subject to the Conditions of Participation as they apply to exhibitors.

4. Should an exhibitor accommodate a co-exhibitor or an additionally represented company without the express permission of the organiser, this shall entitle the organiser to immediate termination of the entire contract and to have the stand space vacated at the exhibitor's risk and expense.

5. After the acceptance has been received, the contractual relationship remains exclusively between the organiser and the exhibitor, who is liable for his and the co-exhibitor's and the additionally represented company's non-performance, breach of contract etc.

6. Should several exhibitors wish to participate at the event together on one stand, the General and Special Conditions of Participation are binding for each exhibitor. In addition, they are obliged to name a contact person in their application, jointly appointed as an authorized representative. Moreover the conditions stated in section IV apply analogously. In the event of permitted joint use of the stand space, all exhibitors are liable to the organisers for payment of the participation and other costs and the fulfilment of other obligations – regardless on which legal grounds – as co-debtors.

## VI. Domestic Authority

1. The organiser has the right to establish rules of the house for every event. These rules come into force after their publication at the place of the event. The rules of the house become part of the contract. There is no obligation to hand out these rules of the house to each exhibitor and the exhibitors have to inform themselves about the content of the rules of the house.

2. The organiser shall exercise domestic authority throughout the exhibition area. The organiser is entitled to have exhibits removed from stands if their display contravenes statutory laws, is offensive or do not comply with the list of permitted goods.

3. The promotion of political and ideological contents is prohibited. In the event of serious offences against these Conditions of Participation, the organiser is entitled to close the stand or have it vacated.

## VII. Warranty / Liability / Insurance

1. The organiser does not assume any obligation to exercise proper care of exhibits, stand fittings and objects, which are the property of the stand personnel. Any liability for damages and losses is expressly excluded, if it is possible to underwrite the risks. This does not affect the liability incurred by wilful acts or grossly negligent misconduct. This exclusion of liability is not affected by security measures of the organiser.

2. Within the scope of liability, the statutory regulations concerning the burden of proof shall continue to apply; they will not be affected by this clause except in cases concerning liquidated damages.

3. It is recommended to conclude an exhibition insurance policy, which can be obtained via the Exhibitor Service Manual. In addition the exhibitor may order special security measures by applying so with the corresponding form in the Exhibitor Service Manual.

4. The exhibitor is liable to the organiser for any damage inflicted on the organiser, provided that such damage is attributable to the exhibitor's culpable (wilful action or negligence) action or the culpable action of the exhibitor's personnel, the exhibitor's employees or any third party which the exhibitor has appointed or any other third parties, whose services the exhibitor is using for the purpose of fulfilling his obligations.

5. Instead of proving the quantum of an incurred damage, the organiser shall be entitled to demand liquidated damages in the amount of 25 % of the participation fee (including rent and additional services) without providing any

proof. However, in this case the exhibitor shall have the right to prove that a damage or loss has not been incurred or that the quantum of the damage or loss incurred is less than the liquidated damage. The organiser may choose to claim damages exceeding the amount of 25 % of the participation fee if the organiser can prove such higher damage.

6. The exhibitor is obliged to strictly comply with the Technical Guidelines, which will be handed over to the exhibitor by the organiser, as well as with the information from the organiser's circular letters with regard to questions on the preparation and implementation of the event. The exhibitor is furthermore obliged to inform himself about legal requirements and necessary permits and to obtain the same.

7. The organiser may request from the exhibitor to obtain an insurance to cover certain risks, which have been specifically addressed to the exhibitor.

8. In the event of any claims regarding fatal injuries, bodily or health injuries, the organiser shall be liable for damages caused intentionally or by gross negligence in accordance with statutory obligations. Other contractual and/or legal damage claims of any type, including damage claims for consequential damages, shall be excluded, unless the damage was caused by the intentional or grossly negligent action of the organiser.

9. The foregoing limitations of liability shall apply, to the full extent, to the executive organs, employees, legal representatives, persons employed in performing an obligation and vicarious agents, whose services are used by the organiser for the performance of the contract. However, all claims shall be restricted to the payment of typical, foreseeable damages. Furthermore, the organiser shall be liable for every culpable infringement of an essential contractual obligation. Essential contractual obligations shall include only those contractual obligations, which are indispensable to the execution of the contract. This applies to all claims, which could arise as a result of, and in connection with, this contract. If the organiser is compelled to temporarily vacate or permanently close the exhibition area or parts thereof, to postpone, shorten or extend the event as the result of a force majeure, or for other reasons beyond his control, the exhibitor is not entitled to any claims, in particular, not to claims for damages or losses against the organiser.

10. The responsibility of the event organiser is limited to fault in all cases without prejudice to any limitations of liability under these Conditions of Participation. If a contract provides for the procurement of certain items, the organiser does not assume the risk of procurement, unless expressly agreed otherwise in individual cases.

11. The warranty period for deliveries of new items is 1 year if there is no shorter statutory warranty period applicable. For second hand articles, any liability based on warranty is excluded. There is no warranty or liability for normal wear and tear, force majeure, faulty or negligent handling, excessive demands or failure to comply with statutory provisions or operating instructions.

12. The exhibitor shall be liable and bear the risk for all damages incurred during transportation to and from the exhibition venue including all damages incurred during transportation within the exhibition building.

## VIII. Period of Limitation

Any claims of the exhibitor, which may be asserted against the organiser and which may arise from the contractual relationship, as well as all other claims relating thereto, shall become time-barred after one year, unless a shorter statutory limitation period applies or the liability of the organiser results from an intentional action. The longer statutory limitation period for tortious claims, fraudulent intent and culpable impossibility of performance shall remain unaffected. The limitation period shall commence at the close of the month, in which the closing date of the event falls.

## IX. Reservations / Final Provisions

1. The exhibitor is solely responsible for compliance with all the laws, guidelines, and other regulations being applicable at the place of venue of the event, even if the contents of the organiser's conditions for participation deviate from such regulations. The exhibitor must inquire about the relevant regulations prevailing at the venue of the event promptly and comprehensively, and thereby obtain the required information. The organiser will not assume any liability for damages and other losses, which might result from any non-compliance with this obligation.
2. The organiser shall have the right to postpone, shorten, extend or cancel the event, as well as to terminate the event temporarily or definitely, as well as individually or collectively, if such an action is required due to unforeseen events such as force majeure, natural disasters, wars, disturbances, strikes, breakdown or obstruction of traffic and communication. In the event of any postponement, shortening, extension or termination, the exhibitor shall not be entitled to the payment of any resulting damages, which the exhibitor may suffer. The exhibitor shall have the right to rescind the contract, if he loses interest in participating because of such an action and if the exhibitor consequently waives the reservation for the stand space allotted to him. Upon full knowledge of the change, the rescission of the contract must be declared in writing and without undue delay.
3. In case of the cancellation of an event, the organiser shall not be liable for damages and/or other losses, which might be incurred for the exhibitor. Upon request of the organiser, the exhibitor will be obligated to defray a reasonable share of the expenses resulting from the preparation of the event. The amount of the share to be paid by each exhibitor shall be stipulated by the organiser after consultation with the business organizations concerned, whereas the maximum shall be 5% of the total costs. By signing the application form the exhibitor acknowledges the organiser's Conditions of Participation (the General and Special Sections) together with all other regulations relating to the contractual relationship, as legally binding.
4. Should these provisions be or become partially legally invalid or void, this shall not affect the validity of the remaining provisions or the contract. In this event, the parties bind each other to replace the invalid provision with a valid provision that comes to the commercial purpose of the invalid provision as close as possible. The same applies to loopholes.
5. All agreements, approvals and alterations to the contract must be made in writing. The same shall also apply to any amendment or waiver of this written-form clause itself.

## X. Place of Fulfilment / Place of Jurisdiction

1. Place of fulfilment for monetary obligations of the exhibitor – no matter on which legal basis – shall be the principal place of business of the organiser as far as there is no other place of fulfilment stipulated in the Special Terms of Participation.
2. The place of jurisdiction, also in cases involving documents, bills of exchange and cheques shall be the principal place of business of the organiser. At its option, the organiser shall also be entitled, to lodge claims at the court of the place where the exhibitor has his place of business or his branch.
3. The entire legal contractual relationship between the exhibitor and the organiser, including any annexes and schedules shall be governed and interpreted in accordance with the substantive laws (but without reference to the conflict of law rules) of China.

## XI. Date Protection Notice:

1. Koelnmesse would like to stay in touch with you in the future, in order to keep you appropriately informed of events and similar services. We need to collect your name and email address for the aforesaid purpose. We will only process your personal data when sending you information by e-mail about future similar trade fairs/events/platforms that are organized all over the world.
2. You understand that the email will be sent by Koelnmesse as well as its responsible subsidiaries abroad and its commercial agents.
3. You can withdraw your consent at any time by sending an email to [datenschutz-km@koelnmesse.de](mailto:datenschutz-km@koelnmesse.de).

Status: 03 / 2020



# SPECIAL CONDITIONS OF PARTICIPATION AT ANUFOOD China 2020

## Special Conditions of Participation

### 1 The fair, organiser, venue and dates

The Trade Fair ANUFOOD China 2020 is being organised by

Koelnmesse (Beijing) Co., Ltd  
Unit 0906, Landmark Tower II,  
No. 8 Dongsanhuan North Road,  
Beijing  
100004  
PR China  
[www.anufoodchina.com](http://www.anufoodchina.com)

as the organiser of ANUFOOD China 2020.

The exhibition is being held from 8-10 July 2020 (Wednesday - Friday) at Shenzhen World Exhibition Center, Shenzhen, China.

The exhibition is open to exhibitors on 8-10 July 2020 from 8:30 a.m. to 5:00 p.m. and to visitors on 8-10 July 2020 from 9:00 a.m. to 5:00 p.m. (admission up to 4:30 p.m.)

The period for assembly is from Monday, 6 July 2020 to Tuesday, 7 July 2020, daily from 9:00 a.m. to 6:00 p.m. The period for dismantling is on Friday, 10 July 2020, from 3:00 p.m. to 9:00 p.m.

### 2 Eligibility to take part

Exhibitors should be manufacturers of goods that are included in the nomenclature of the exhibition ("List of products") and if they are produced by the exhibitor at his own manufacturing plant or are offered as parts or accessories thereof. Admission is also open to exhibitors displaying items which, in accordance with the list of goods are in keeping with the overall theme of the event and which the exhibitor has had manufactured under his own name.

In addition, importers and dealers may participate, if their application for ANUFOOD China is approved by the manufacturer(s) of the respective products and brands and if they are not to be exhibited by the original manufacturer.

The agreement of the manufacturer(s) must be documented upon request. In case of failure of this pre-condition, the organiser has the right to withdraw the acceptance of the importer and/or dealer.

The organiser will decide upon the acceptance of firms or products.

### 3 Participation Costs, Payment Terms and Cancellation Terms

Your participation will entail the following costs:

Stand costs – Exhibition

- In the halls per square metre excluding stand construction, excluding provision of stand partition walls (minimum size 18 sqm.): **260 EUR / sqm**

The construction of the stand shall be the obligation of the exhibitor.

- In the halls per square meter with shell scheme construction (Minimum size 9 sqm): **320 EUR / sqm**

The rented space in total must be divisible by three sqm (9, 18, 27, etc.). stand costs for the Shell Scheme include the rent for the exhibition space for the entire duration of the event including the setting up and dismantling periods, a specific number of exhibitor and work badges, the use of all general technical and service facilities in the fair halls like lighting, ventilation, air conditioning, electrical consumption, general surveillance of the halls and cleaning of the aisles; consulting on organisational matters by Koelnmesse Co Ltd employees, catalogue entry.

The stand costs do not include the installation and use of compressed air, and the installation of water connections on the stand.

For two-storey exhibition stands, the actual allotted area in the upper storey following the technical inspection is calculated at 50 % of the raw space price per sqm of floor area. For multiple island booths who wish to utilise the connecting aisle space by carpet or construction (arch or banner), it is calculated at 50 % of the raw space price: EUR 130 per sqm of floor area.

If the Application for Main Exhibitor (form 1.10) is received by the organiser, 100 % of total participation fee incurred is due upon date of receipt. An invoice of the said amount will be issued and sent to you. This invoice is to be paid in full before commencement of the event according to the terms of payment as indicated on the invoice.

The aforementioned payments may be made by cheque or wire transfer according to the terms of payment as indicated on the said invoices. All bank and administrative charges as well as foreign exchange differences are to be borne by exhibitors.

If an exhibitor fails to pay according to the abovementioned terms and payment schedule, the organiser reserves the right to release without notice to the exhibitor the stand space reserved for exhibitor.

If an exhibitor cancels its participation ON OR BEFORE 15 December 2019, the exhibitor shall remain liable to the Organiser for liquidated damages in the amount of 25 % of the total participation fee.

If an exhibitor cancels its participation between 16 December 2019 and 15 January 2020 (both dates inclusive), the exhibitor shall remain liable to the Organiser for liquidated damages in the amount of 75 % of the total participation fee.

If exhibitor cancels its participation ON OR AFTER 16 January 2020 or fails for any reason whatsoever to utilize the stand space allotted to him, the exhibitor shall remain liable to the Organiser for liquidated damages in the amount of 100 % of the total participation fee (including any balance due at the time of cancellation).

Any notice of cancellation to be given hereunder is required to be in writing to Koelnmesse Co., Ltd and shall not be effective until such cancellation notice is received by Koelnmesse Co., Ltd. No cancellation shall relieve the exhibitor of his obligation to pay any sums due to Koelnmesse Co., Ltd prior to the effective date of such cancellation.

If a written request to change (downsize) the assigned exhibit space(s) is received by Koelnmesse Co., Ltd, a downsize and / or re-allocation of the stand space is subject to the absolute discretion of the organiser. The exhibitor is obligated to pay Koelnmesse Co., Ltd liquidated damages of total participation fee of change (downsize) in the event that the original space cannot be rented to another participant before the commencement of the event.

#### The stand costs for the shell scheme construction include:

(cf. also Application for Main Exhibitor, form 1.10/2 "Shell Scheme Specification")

General setting up and dismantling of the stand, incl. all additional costs consisting of:

- General hall cleaning of the aisle
- Laying carpet over the entire booth area
- Booth partition walls (rear and side walls) as per stand space
- Fascia board with Company Name
- Booth furniture per booth: as specified in Form 1.10/2 "Shell Scheme Specification"

The stand costs do not include the installation and use of compressed air and water connections on the stand.

#### Co-exhibitors

As far as accommodation of other companies or firms will be permitted on the stand (cf. figure V. (2) in the General Conditions of Participation, whereas co-exhibitors and additionally represented companies will be treated as the same), their application will be free-of-charge. This includes the basic catalogue entry.

All and any costs caused by the co-exhibitor or services additionally ordered

shall be payable separately by the main exhibitor.

## 4 Fitting and arrangement of the stands

4.1 Please take into account that where necessary hall pillars and other permanent construction features are contained in the rented stand spaces, the participation fee is calculated on the basis of the exact measurements of the stand space allocated.

4.2 Stand construction will only commence if the exhibitor orders Standard stand construction.

4.3 Any individual stand construction must be approved in advance by Koelnmesse Co., Ltd and the hall proprietor in writing. The stand must be constructed to comply with the dimension of the space allocated. Plans for non-standard structures or designs for stands with meeting rooms or where technical calculations are required, as well as plans for technical fittings should be submitted to Koelnmesse Co., Ltd and the hall proprietor in duplicate for perusal not later than 6 weeks prior to the beginning of the event.

In the event of these plans having to be scrutinized by the proprietor of the halls, Koelnmesse Co., Ltd shall assume responsibility for forwarding them as commissioned by and for the account of the exhibitor and shall notify the exhibitor of the outcome. Koelnmesse Co., Ltd will not release the exhibitions space in question for construction work until the results of the inspection have been received.

Any other fitting and arrangement of the stand is left to the exhibitor but should be appropriate for the event in question. The exhibitions company's name must be clearly visible on each stand.

Each Shell Scheme exhibitor will receive a stand sign with number of the booth according to the stand confirmation. The stand sign has to be clearly visible during all the exhibition time.

## 5 Exhibitors' badges and badges for stand construction personnel

As an exhibitor you will receive

Size of booth	Quantity of badges (max.)
If Up to 12 sqm	3
13 – 24 sqm	6
25 – 36 sqm	9
37 – 54 sqm	12
More than 54 sqm	15

The badges will be valid from the first day of the setting up until the last day of the dismantling period.

Used exhibitor cards, i.e. those with the names of stand personnel printed on them, may be exchanged once for new cards free of charge in case the stand Personnel will be replaced during the exhibition. The new cards can be obtained at the exhibitors' service office. You can order additional passes with the correct order form in the Exhibitor Manual.

You will also receive free badges to enable the company personnel to enter the trade fair complex for the purpose of erecting and dismantling the stand. These badges are only valid up to the beginning and after the end of the exhibition. They do not entitle the holder to enter the complex during the exhibition. Exhibitors can order these passes with the correct order form in the Exhibitor Manual.

Non-company stand designers require a special permit to undertake construction work in the halls.

## 6 Rules on selling

In view of the professional nature of the event, the organiser shall have the

right to prohibit the direct sale and open-price-labeling of exhibits or samples on the stands, in particular in case of official order or to intervene in all cases where safety and orderly conduct on the exhibition floor is at peril. Compensation or claims for reimbursement by the exhibitor are ruled out in the case of the afore-mentioned measures.

## 7 Show Catalogue

The organiser issues for their fairs and exhibitions a catalogue which includes an alphabetical list of firms, a list of goods and advertisements. This makes the catalogue an important and up-to-date source of reference for all interested persons and also gives it added value after the fair. The space application includes free entry in the Trade Fair Directory, including name and address of exhibitor, executive, telephone and fax. The reproductions of logos and texts as well as advertisements are offered separately in the Application Forms and are subject to an extra charge. All entries in the catalogue must be submitted to the organiser or to the company commissioned by the organiser 6 weeks prior to the first day of the event. The organiser of the fair reserve the right to commission a third company with the production of the catalogue.

The organiser does not accept any liability for printing errors, incorrect placing, mistakes and other gaps or faults in printing. The advertiser shall be responsible for the subject matter of advertisements and entries and for any omission or mistake resulting from them.

## 8 Verbal agreements

Any verbal agreements, individual permissions and exceptions outside the framework of these contracts are not valid until confirmed in writing by the organiser.

## 9 Exhibitor Manual

After signing the Space Application Form and the formal admission of the exhibitor by the organiser, the exhibitor will receive the Exhibitor Manual. In this manual the exhibitor can order the different free-of-charge and chargeable services (such as e.g. additional furniture, additional stand cleaning, extra stand security, etc.) that the organiser offers.

## 10 Intellectual Property Rights

Koelnmesse Co., Ltd, as a professional Organiser for international exhibition, respects and expects our Exhibitors to respect the lawful rights of the owners of intellectual property rights. For the purpose of protecting the lawful rights of the owners of intellectual property rights and facilitating the handling of intellectual property infringement complaints at the exhibition held by Koelnmesse Co., Ltd, Koelnmesse has set out the intellectual property protection rules to be complied with at the exhibition in the Exhibitor Service Manual according to the relevant Singapore laws and regulations. Please refer to the Exhibitor Service Manual for details.

## 11 General Conditions of Participation

We would like to draw your attention to the provisions contained in the General Conditions of Participation for Trade Fairs outside Germany. All legal relationships between you and the organiser are subject exclusively to the laws of the People's Republic of China (PRC). The house rules and the regulations set down in the Special Section of the Conditions of Participation form part of the contract.

Status: 03 / 2020



# Data Protection Notice

## 1 Controller/Contact

The Controller as defined under the data protection laws is

Koelnmesse GmbH  
 Messeplatz 1  
 50679 Cologne, Germany

Our Data Protection Officer can be contacted as follows:  
[datenschutz-km@koelnmesse.de](mailto:datenschutz-km@koelnmesse.de).

## 2 Your rights as data subject

If your personal data are processed, you are a data subject as defined in the GDPR and you have the following rights with respect to the Controller:

### Right of objection

**You have the right to file an objection at any time against processing of your personal data, carried out on the basis of Art. 6 (1) lit. e or f GDPR, for reasons resulting from your particular situation. This also applies to any Profiling based on these provisions.**

**The Controller will then no longer process your personal data, unless he/she can demonstrate compelling reasons for the processing warranting protection, and these prevail over your interests, rights and liberties, or if the processing is for the purpose of asserting, exercising or defence of legal entitlements.**

**If your personal data are processed in order to carry out direct advertising, you have a right to file an objection at any time against the processing of your personal data for the purpose of such advertising. This also applies to Profiling insofar as it is connected with such direct advertising.**

**If you object to processing for the purpose of direct advertising, your personal data will no longer be processed for these purposes.**

**In connection with the use of services of the information society and notwithstanding Directive 2002/58/EC, you have the possibility of exercising your right of objection via automated procedures that use technical specifications.**

You can demand **information** on whether we process personal data concerning you. If such processing is carried out, you can demand further information on this processing, in particular the purposes, categories of personal data, recipients or the categories of recipients, planned storage duration etc.

You have a right to **correction** and/or completion of your data

You can demand the **restriction of the processing** of your personal data under certain circumstances: If the processing of your personal data has been restricted, these data — with the exception of their storage — can only be processed with your consent, or for the assertion, exercise or defence of legal entitlements, or to protect the rights of another natural or legal person, or for reasons of an important public interest on the part of the EU or a member state.

Under certain circumstances, you can demand the **erasure** of the personal data concerning you. If the Controller has made your personal data public and is obliged to erase them, he/she shall, with consideration for the available technology and implementation costs, take appropriate measures, including of a technical nature, to inform Controllers, responsible for the data processing and processing the personal data, that you, as data subject, have demanded that they delete all links to these personal data, or have demanded the deletion of copies or replications of these personal data.

If you have asserted the right of rectification, erasure or restriction of processing with respect to the Controller, the latter is obliged to inform all recipients, to whom your personal data have been disclosed, of this

rectification or erasure of the data or of the restriction of processing, unless this proves to be impossible or involves disproportionate expense. You have a right with respect to the Controller to be **informed** of these recipients.

You have a right to **receive** your personal **data**, provided by you, in a structured, commonly-used and machine-readable format. You also have a right to insist that these data be transferred directly to another controller, insofar as this is technically possible. Liberties and rights of other persons must not be impaired as a result.

You have the right to **revoke** your data protection **declaration of consent** at any time. Revocation of the consent shall not affect the legality of the processing, carried out on the basis of the consent, up until the revocation. Within certain limits, you have the right not to be subjected to a decision, based exclusively on automated processing — including Profiling — that is legally effective against you or that significantly impairs you in a similar manner.

## 3 Right to complain to a supervisory body

Notwithstanding any other administrative-law or judicial remedy, you have a right to complain to a supervisory authority, in particular in the member state of your residence, your place of work or the place of the suspected violation, if you are of the opinion that the processing of your personal data violates the GDPR.

The supervisory body with which the complaint has been filed, will inform the complainant of the status and the results of the complaint, including the possibility of a judicial remedy pursuant to Art. 78 GDPR.

## 4 Information in the event of data collection via third parties

If we collect your personal data via third parties, this can involve the following categories of personal data: name, contact data as well as further information, for example concerning your responsibilities. If we do not receive these contact data directly from you, we receive them from the company for which you work and/or with which we are in contact. This can involve in particular an exhibitor or another cooperation partner with which we exchange services.

The possibility also exists of us receiving your contact data from commercial agents working for us.

## 5 Purposes and legal basis of the processing

We process your data for contract initiation, execution and settlement. This concerns the purchase of tickets as well as the contractual relationship as exhibitor, if you are acting as a natural person, for example businessman, in this respect. The data processing can also be for the purpose of administering your participation in an event or competition.

The legal basis for the handling of your data is Art. 6 (1) lit. b) GDPR, if this handling concerns the contractual exchange of services with you.

We may possibly also process data on you even if you yourself are not a customer, but rather a contact person of a business or cooperation partner.

In this respect, the legal basis for the handling of your data is Art. 6 (1) lit. f) GDPR.

We also process data for other purposes that are in our interests, specifically in order to:

- provide you with product information concerning relevant services.
- carry out measures aimed at improving and developing services and products, so as to be able to approach you individually with customised offers and products.
- carry out market and opinion research, or have this carried out by market and opinion research institutes. This enables us to obtain an overview of the

transparency and quality of our products, services and communication, and to align or design these in the interests of our customers.

The legal basis for this handling of your data is Art. 6 (1) lit. f) GDPR as well as Art. 6 (1) lit. a) GDPR, provided you have issued consent. You can revoke any such consent at any time with effect for the future.

## 6 Justified interest

If we use data within the framework of the above weighing-up of interests, our justified interest lies in enabling direct advertising (see Recital 47 GDPR), provided your privacy-law interests do not outweigh our advertising interests in each individual case.

If we use data in the context of contract initiation or fulfilment with a business or cooperation partner, our interest when handling your data lies in enabling and maintaining a dialogue with the respective business or cooperation partner, typically within the framework of a contractual or other relationship. If you act as contact person in this respect — typically in your function as employee of these companies — you typically have no opposing interest if this interaction with us is part of your work duties.

## 7 Recipients of your data

If and insofar as you have issued us with corresponding consent, we shall forward your data within the limits of this consent.

We shall also forward your data to service providers who are bound by instructions and whose work supports the provision of our services for you, on our behalf and in accordance with our instructions. These can be IT service providers, print service providers, call centres if you call in, and similar service providers.

In individual cases we also forward your data to third parties who use the data on their own responsibility: finance and tax authorities, police and investigation authorities (given the existence of a legal basis), official registration bodies (if forwarding is prescribed by law), insurance companies, banks and lending institutions (payment processing), market partners, commercial agents, auditors, lawyers, accountants or similar third parties.

## 8 Transfer of data to a third country

The transfer of data to third countries is planned if this is necessary for fulfilment of a contract, or if you issue us with express consent to forward the data to third parties.

If we transfer your data to service providers or group companies outside the European Economic Area (EEA), the transfer will only be made if the third country has been certified by the EU Commission as having an adequate level of data protection (Art. 45 (1) GDPR), or given the existence of other adequate data protection guarantees as defined in Art. 47 GDPR.

## 9 Duration of the storage of your data

If we have received your data for the processing of the contractual relationship with you as ticket purchaser or as natural person, as exhibitor, or for the purpose of an advertising approach or for the processing of your participation in an event or competition, we shall store your data and shall erase these after the event or when the contractual relationship with you has ended, when all reciprocal claims have been fulfilled and if no other statutory retention obligations or statutory justifying reasons for the storage exist.

Retention obligations exist in particular under the German Commercial Code (HGB) and the German Tax Code (AO). If such obligations apply and concern documents with your data, we shall erase your data upon expiry of the statutory retention obligations. As a rule therefore ten years from the end of the year in which the contractual relationship with you has ended.

If we use your data in the context of the contract initiation or fulfilment with a

business or cooperation partner, we shall store your data and shall erase them as soon as these are no longer required, for example if our relationship with the business or cooperation partner ends, if you yourself no longer act as contact person or similar.

Retention obligations exist under the German Commercial Code (HGB) and the German Tax Code (AO). If such obligations apply and concern documents with your data, we shall erase your data upon expiry of the statutory retention obligations. As a rule therefore ten years from the end of the year in which the contractual relationship with the business or cooperation partner has ended.

## 10 Necessity of providing your data

The provision of the data by you and the collection of the data by us for the processing of the contractual relationship with you as ticket purchaser or as natural person as exhibitor, is necessary for conclusion of the contract. Without the data we cannot conclude a contract with you or provide invoicable services.

The same applies in cases in which you wish to be approached by us for advertising purposes, or wish to participate in events or competitions.

If we collect your data in the context of contract initiation or fulfilment with a business or cooperation partner, the provision of the data is typically necessary for the contractual relationship with the company for which you work; we would be typically unable to provide services without the data.

## 11 Automated decisions in individual cases or Profiling measures

No automated decision making or profiling takes place, neither for the creation and execution of the contractual relationship with you, nor for advertising approaches, nor for the processing of your participation in events or competitions.

(last amended 12 July 2018)





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